

Bank Of Zambia
ANNUAL REPORT 2007

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Favourable developments in the global and domestic economies led to Zambia recording a real gross domestic product (GDP) of 5.7\%. On the domestic front, construction, agriculture and mining were among sectors that contributed to the GDP

The mission of the Bank of Zambia is to formulate and implement monetary and supervisory policies that achieve and maintain price stability and promote financial system stability in the Republic of Zambia


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*Mr. Felix N. Mfula former Deputy Governor-Administration left the Bank and was replaced by Dr. Tukiya Kankasa-Mabula

## GOVERNOR'S OVERVIEW

In 2007, the global economy grew by $4.9 \%$ compared to $5.0 \%$ in 2006. While strong growth was maintained in emerging and developing countries, growth in advanced economies slowed down. China, Russia and India were the key drivers of global growth. This mitigated the lower than expected growth in the United States of America (USA). The USA experienced a significant reduction in investment in residential property following the collapse of the sub-prime mortgage market. Emerging and developing countries benefitted from the strong momentum of domestic demand and prudent macroeconomic policies. In commodity exporting countries, growth edged upwards on account of high metal and energy prices. In the


Dr. Fundanga advanced economies, inflationary pressures eased, reflecting slowing demand. On the other hand, in emerging and developing countries, inflation rose, mainly on account of higher food and energy prices.
Economic developments in Africa were encouraging with growth rising to $6.0 \%$ from 5.8\%, while inflation remained at the same level, 6.3\%. Growth in Sub-Saharan Africa rose to $6.1 \%$ in 2007 from $5.7 \%$ the previous year, while inflation increased to $7.6 \%$ from $7.3 \%$, principally on account of by increased oil and food prices.
Favourable developments in the global and domestic economies led to Zambia recording growth in real gross domestic product (GDP) of $5.7 \%$, though it was lower than $6.2 \%$ in 2006 . This marked the fifth consecutive year of economic growth exceeding $5 \%$. The observed growth in GDP was driven by continued investment in various sectors of the economy, notably, transport and communications, construction, mining, manufacturing, tourism, and agriculture. During the year, the Zambian economy continued to benefit from higher copper prices, which underpinned the continued growth of the mining and other sectors connected to mining. Further, continued confidence in the local economy led to a sustained increase in foreign direct investment. These positive developments culminated into favourable external sector performance and hence increased international reserves to US $\$ 947$ million from US \$595 million the previous year.
A further notable achievement in 2007 was the attainment of single-digit inflation, for the second consecutive year. Annual overall inflation at end-December 2007 was recorded at $8.9 \%$. This was on account of a slow down in non-food inflation, which declined to $11.9 \%$ in December 2007 from 18.1\% in December 2006. Implementation of appropriate monetary and fiscal policies, coupled with the appreciation of the local currency, were the major contributing factors. This was despite high international oil prices and disruptions in domestic supply of petroleum products. On the other hand, food inflation rose to $5.9 \%$ from negative $0.2 \%$, reflecting mainly higher prices of beef and dairy products. Lower supply, due to the ban on the movement of livestock to and from the Southern Province, was behind this development. The ban was necessitated by the need to control the spread of livestock diseases, notably, contagious bovine pleural pneumonia (CBPP).
With respect to the external sector, Zambia continued to record positive developments. These were partly reflected in the surplus in the overall balance of payments and an increase in international reserves. This was underpinned by an increase in both metal and non-metal export earnings, which grew by $15.5 \%$ and $24.0 \%$, respectively.
The positive outturn in the country's economic fundamentals was also supported by Government's continued strong fiscal performance. The overall Government budget recorded a deficit of $0.2 \%$ of GDP compared to the programmed deficit of $3.9 \%$. This development, in part, reflected challenges in budget execution, especially with regard to capital projects.
During the year, overall financial performance and condition of the financial sector were satisfactory. The banking sector was adequately capitalised and it's asset quality and earnings performance were satisfactory. Similarly, the non-bank financial sector registered satisfactory performance. Improved regulation and supervision by the Bank of Zambia contributed to the favourable financial sector performance.

During the year under review, implementation of the Financial Sector Development Plan (FSDP) gathered pace with a number of achievements. These included Cabinet approval for obtaining the first sovereign credit rating for Zambia, enactment of the National Payments Systems Act 2007, issuance of the Pensions and Insurance Levy Regulation 2007, introduction of bonds with tenors of 7, 10 and 15 years, and the launch of the first credit reference bureau.
To improve the country's financial architecture further, the Bank, together with other stakeholders in the financial sector, introduced the Zambia Revenue Authority (ZRA) Tax Payment Stream in April 2007. This
allowed tax payments to be made using Zambia Interbank Payment and Settlement System (ZIPSS) or the Real Time Gross Settlement (RTGS) system. Under this arrangement, tax payers issue payment instructions to commercial banks to transfer funds through RTGS to the appropriate ZRA Tax Accounts at Bank of Zambia. The mechanism has enhanced Government's efficiency in collecting tax revenue as payments made to tax accounts are received in real time.
In the area of human resource management and development, the Bank continued to support capacity building programmes through scholarships, tuition and paid study leave for members of staff while it also embarked on a project to revise its Performance Management System. The industrial relations environment in the Bank remained harmonious. During the year, the Bank also intensified its sensitisation campaigns on HIV/AIDS.
During 2008, the main challenge for the Bank will continue to be the maintenance of single-digit inflation at low levels, amidst persistent increases in energy prices, particularly oil. Other challenges, include the management of excess liquidity arising from the unspent Government balances from the 2007 fiscal year, and the adverse weather conditions experienced in the 2007/2008 agricultural season, which may negatively affect food production and supply in the 2008/09 consumption period. Further, electricity power outages may adversely affect supply of goods and services, thus creating inflationary pressures.
Finally, may I also take this opportunity to say thank you and bid farewell to Mr. Berlin Msiska, former Board member, and the former Deputy Governor, Mr Felix N. Mfula, who left the services of the Bank before the end of 2007 .


Dr. Caleb M. Fundanga
Governor and Chairman of the Board of Directors

## 2.0 <br> DEVELOPMENTS IN THE WORLD ECONOMY

## Overview

The global economy grew by $4.9 \%$ in 2007 from $5.0 \%$ in 2006, with strong growth being maintained in emerging and developing countries, whilst growth in advanced economies slowed down (see Table 1). In the advanced economies, inflationary pressures eased, reflecting slowing demand whilst in emerging and developing countries, inflation rose on account of strong domestic and external demand as well as higher food and energy prices. The current account balance was in deficit for the advanced economies while that of emerging and developing countries was positive, with the exception of sub-Saharan Africa.

## Global Economic Performance

Global gross domestic product (GDP) growth in 2007 at $4.9 \%$ was almost the same as the $5.0 \%$ recorded in 2006. The growth was largely driven by China, India and Russia, which grew by $11.4 \%, 9.2 \%$, and $8.1 \%$, respectively. In the advanced economies, growth slowed down to $2.7 \%$ from 3.0\%, with the United States of America (USA), the Euro area and Japan, growing by $2.2 \%, 2.6 \%$, and $2.1 \%$ from $2.9 \%, 2.8 \%$, and $2.4 \%$, respectively in 2006. The growth in emerging and developing economies remained robust at $7.9 \%$ in 2007 compared to $7.8 \%$ in 2006. Africa posted growth of $6.2 \%$, slightly above the previous year's 5.9\%. Sub-Saharan Africa recorded a growth rate of $6.8 \%$ compared to $6.4 \%$ in 2006.

Following higher food and oil prices, global inflation increased to 3.9\% in 2007 from 3.4\% in 2006. Food inflation increased to $6.2 \%$ from $3.4 \%$ in 2006, reflecting growing demand for corn and other food items for bio-fuel production as well as supply constraints arising from adverse weather conditions. Strong demand factors, in the face of stable supply, also kept oil prices high. However, fuel inflation slowed down to $4.1 \%$ from $11.2 \%$, thereby moderating the increase in world inflation. In the advanced economies, inflation was contained as it remained stable at $2.2 \%$. However, inflation in developing countries increased to $5.9 \%$ from $5.1 \%$.

The credit crunch triggered by the uncertainty of the extent of losses associated with the collapse of the housing market in the USA dominated developments in global financial markets in 2007. Consequently, credit conditions tightened, and in turn, the interest rates on mortgage-backed securities and interbank loans increased. In addition, long-term government bond yields declined as investors looked for safe havens. Central banks in advanced economies responded by providing liquidity to financial markets to ease the credit crunch. However, emerging markets and developing countries were relatively unaffected by the turbulence in global financial markets.
In terms of macroeconomic policy response, in advanced economies policy was directed at addressing the credit crunch by providing liquidity to financial markets. In developing countries, the major challenge was the management of inflows from the commodity boom by building reserves through sterilised interventions.

Table 1: World Real GDP, Inflation and Current Account Positions, 2005-2007
(Annual \% change unless otherwise stated)

|  | Real GDP |  |  | Inflation |  |  | Current Account Positions (\% of GDP) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2006 | 2007 | 2005 | 2006 | 2007 | 2005 | 2006 | 2007 |
| World | 4.4 | 5.0 | 4.9 | n/ap | 3.4 | 3.9 | n/ap | n/ap | n/ap |
| Advanced Economies | 2.6 | 3.0 | 2.7 | 2.3 | 2.4 | 2.2 | -1.3 | -1.5 | -1.2 |
| United States | 3.1 | 2.9 | 2.2 | 3.4 | 3.2 | 2.9 | -6.1 | -6.2 | -5.3 |
| Euro area | 1.6 | 2.8 | 2.6 | 2.2 | 2.1 | 2.8 | 0.3 | -0.1 | -0.2 |
| Japan | 1.9 | 2.4 | 2.1 | -0.3 | 0.3 | - | 3.6 | 3.9 | 4.9 |
| Commonwealth of Independent States | 6.5 | 8.2 | 8.5 | 12.1 | 9.5 | 9.7 | 8.8 | 7.5 | 4.5 |
| Russia | 6.4 | 7.4 | 8.1 | 12.7 | 9.7 | 9.0 | 11.0 | 9.5 | 5.9 |
| Excluding Russia | 6.7 | 10.1 | 9.6 | 10.6 | 8.8 | 11.6 | 1.6 | 1.1 | -0.1 |
| Middle East | 5.7 | 5.8 | 5.8 | 6.2 | 7.0 | 10.4 | 19.7 | 20.9 | 19.8 |
| Other Emerging and Developing Countries | 7.1 | 7.8 | 7.9 | 5.7 | 5.4 | 6.4 | 11.0 | 12.3 | 10.5 |
| China | 10.4 | 11.1 | 11.4 | 1.8 | 1.5 | 4.8 | 7.2 | 9.4 | 11.1 |
| India | 9.1 | 9.7 | 9.2 | 4.2 | 6.2 | 6.4 | -1.3 | -1.1 | -1.8 |
| Africa | 5.7 | 5.9 | 6.2 | 7.1 | 6.4 | 6.3 | 1.9 | 3.1 | 0.1 |
| Sub-Saharan Africa | 6.2 | 6.4 | 6.8 | 8.8 | 7.3 | 7.2 | -2.5 | -0.6 | -7.9 |

## Advanced Countries

The real GDP growth in advanced countries slowed down to $2.7 \%$ in 2007 from $3.0 \%$ in 2006 as most economies were adversely affected by the financial market turbulence and weaker growth in the USA. In the USA, weak investment spending in the residential sector and a decline in private consumption growth due to rising gasoline prices continued to exert downward pressure on growth prospects. The Euro area on the other hand expanded, largely driven by increased investment spending particularly in Germany. In the UK, growth continued to expand driven by increased consumption.

Headline inflation remained stable at $2.2 \%$ compared with $2.3 \%$ in 2006. With the economy weakening, inflation in the USA declined to $2.2 \%$ from $2.9 \%$ while in the Euro area it rose to $5.4 \%$ from $5.2 \%$, largely on account of higher energy and food prices. The current account deficit, as a percentage of GDP, remained stable at 1.3\% from 1.4\% in 2006.

## Emerging Market and Developing Countries

Emerging markets and developing countries grew by $7.9 \%$ in 2007 compared to $7.8 \%$, with growth reflected across all regions including Africa and Latin America. Growth continued to be driven by the strong domestic demand particularly in China and India. In most regions inflation rose, reflecting strong domestic demand, high commodity prices, and rapid credit growth. Foreign exchange inflows to the region increased during the period under review with current account transactions accounting for much of the inflows.

## Developing Asia

Real GDP growth remained robust at $9.7 \%$ in 2007 compared to $9.6 \%$ in 2006. China, India, and the ASEAN $-5^{1}$ recorded growth rates of $11.4 \%, 9.2 \%$, and $6.3 \%$, respectively. Inflation increased to $5.3 \%$ from $4.0 \%$ in 2006, with inflation in China and India rising to $4.5 \%$ and $6.2 \%$ from $1.5 \%$ and $6.1 \%$, respectively. The current account as a percentage of GDP recorded a surplus of $6.9 \%$ compared to $5.9 \%$ in 2006.

## Commonwealth of Independent States

Economic growth in the region increased further to $8.5 \%$ in 2007 from $8.2 \%$ in the previous year. Consumption remained the main driver of growth, reflecting rising real income and easy access to credit by the private sector. Inflation declined to $8.9 \%$ from $9.4 \%$ due to improved macroeconomic management. Although the current account relative to GDP weakened, owing to robust demand, it remained positive at $4.8 \%$ of GDP in 2007 compared to $7.6 \%$ in 2006.

## Latin America and the Middle East

Real GDP growth in Latin America remained stable at 5.6\% compared to 5.5\% in 2006, spurred by Brazil which recorded a growth of $5.4 \%$, due to strong domestic demand and the commodity boom. Inflation remained relatively unchanged at $5.3 \%$ in 2007 compared to $5.4 \%$ in the previous year. Current account surpluses moderated to $0.6 \%$ from $1.5 \%$ of GDP as strong domestic demand boosted import growth.

Economic growth in the Middle East continued to be strong at $5.8 \%$, supported by high oil prices and growing domestic demand. Inflation accelerated in the region to $10.8 \%$ from $7.5 \%$ due to rising demand pressures, which reflected increased government spending on social projects and infrastructure mainly to expand oil production and refining capacity. As a percentage of GDP, the current account remained robust at $16.7 \%$ in 2007 compared to $19.7 \%$ in 2006.

## African Economies

Economic growth in Africa remained strong at 5.7\% in 2007 compared to 5.6\% in 2006 (see Table 2). This was largely attributed to higher growth of $6.1 \%$ from $5.7 \%$ in Sub-Saharan Africa following the coming on stream of new production facilities in oil-exporting countries such as Angola and Nigeria. In addition, the region expanded non-traditional manufacturing exports, improved market access and diversified export destinations.

Inflation was generally moderate in most African countries (excluding Zimbabwe) as it was recorded at $6.6 \%$ in 2007 compared to $6.3 \%$ in 2006 despite the rise in fuel prices. The high import bill on account of higher oil prices and increased imports of capital goods resulted in the deterioration of the current account to a deficit of $0.1 \%$ from a surplus of $7.7 \%$.

Table 2: Selected African Countries GDP and Inflation, 2005-2007
(Annual \% change unless otherwise stated)

|  | Real GDP (\%) |  |  |  |  | Inflation (\%) |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 7}$ |
| Africa | 5.6 | 5.6 | 5.7 | 6.6 | 6.3 | 6.6 |
| Angola | 20.6 | 18.6 | 23.1 | 23.0 | 13.3 | 11.9 |
| Ghana | 5.9 | 6.2 | 6.3 | 15.1 | 10.9 | 9.4 |
| Kenya | 5.8 | 6.1 | 6.4 | 10.3 | 14.5 | 6.9 |
| Nigeria | 6.0 | 5.3 | 4.5 | 17.8 | 8.3 | 5.3 |
| South Africa | 5.1 | 5.0 | 4.7 | 3.4 | 4.7 | 6.6 |
| Tanzania | 6.7 | 6.2 | 7.1 | 4.4 | 7.3 | 5.6 |
| Uganda | 6.7 | 5.4 | 6.2 | 8.0 | 6.6 | 7.5 |
| Zambia | 5.2 | 5.7 | 15.9 | 8.2 | 8.9 |  |
| Sub-Saharan Africa | 6.0 | 5.7 | 6.1 | 8.2 | 7.3 | 7.6 |

Source: IMF: Regional Economic Outlook, April 2008

## DEVELOPMENTS IN THE ZAMBIAN ECONOMY

## Overview

The Government's macroeconomic objectives in 2007 were aimed at consolidating macroeconomic gains made in the past five years. In this regard the key macroeconomic objectives in 2007 were to:
(i) achieve real GDP growth of at least 6\%;
(ii) contain inflation to no more than $9 \%$;
(iii) increase gross international reserves to no less than 2.5 months of imports; and
(iv) limit Government domestic financing to no more than $1.2 \%$ of GDP.

In line with these objectives, both reserve money and broad money were to grow by no more than $6 \%$.
Macroeconomic performance during the year was favourable, for the second consecutive year, single digit inflation was recorded at $8.9 \%$ in 2007 ( $8.2 \%$ in 2006). This was despite formidable challenges to the attainment of the inflation objective arising from high international oil prices, liquidity overhang from 2006 and disruptions in domestic supply of petroleum products. In addition, fiscal performance was within the programme, with the overall Government budget deficit at $0.2 \%$ of GDP compared to the projected deficit of $3.9 \%$. Further, domestic financing of the budget was favourable at negative $0.1 \%$ of GDP.

Preliminary data show that real GDP growth was $5.7 \%$, marking the fifth consecutive year in which economic growth exceeded 5\%. Major drivers in this growth were agriculture, construction, transport and communications, tourism and manufacturing sectors.

### 3.1 MONETARY DEVELOPMENTS AND INFLATION

## Monetary Policy Objectives

The objective of monetary policy in 2007 was to sustain the single digit inflation rate realised in 2006. Specifically, the objective was to attain overall inflation of $5.0 \%$, which on account of higher than projected oil prices and liquidity overhang from previous years was revised to $9.0 \%$ in February 2007. Consistent with the revised target, end-year non-food and food inflation were projected at $10.7 \%$ and $7.3 \%$, respectively. To achieve the target, reserve money and broad money growth rates were both set at $6.0 \%$. This was to be complimented by adopting of an appropriate fiscal policy stance designed to limit domestic budget financing to within $1.2 \%$ of GDP.



## Challenges to Monetary Policy

There were a number of challenges to monetary policy implementation in 2007. These included high oil prices on the international market, disruptions to domestic fuel supply and difficulties in liquidity management arising from increased Government spending in the second half of 2006 as well as higher foreign exchange inflows. Others were increased prices of beef and beef products as well as for cereals and cereal products.

## Monetary Policy Outcomes

Despite the challenges outlined above, the monetary policy objective was achieved, with end-year overall inflation being registered at $8.9 \%$, which was 0.1 percentage points below the target of $9.0 \%$ (see Table 3). The Bank of Zambia continued to rely on the use of indirect instruments, notably, open market operations (OMO). To fortify its resolve to rely on markets based instruments, the Bank reduced the statutory reserve ratios on Kwacha and foreign currency deposits to 8\% from 14\%.
The overall inflation outturn was also the result of the pass-through effects of the appreciation of the Kwacha against major foreign currencies and increased food supply, especially of maize, following a bumper harvest in the 2006/07 agricultural season.

Table 3: Actual Performance against Projections, 2005-2007 (\%)

|  | End-December 2005 |  | End-December 2006 |  | End-December 2007 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Description | Projection | Actual | Projection | Actual | Projection | Actual |
| Overall Inflation | 15.0 | 15.9 | 10.0 | 8.2 | 9.0 | 8.9 |
| $\quad$ Non-food Inflation | 16.0 | 14.0 | 8.3 | 18.1 | 10.7 | 11.9 |
| $\quad$ Food Inflation | 14.0 | 17.5 | 10.0 | -0.2 | 7.3 | 5.9 |
| Reserve Money | 10.5 | 16.2 | 10.5 | 29.6 | 6.0 | 9.2 |
| Broad Money | 14.8 | 0.4 | 14.6 | 45.0 | 6.0 | 25.9 |
| Domestic Credit | 18.0 | 6.0 | 10.0 | 28.0 | NA | 19.8 |
| $\quad$ Private Sector Credit | 22.3 | 18.7 | 15.4 | 54.7 | NA | 44.5 |
| Domestic Financing (\% of GDP) | 1.6 | 1.8 | 1.5 | 1.8 | 1.2 | -0.1 |

Source: Bank of Zambia NA: Not Applicable under the Economic Programme

## Monetary Developments

## Reserve Money

Reserve money growth slowed down to $9.2 \%$ in 2007 from 29.6\% Table also shows a different figure in the previous year (see Table 4). This outturn was 3.2 percentage points higher than the $6.0 \%$ projected annual growth. In absolute terms, the stock of reserve money increased to K3,523.7 billion at endDecember 2007 from K3,226.9 billion the previous year.
The slow down in reserve money growth was largely due to a $21.8 \%$ decline in the Central Bank Net Domestic Assets (NDA) and a slow down in the growth of Net Foreign Assets (NFA). NDA fell to negative K284.0 billion from K419.7 billion in 2006 while NFA increased to K3,807.7 billion from K2,807.2 billion over the same period.
The registered grown in reserve money was mainly due to an increase in currency in circulation and foreign currency statutory reserve balances, which went up by $23.6 \%$ and $30.7 \%$, following increased economic activities and improved external sector performance, respectively.

Table 4: Sources and Uses of Reserve Money (K'billion), 2005-2007

|  | 2005 | 2006 | 2007 |
| :---: | :---: | :---: | :---: |
| Net Foreign Assets | -1,023.0 | 2,807.2 | 3,807.7 |
| Net Domestic Assets | 3,430.9 | 419.7 | -284.0 |
| Net claims on government | 1,070.3 | 844.3 | -12.6 |
| Claims on non-government | 374.5 | 309.3 | 234.7 |
| Other items, net | 1,986.1 | -734.0 | -506.1 |
| Reserve Money | 2,407.9 | 3,226.9 | 3,523.7 |
| Of which: |  |  |  |
| Currency | 961.9 | 1,224.2 | 1,513.4 |
| With banks | 138.8 | 153.0 | 208.4 |
| With non-banks | 823.1 | 1,071.2 | 1,305.0 |
| Bank deposits | 1,434.7 | 1,992.7 | 1,992.9 |
| Required reserves (Kwacha) | 413.4 | 568.3 | 300.1 |
| Required reserves (forex) | 407.2 | 401.4 | 525.0 |
| Settlement accounts | 212.6 | 256.4 | 144.2 |
| Other deposits | 401.5 | 766.6 | 1,023.4 |
| Growth in Reserve Money (\%) | 27.1 | 34.0 | 9.2 |
| Contribution to Reserve Money Growth Money of which: |  |  |  |
| Net Foreign Assets | 124.0 | 159.1 | 31.0 |
| Net Domestic Assets | -97.1 | -125.1 | -21.8 |
| Domestic Credit | -8.7 | -12.1 | -28.9 |
| Government | -11.1 | -9.4 | -26.6 |
| Public Enterprises | 0.6 | -4.0 | 0.0 |
| Private Enterprises | 0.1 | -0.3 | 0.4 |
| Households | 0.5 | -0.1 | -0.1 |
| Banks | 1.2 | 1.5 | -2.6 |
| Other Items Net | -88.4 | -113.0 | 7.1 |

Source: Bank of Zambia

Table 5: OMO Interventions, 2006-2007

|  | 2006 |  |  |  | 2007 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Instrument Used | Amounts Withdrawn, K'bn | Average Rate, \% | Amounts Supplied, K'bn | Average Rate, \% | Amounts Withdrawn, K'bn | Average <br> Rate, \% | Amounts Supplied, K'bn | Average Rate, \% |
| Term Deposits | 4,780.6 | 9.9 | 0.0 | 0.0 | 6,745.0 | 12.8 | 0.0 | 0.0 |
| Repurchase Agreements(Repos) | 60.9 | 14.8 | 0.0 | 0.0 | 858.4 | 12.8 | 0.0 | 0.0 |
| Outright Sales of Treasury Bills | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Secured Loans | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 342.5 | 113.3 |

Source: Bank of Zambia

## Domestic Credit

In the period under review, domestic credit, comprehensively defined to include foreign currency loans maintained an upward trend, growing by $20.3 \%$ to K7,648.7 billion from the 2006 level. However, this growth was a slowdown compared to the $25.8 \%$ recorded in 2006 . The slowdown in credit growth was largely a result of a decline in the banking system lending to Government and a slow down in private sector credit growth. Lending to the Government declined by $21.6 \%$ (contributing negative 8.1 percentage points to domestic credit growth) compared to a growth of 3.7\% in 2006. Although still high, private sector credit slowed down to $41.5 \%$ from $62.0 \%$ and contributed $19.9 \%$ to domestic credit expansion. The growth in private sector credit benefitted from the reduced cost of borrowing (as lending rates declined) and lower borrowing by the Government. Lending to households, public enterprises and non-bank financial institutions increased by $50.8 \%, 68.7 \%$ and $38.9 \%$, respectively. Domestic credit, excluding foreign currency credit, which increased by $29.8 \%$, grew by $17.1 \%$. As a percentage of GDP, domestic credit stood at $16.7 \%$ in 2007 compared to $16.2 \%$ the previous year.
The share of private sector credit in total domestic credit increased to $56.6 \%$ from $47.9 \%$ recorded in 2006, while Government's share declined to $24.4 \%$ from $37.3 \%$. This followed strong Government fiscal performance. As a proportion of GDP, lending to Government fell by 2.0 percentage points to $4.1 \%$ from $6.1 \%$, while the share of private sector credit (including public enterprises) went up by 2.5 percentage points to $12.7 \%$. This trend was consistent with Government policy of reducing borrowing from the banking system and thereby freeing up resources for the private sector.

Table 6: Developments in Domestic Credit, 2005-2007

| Description | 2005 |  |  | 2006 |  |  | 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | K'billion | \% |  | K'billion | \% |  | K'billion | \% |  |
|  |  | Change | Share |  | Change | Share |  | ange | Share |
| Domestic credit | 5,054.4 | 6.0 | 100.0 | 6,469.0 | 28.0 | 100.0 | 7,648.7 | 20.3 | 100.0 |
| Of which: |  |  |  |  |  |  |  |  |  |
| Net claims on Gov't. | 2,386.9 | -5.0 | 47.2 | 2,474.6 | 3.7 | 38.3 | 1,861.5 | -21.6 | 24.4 |
| Public enterprises | 230.3 | 15.1 | 4.6 | 224.4 | 2.6 | 3.5 | 378.5 | 68.7 | 5.0 |
| Private enterprises | 1,879.2 | 7.6 | 37.2 | 3,054.7 | 62.6 | 47.2 | 4,309.1 | 41.5 | 56.6 |
| Households | 528.0 | 73.0 | 10.4 | 625.4 | 18.4 | 9.7 | 942.6 | 50.8 | 12.4 |
| NBFIs. | 29.9 | 1,440.8 | 0.6 | 89.9 | 200.6 | 1.4 | 124.9 | 38.9 | 1.6 |

The increase in lending to the private sector was reflected of the expansion of credit to all sectors of the economy, except the real estates, restaurants and hotels, and community, social and personal services, which declined by $34.1 \%, 14.0 \%$, and $3.1 \%$, respectively. Notable increases were recorded in the construction (132.3\%); electricity, gas, water and energy (126\%); and personal loans (93.4\%) following sectors and areas (see Table 7).

In terms of sectoral distribution of loans and advances, the agricultural sector continued to dominate though its share declined to $21 \%$ from $27.2 \%$ in the previous year. This was followed by personal loans at $14.7 \%$, up from $11.2 \%$ in 2006 . Wholesale and retail trade accounted for $10.8 \%$ while manufacturing was at $10.7 \%$ (see Charts 1 and 2 ).

Table 7: Sectoral Shares of Commercial Banks' Loans and Advances, 2005-2007

|  | 2005 |  | 2006 |  | $\mathbf{2 0 0 7}$ |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Description | K'bn | \% Share | K'bn | \% Share | K'bn | \% Share | Change \% |
| Agriculture, Forestry, Fishing and Hunting | 679.4 | 27.2 | $1,065.9$ | 27.2 | $1,210.3$ | 21.0 | 13.5 |
| Mining and Quarrying | 96.6 | 3.9 | 170.5 | 4.3 | 231.2 | 4.0 | 35.6 |
| Manufacturing | 304.5 | 12.2 | 520.3 | 13.3 | 615.2 | 10.7 | 18.2 |
| Electricity, Gas, Water and Energy | 144.9 | 5.8 | 123.9 | 3.2 | 280.0 | 4.9 | 126.0 |
| Construction | 49.5 | 2.0 | 87.4 | 2.2 | 203.0 | 3.5 | 132.3 |
| Wholesale and Retail Trade | 356.6 | 14.3 | 568.2 | 14.5 | 622.2 | 10.8 | 9.5 |
| Restaurants and Hotels | 58.4 | 2.3 | 78.3 | 2.0 | 67.3 | 1.2 | -14.0 |
| Transport, Storage and Communications | 187.2 | 7.5 | 312.3 | 8.0 | 414.3 | 7.2 | 32.6 |
| Financial Services | 61.3 | 2.5 | 186.0 | 4.7 | 243.0 | 4.2 | 30.6 |
| Community, Social and Personal Services | 58.2 | 2.3 | 97.8 | 2.5 | 94.8 | 1.6 | -3.1 |
| Real Estate | 75.8 | 3.0 | 190.0 | 4.8 | 125.3 | 2.2 | -34.1 |
| Personal Loans | 354.3 | 14.2 | 438.4 | 11.2 | 847.7 | 14.7 | 93.4 |
| Other Sectors | 75.0 | 3.0 | 84.5 | 2.2 | 802.8 | 13.9 | 849.7 |
| Total | $2,501.7$ | 100.0 | $3,923.7$ | 100.0 | $5,757.2$ | 100 | 46.7 |




## Broad Money

Growth in broad money (M3), comprehensively defined to include foreign currency deposits, slowed down to $26.3 \%$ from the 45.1 \% recorded in 2006. In absolute terms, M3 expanded to K10,707.0 billion from K8,476.8 billion. Explaining the slow down in M3 growth was the sharp deceleration in the growth of Net Foreign Assets (NFA) to $28.1 \%$ from 1,503.8\%. ${ }^{2}$ The expansion in NFA contributed 13.1 percentage points to M3 growthand reflected the continued strong performance of the external sector.
Consistent with the growth in domestic credit, NDA expanded by $24.7 \%$ compared to a contraction of $26.1 \%$ the previous year and contributed 12.8 percentage points to M3 expansion. Excluding foreign currency deposits, broad money growth slowed down to $18.0 \%$ in 2007 from $49.3 \%$ in 2006 (see Table 8 and Chart 3).

Table 8: Developments in Broad Money Growth, 2005-2007 (Annual \%)

| Descriptions | 2005 | 2006 |  | 2007 |
| :---: | :---: | :---: | :---: | :---: |
|  | Change \% | Change \% | Change \% | Contributions to M3 growth in 2007 (percentage points) |
| Broad money | 0.4 | 45.1 | 25.9 | 25.9 |
| Net foreign assets | 85.7 | 1,503.8 | 28.1 | 13.1 |
| Net domestic assets | -21.4 | -26.1 | 24.0 | 12.8 |
| Domestic credit | 6.0 | 25.8 | 19.8 | 14.8 |
| Net Claims on Gov't. | -5.0 | -0.5 | -21.6 | -6.0 |
| Public Enterprises | 15.1 | -2.6 | 68.7 | 1.8 |
| Private Enterprises | 7.6 | 62.0 | 41.5 | 14.9 |
| Households | 73.0 | 18.4 | 50.8 | 3.7 |
| NBFIs | 1440.8 | 200.6 | 38.9 | 0.4 |
| Other items net | -64.7 | -271.7 | 9.3 | -2.0 |

## Chart 3: Annual Broad <br> Money Growth,

Dec 2005 - Dec 2007

${ }^{2}$ The expansion in NFA in 2006 reflected strong performance of the external sector, which resulted in the build-up in international reserves. In addition, the effect of debt relief under the enhanced HIPC initiative and the Multilateral Debt Relief Initiative (MDRI) as well as valuation effects of the depreciation of the Kwacha against major foreign currencies, contributed to the increase in NFA.

## Interest Rates Developments

## Yield Rates on Government Securities

Yield rates on Government securities were generally higher in 2007 compared to 2006. This was mainly on account of reduced demand for Treasury bills relative to supply. With regard to Government bonds, yield rates increased despite high demand due to sterilisation actions by the Bank of Zambia aimed at containing liquidity arising from foreign exchange purchases.
The weighted average Treasury bill yield rate increased to $12.9 \%$ in December 2007 from 9.4\% in 2006. With regard to yield rate movements on individual Treasury bill portfolios, the 91 and 182-day rates increased to monthly averages of $11.5 \%$ and $12.7 \%$ in December 2007 from $8.7 \%$ and $8.8 \%$ in December 2006, respectively. Yield rates on the 273 and 364-day portfolios also closed 2007 higher at monthly averages of $13.1 \%$ and $13.4 \%$ from corresponding rates of $9.8 \%$ and $10.1 \%$ in December 2006 (see Chart 4).


Similarly, yield rates on Government bonds edged higher, with the composite average yield rate rising to $15.6 \%$ in December 2007 from 12.6\% in December 2006. In terms of individual bond portfolios, average yield rates on the 2,3 and 5 -year bonds rose to $14.4 \%, 15.5 \%$ and $15.7 \%$ in December 2007 from 10.5\%, $12.2 \%$ and $13.6 \%$ in December 2006, respectively. Yield rates on the newly introduced 7, 10 and 15-year bonds ended 2007 at averages of $17.3 \%, 18.8 \%$ and $19.9 \%$, which were correspondingly lower than debut rates of $17.8 \%, 19.1 \%$ and $20.0 \%$ in August 2007 (see Chart 5).


Commercial Banks Nominal Interest Rates
Lending interest rates for commercial banks declined further in 2007, reflecting lower inflation and inflation expectations. The weighted average lending Base Rate (WALBR) as well as the average lending rate (ALR) declined to $18.3 \%$ and $24.4 \%$ from $21.6 \%$ and $27.9 \%$, in the previous year, respectively. The
savings and deposit rates equally declined, with the average savings rate (ASR) for amounts above K100,000 and the 30-day deposit rate for amounts over K20 million both falling to $4.8 \%$ from $6.1 \%$ and $8.4 \%$, respectively (see Chart 6 and Table 9).


Commercial Banks Real Interest Rates
Following the decline in nominal interest rates and the marginal increase in inflation to 8.9\% from 8.2\% recorded at end-December 2006, real interest rates declined. The real ALR declined to 15.7\% from $19.7 \%$ the previous year while the real ASR for amounts above K100,000 and the real 30-day deposit rate for amounts over K20 million declined to negative $4.1 \%$ each from negative $2.1 \%$ and negative $0.2 \%$ in the year before, respectively (see Chart 7 and Table 9).


Table 9: Monthly Average Interest and Yield Rates, 2005-2007 (\%)

|  | Nominal |  |  | Real |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | 2005 | 2006 | 2007 | 2005 | 2006 | 2007 |
| 91-day Treasury bill | 15.1 | 8.7 | 10.7 | -0.8 | 0.5 | 1.8 |
| 182-day Treasury bill | 16.3 | 8.7 | 11.3 | 0.4 | 0.5 | 2.4 |
| 273-day Treasury bill | 17.0 | 9.6 | 11.3 | 1.1 | 1.4 | 2.4 |
| 364-day Treasury bill | 17.0 | 9.9 | 11.2 | 1.1 | 1.7 | 2.3 |
| WATBR | 16.2 | 9.2 | 11.1 | 0.3 | 1.0 | 2.2 |
| 24-month Bond | 19.0 | 10.6 | 14.1 | 3.1 | 2.4 | 5.2 |
| 3-year Bond | 22.3 | 12.1 | 14.3 | 6.4 | 3.9 | 5.4 |
| 5-year Bond | 25.0 | 13.5 | 14.9 | 9.1 | 5.3 | 6.0 |
| 7-year Bond* |  |  | 17.7 |  |  | 8.8 |
| 10-year Bond* |  |  | 19.0 |  |  | 10.1 |
| 15-Year Bond* |  |  | 20.0 |  |  | 11.1 |
| Composite Yield Rate on Bonds |  |  | 14.8 |  |  | 5.9 |
| Commercial banks' Weighted Average Lending Base Rate | 27.6 | 21.6 | 18.3 | 11.7 | 13.4 | 9.4 |
| Commercial banks' Average Lending Rate | 33.9 | 27.9 | 27.9 | 24.4 | 19.7 | 15.7 |
| Commercial banks' Average Savings Rate | 6.1 | 6.1 | 4.8 | -9.8 | -2.1 | -4.1 |
| Deposit >K20 m (30 days) | 8.4 | 8.4 | 4.8 | -7.5 | 0.2 | -4.1 |
| So <br> *These Government | Bank o s were | ced in A |  |  |  |  |

## Overall Inflation

Annual inflation rose from 8.2\% in December 2006 to $12.7 \%$ in March 2007 then slowed down, ending the year at $8.9 \%$ (see Table 10 and Chart 8). This outturn was favourable as it was below the revised target of $9 \%$ under the economic reform programme. Inflationary pressures in the first quarter of 2007 mainly attributed to high oil prices and liquidity overhang from 2006 necessitated the upward
adjustment in the end-year target from 5\%. This favourable inflation outturn occurred largely due to the slow down in non-food inflation.


## Non-Food Inflation

After rising to $21.5 \%$ in March 2007, annual non-food inflation slowed down to $11.9 \%$ in December 2007, compared to the $18.1 \%$ recorded in December 2006. This outturn was mainly attributed to the implementation of appropriate monetary policy supported by the appreciation of the Kwacha against major foreign currencies in 2007.

## Food Inflation

Annual food inflation remained in single digit level throughout the year due to improved food supply. However, it rose from negative 0.2\% in December 2006 to $4.9 \%$ in March 2007, and further rose to $5.9 \%$ in December 2007. This outturn was mainly attributed to the rise in prices of beef, milk and milk products, following low supply due to the ban on the movement of livestock to and from the Southern Province to control the CBPP cattle disease during the second and third quarters of 2007. In addition, rising production costs attributed mainly to increased prices of petroleum products resulted in higher prices of other processed food products. This was compounded by the seasonality factor affecting cereals, tubers and fish during the fourth quarter of the year.

Table 10: Inflation Outturn, Dec 2005 - Dec 2007 (\%)

|  | Monthly |  |  |  | Annual |  |  | Year-to-date |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Overall | Food | Non-food | Overall | Food | Non-food | Overall | Food | Non-food |
| Dec 05 | 1.0 | 2.4 | -0.6 | 15.9 | 17.5 | 14.0 | 15.9 | 17.5 | 14.0 |
| Dec 06 | 1.2 | 1.3 | 1.0 | 8.2 | -0.2 | 18.1 | 8.2 | -0.2 | 18.1 |
| Jan 07 | 1.4 | 0.7 | 2.1 | 9.8 | 1.0 | 20.0 | 1.4 | 0.7 | 2.1 |
| Feb 07 | 2.3 | 1.3 | 2.6 | 12.6 | 4.2 | 22.1 | 3.8 | 2.8 | 4.7 |
| Mar 07 | 0.8 | -0.5 | 0.4 | 12.7 | 4.9 | 21.5 | 4.6 | 4.1 | 5.1 |
| Apr 07 | -0.1 | -1.3 | 0.4 | 12.4 | 5.5 | 20.1 | 4.5 | 3.6 | 5.5 |
| May 07 | -0.2 | -0.7 | 0.8 | 11.8 | 5.7 | 18.2 | 4.3 | 2.4 | 6.4 |
| Jun 07 | 0.2 | 0.6 | 1.1 | 11.1 | 4.8 | 17.7 | 4.7 | 1.5 | 7.5 |
| Jul 07 | 0.3 | -0.3 | 0.0 | 11.2 | 6.7 | 15.6 | 4.9 | 2.2 | 7.5 |
| Aug 07 | 0.4 | 0.3 | 1.0 | 10.7 | 7.9 | 13.3 | 5.3 | 1.9 | 8.6 |
| Sept 07 | 0.4 | 0.2 | 0.6 | 9.3 | 6.2 | 12.4 | 5.7 | 2.2 | 9.2 |
| Oct 07 | 0.3 | 1.4 | 0.5 | 9.0 | 5.6 | 12.2 | 6.1 | 2.3 | 9.8 |
| Nov 07 | 1.3 | 2.0 | 1.2 | 8.7 | 5.2 | 12.2 | 7.5 | 3.8 | 11.1 |
| Dec 07 | 1.4 | 1.7 | 0.8 | 8.9 | 5.9 | 11.9 | 8.9 | 5.9 | 11.9 |

Source: Central Statistical Office

### 3.2 MONEY AND CAPITAL MARKETS DEVELOPMENTS

## Inter-bank Money Market

In 2007 there was an increase in the volume of interbank loans on all tenors. This was, particularly pronounced during the first half of the year. In the overnight market, commercial banks exchanged a
total of K14,314.4 billion, up from the K7,961.6 billion in 2006. Similarly, the volume of funds traded for periods of 2 to 14 days increased to $K 4,537.2$ billion from $K 2,455.6$ billion, while the volume of funds traded for periods beyond 14 days increased to K102.0 billion from K25.0 billion.
The demand for inter-bank loans was partly induced by occasional liquidity shortages in the market, particularly at the month-ends, when Government revenue remittances were due. Overall, the demand for inter-bank loans resulted in higher inter-bank rates, with the weighted rate on overnight loans averaging $11.1 \%$ compared with an average of $7.4 \%$ in 2006 . Equally, the weighted average rate for loans traded for periods of 2 to 14 days increased to $11.0 \%$ from $7.6 \%$ in 2006 . However, the weighted average rate for funds traded for periods of more than 14-days declined marginally to $11.1 \%$ from $11.7 \%$ over the same period (see Chart 9).



## Government Securities Market

In the period under review, the Bank of Zambia continued to issue Government securities in order to meet the Government's financing requirements and manage liquidity conditions in the banking system. To achieve these objectives, the size of weekly Treasury bill and monthly Government bond auctions remained unchanged at K100.0 billion and K120.0 billion, respectively. In an effort to restructure domestic debt and provide a benchmark for the issuance of corporate bonds with similar terms to maturity, the Government introduced 7, 10 and 15 year bonds in August 2007.

## Market Behaviour

During the year, there was a notable shift in demand for Government securities to long-term bonds. This was largely attributed to relatively higher returns on Government bonds as inflation remained relatively low and stable. Furthermore, demand for longer term Government securities showed the confidence of investors in the Government's commitment to maintaining a relatively stable macroeconomic environment. Increased demand for Government bonds emanated mainly from domestic institutional and foreign investors. This shift led to an over-subscription on all Government bond portfolios, while subscription on Treasury bills generally fell short of the amount on offer. Consequently, the issuance of Government bonds was higher in 2007 relative to Treasury bills. In this regard, the average subscription rate on Treasury bills declined to $93.3 \%$ in 2007 from $126.6 \%$ in 2006 . The average subscription on Government bonds rose to 193.8\% from 160.1\% (see Table 11).

Table 11: Government Securities Transactions 2006-2007

|  | 2006 |  |  |  | $\mathbf{2 0 0 7}$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Average Offers <br> (K 'bn) | Average Bids <br> (K 'bn) | Average <br> Subscription <br> Rate (\%) | Average Offers <br> (K 'bn) | Average Bids <br> (K 'bn) | Average <br> Subscription |
| Rate (\%) |  |  |  |  |  |  |

The total amount of Treasury bills and Government bonds offered in 2007 went up by $25.9 \%$ and $18.0 \%$ to reach K5,300.0 billion and K1,440.0 billion, respectively. Total bids submitted on Treasury bills and Government bonds amounted to K5,157.8 billion and K1,569.2 billion, respectively. Treasury bills worth K3, 566.8 billion were sold against total maturities of K3, 517.6 billion, resulting in net Treasury bill sales of K49.2 billion. The outstanding stock of Treasury bills thus rose by $4.2 \%$ to K3,399.1 billion. As for Government bonds, a total of K1,024.5 billion was issued against total maturities of K373.9 billion. This led to an increase of $21.8 \%$ in the stock of Government bonds to K4,196.2 billion. Accordingly, the overall stock of Government securities increased by $13.3 \%$ to K7,595.3 billion.
In terms of individual portfolios, investor preference for the 364-day Treasury bills continued, with an over-subscription rate of 12.3\%. However, investor demand for the 91, 182 and 273-day bills declined, with average subscription rates falling short of the amounts on offer by $17.1 \%, 13.3 \%$ and $8.9 \%$, respectively. Correspondingly, excess demand for 2,3 and 5 -year bonds was reflected by average oversubscription rates of $42.0 \%, 34.4 \%$ and $69.7 \%$, respectively. The introduction of the longer term Government bonds was well received by the market as evidenced by excess average subscription rates of $189.7 \%, 86.9 \%$ and $140.0 \%$ on 7, 10 and 15-year bonds, respectively.

## Foreign Investments in Government Securities

The positive macroeconomic fundamentals in the economy and the relatively high yield rates on domestic securities were instrumental in attracting foreign portfolio investors into the domestic Government securities market. In the Treasury bills market, non-residents' purchases increased to K737.8 billion in 2007 from K567.4 billion in 2006. However, in net terms, foreign investors' purchases declined to K50.9 billion in 2007 from K101.2 billion in 2006, reflecting higher maturities. Overall, foreign investors' holdings of Treasury bills increased by $11.1 \%$ to K511.1 billion at end 2007, which represented $15.0 \%$ of the total amount of outstanding Treasury bills (see Chart 10).


In the Government bonds market, foreign investments increased to K166.0 billion in 2007 from K72.9 billion in 2006. With net bond purchases at K88.3 billion, there was a resultant increase of $38.2 \%$ in bonds held by foreign investors to K319.4 billion. As a proportion of the total amount of marketable Government bonds, non-residents holdings at 10.7\%, were marginally lower than the $11.0 \%$ held at the close of 2006 (see Chart 11).


## Foreign Exchange Market

Participation of the BoZ in the foreign exchange market remained in line with the foreign exchange policy objectives, namely, international reserves accumulation and smoothening fluctuations in the exchange rate of the Kwacha, against major currencies, in particular the US dollar as the unit of account and transactions with respect to foreign assets and liabilities. Overall, the performance of the foreign exchange market further improved in 2007. This was reflected in the increased supply of foreign exchange, particularly the United States (US) dollar, and the relative stability in the exchange rate of the Kwacha against major foreign currencies. This was despite the increased volatility in global financial markets following the collapse of the US sub-prime mortgage market, which led to investors risk aversion to emerging market assets.

## Foreign Exchange Transactions

In 2007, liquidity in the domestic foreign exchange market continued to improve on the back of favourable external sector conditions. This was reflected by the high volumes of foreign exchange transacted in the market, with the inter-bank market in particular, recording a 65\% growth in turnover to US $\$ 2,821.5$ million from US $\$ 1,706.3$ million in 2006. A similar pattern characterised trading between the commercial banks and the non-bank ${ }^{3}$ sector, though foreign exchange supplies from non-banks outstripped demand for most of the year. In this regard, commercial banks' purchases from non-banks rose to US $\$ 3,858.4$ million in 2007 from US $\$ 3,392.0$ million in 2006. Demand for foreign exchange by non-banks, as reflected in commercial banks sales, increased to US $\$ 3,355.3$ million from US $\$ 2,867.0$ million over the same period. Consequently, commercial banks ended 2007 with a net purchase position of US $\$ 503.2$ million, slightly lower than the net purchase position of US $\$ 524.1$ million recorded in 2006.

The South African rand continued to be the second most actively traded foreign currency in 2007 after the US dollar, as the turnover of transactions increased further. In the inter-bank market, the volume of transactions rose to ZAR16.5 million in 2007 from ZAR10.1 million in 2006. With regard to commercial banks transactions with non-banks, commercial banks sales rose to ZAR2,954.0 million from ZAR2,344.2 million while their purchases from non-banks increased to ZAR987.5 million from ZAR771.9 million. Hence, commercial banks recorded a net sales position of ZAR1,966.5 million in 2007, up from the ZAR1,572.2 million the previous year. The continued high demand for the rand by non-banks was a reflection of the robust trade links between Zambia and South Africa.

Low trading levels continued to characterize the euro and pound sterling. Inter-bank trading in the euro declined significantly to $€ 0.5$ million in 2007 from $€ 3.8$ million in 2006 . With regard to commercial banks' purchases from non-banks, the volume increased marginally to €158.6 million from €155.9
million while bank sales to the non-bank sector declined to $€ 96.0$ million from €109.2 million. As a result, commercial banks' net purchases from the non-banks increased to $€ 63.0$ million in 2007 from $€ 46.8$ million in 2006. Commercial banks' purchases and sales of the pound sterling from and to nonbanks declined to $£ 44.4$ million and $£ 47.0$ million from $£ 49.8$ million and $£ 51.5$ million, respectively.
The Bank of Zambia's purchases of foreign exchange from the market declined to US $\$ 141.9$ million in 2007 from US $\$ 222.8$ million in 2006. Similarly, sales reduced to US $\$ 88.5$ million from US $\$ 105.2$ million. Overall, the Bank of Zambia recorded net purchases of US $\$ 53.4$ million in 2007 compared to net purchases of US $\$ 117.6$ million in 2006.

## Nominal Exchange Rate

In 2007, the Kwacha appreciated against the major international currencies with the exception of the euro. The strength of the Kwacha against major foreign currencies was attributed largely to the increased inflow of foreign exchange on the market. The increased supply of foreign exchange on the market was mainly on account of increased export receipts, which largely reflected high copper prices (see Chart 12) and the continued participation of foreign portfolio investors in the domestic Government securities market (see Charts 10 and 11).


Against the US dollar, the Kwacha appreciated by $7.2 \%$ compared with a depreciation of $20.7 \%$ in 2006. The Kwacha/US dollar exchange rate averaged K3,835.75/US\$ in December 2007 compared with an average of K4,135.56/US\$ in December 2006. The Kwacha also appreciated by $4.2 \%$ and $4.0 \%$ against the South African rand and Pound sterling to averages of K558.81/ZAR and K7,748.28/€ in December 2007, respectively. However, the Kwacha depreciated by $2.3 \%$ against the euro, which represented a significant reduction from a depreciation of $29.9 \%$ recorded in 2006. In absolute terms, the average exchange rate of the Kwacha against the euro was K5,532.27/€ in December 2007 compared with an average rate of K5,405.90/€ in December 2006 (see Chart 13). The depreciation of the Kwacha against the euro can be attributed to significant gains of the euro against the US dollar and other major currencies, supported mainly by relatively buoyant growth prospects in the euro area.



## Real Effective Exchange Rate

The end period real effective exchange rate (REER) ${ }^{4}$ index (excluding Zimbabwe) appreciated by $5.4 \%$ to 53.10 in December 2007 from 56.15 in December 2006 (see Chart 14 and Table 12). This was on account of a $3.8 \%$ appreciation in the nominal effective exchange rate (of which the South African Rand, the US dollar and the British Pound contributed 2.4, 0.6, and 0.6 percentage points, respectively), coupled with a $1.7 \%$ decline in foreign prices relative to domestic prices.


Table 12: End Period Real Effective Exchange Rate, 2005-2007

|  | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 7}$ |
| :--- | ---: | ---: | ---: |
| Zambia End Period CPI | $1,273.2$ | $1,378.1$ | $\mathbf{1 , 5 0 1 . 2}$ |
| End Period Weighted Foreign CPI | 178.9 | 186.3 | 199.6 |
| End Period Nominal Effective Exchange Rate | 433.0 | 596.0 | 477.0 |
| End Period Real Effective Exchange Rate Index | 50.9 | 56.2 | 53.1 |
| Percentage Change in REER (Over previous year) | -38.5 | 10.2 | -5.4 |

Source: Bank of Zambia

## Capital Markets

## Stock Market

The performance of the Lusaka Stock Exchange (LuSE) remained strong in 2007, recording further gains in both market capitalisation and the Lusaka All Share Index (LASI). This robust performance was a reflection of strong macroeconomic fundamentals in the economy and positive investor expectations in the growth and earnings prospects for both listed and quoted companies. During the year, market capitalisation increased by $45.0 \%$ to K18,872.9 billion compared to the increase of $13.9 \%$ in 2006 . The LASI almost doubled, rising by $92.9 \%$ to close the year at $3,533.52$ points compared to an increase of $47.7 \%$ in the previous year (see Chart 15).

The volume of shares traded increased to $2,800.2$ million in 2007 from 858.7 million in 2006, while the turnover rose to K342.9 billion from K86.6 billion. This was a reflection of the relatively robust demand for shares across the board, which subsequently resulted in increased share prices. Among the shares that recorded significant increases in prices were British American Tobacco (243.6\%), Standard Chartered Bank (172.0\%), Zambeef (146.2\%), Zambia Sugar (133.3\%), Lafarge Cement (107.3\%), African Explosives (40.0\%), Metal Fabricators of Zambia (24.8\%) and Shoprite (20.0\%) (see Table 13).
${ }^{4}$ The Real Effective Exchange Rate (REER) is a trade weighted measure of domestic prices relative to foreign prices, expressed in units of domestic currency. An increase (depreciation) in the REER relative to the base period is indicative of a gain in competitiveness while a decrease (appreciation) in the REER is indicative of loss in competitiveness.


Table 13: LuSE Share Price Performance in 2007

| CORPORATE STOCK | CLOSING PRICE (K) | PRICE CHANGE (\%) |
| :--- | ---: | ---: |
| African Explosives | $2,100.20$ | 40.0 |
| British American Tobacco | $1,550.00$ | 243.6 |
| BP Zambia | 900.00 | 20.2 |
| Lafarge Cement | $6,220.00$ | 107.3 |
| Farmers House | $1,700.00$ | 13.3 |
| Farmers Hse Preferences | $4,280.00$ | 27.8 |
| National Breweries | $8,200.00$ | 36.6 |
| Pamodzi Hotel | 171.00 | 4.9 |
| Standard Chartered Bank | 438.00 | 172.0 |
| Shoprite | $18,000.00$ | 20.0 .0 |
| Zamefa | 511.64 | 24.8 |
| Zambeef | $6,400.00$ | 146.2 |
| Zambia Breweries | $2,400.00$ | 4.3 |
| ZCCM-IH | $4,500.00$ | 0.0 |
| Zambia Sugar | 420.00 | 133.3 |

Source: Lusaka Stock Exchange

## Secondary Trading of Bonds

The trading of Government bonds in the secondary market declined in 2007 relative to 2006. The number of trades conducted during the year reduced to 25 from 54 in the preceding year, with the face value of transactions plummeting to K75.6 billion from K131.2 billion. The reduction in the secondary trading of Government bonds reflected investors' preference to hold the bonds to maturity given the relatively high bond yield rates.
With regard to corporate bonds, it should be noted that despite the increase in the number of corporate bonds on the market following new issuances by the Development Bank of Zambia, Investrust bank PLC and Chilanga (Larfarge) Cement, no secondary trading in corporate bonds was recorded in 2007. This in a way reflects the nascent nature of the secondary corporate bond market.

Zambia's external sector performance continued to be favourable in 2007. This was reflected in a positive overall balance of payments (BoP) of US $\$ 310.5$ million. Consistent with this, international reserves increased by US $\$ 352.3$ million. The recorded overall balance of payments surplus was, however, lower than the US $\$ 821.6$ million surplus recorded in 2006, largely on account of the deterioration in the current account (see Table 14).

Table 14: Balance of Payments 2005-2007 (US \$' million)

|  | 2005 | 2006 | 2007 |
| :---: | :---: | :---: | :---: |
| Current Account | -608.9 | 128.1 | -504.6 |
| Balance on goods | 86.1 | 1,293.1 | 983.1 |
| Exports, f.o.b | 2,208.2 | 3,876.8 | 4,537.3 |
| Metal sector | 1,673.8 | 3,175.4 | 3,667.7 |
| Copper | 1,515.6 | 3,029.3 | 3,406.5 |
| Cobalt | 158.2 | 146.1 | 261.2 |
| Non-traditional | 534.3 | 701.4 | 869.6 |
| Imports, f.o.b | -2,160.7 | -2,635.8 | $-3,610.5$ |
| Metal sector | -357.4 | -520.7 | -1,059.1 |
| Non-metal sector | -1,803.3 | -2,115.1 | -2,551.4 |
| Goods Procured in ports by carriers( Bunker Oil) | 32.0 | 33.6 | 35.3 |
| Nonmonetary Gold | 6.7 | 18.5 | 21.1 |
| Services (net) | -197.6 | -359.0 | -634.4 |
| Services Receipts | 273.3 | 228.1 | 278.6 |
| Services Payments | -470.9 | -587.1 | -913.0 |
| Income (net) | -604.5 | -1,168.3 | -1,383.4 |
| Income Receipts | 3.2 | 18.4 | 35.2 |
| Income Payments | -607.7 | -1,186.7 | -1,418.6 |
| Of which: Income on Equity Payments | -461.1 | -1,107.0 | -1,362.0 |
| Interest payments | -130.0 | -56.9 | -28.6 |
| Current Transfers (net) | 107.0 | 362.2 | 530.1 |
| Private | -24.1 | 153.7 | 227.9 |
| Official | 131.1 | 208.5 | 302.2 |
| Commodity, SWAP \& Global Fund | 0.0 | 92.2 | 155.6 |
| Budget Grants | 131.1 | 116.3 | 146.6 |
| Capital and Financial Account | 519.0 | 994.4 | 951.7 |
| Capital Account | 2,080.0 | 2,600.4 | 222.8 |
| Capital Transfers | 2080.0 | 2600.4 | 222.8 |
| General Government | 2080.0 | 2600.4 | 222.8 |
| Project Assistance grants | 287.0 | 197.0 | 222.8 |
| Debt Cancelled/MDRI | 1,793.0 | 2,403.4 | 0.0 |
| Other Sectors | 0.0 | 0.0 | 0.0 |
| Financial Account | -1,561.0 | -1,606.0 | 728.9 |
| Direct Investment | 356.9 | 615.8 | 983.9 |
| In reporting economy | 356.9 | 615.8 | 983.9 |
| Portfolio Investment | 122.4 | 50.4 | 41.8 |
| Assets | 0.0 | 0.0 | 0.0 |
| Liabilities | 122.4 | 50.4 | 41.8 |
| Other Investment | -2,040.4 | -2,272.2 | -296.8 |
| Assets | -122.7 | -475.3 | -533.4 |
| Increase in NFA - banks(-) | 87.6 | -61.7 | -49.8 |
| Other Short term Deposits | -210.3 | -413.6 | -483.6 |
| Liabilities | -1,917.7 | -1,796.9 | 236.7 |
| Government | -1,857.8 | -1,779.3 | 33.9 |
| Disbursement of Loans | 160.2 | 91.4 | 82.7 |
| Project | 136.2 | 82.7 | 82.7 |
| Budget | 24.0 | 8.8 | 0.0 |
| Amortization of loans(-) | -2,018.0 | -1,870.7 | -48.8 |
| Private Foreign Borrowing(net) | -59.9 | -17.6 | 202.8 |
| Errors and Omissions | -54.4 | -300.9 | -136.6 |
| Overall balance | -144.3 | 821.6 | 310.5 |
| Financing of Overall balance | 144.3 | -821.6 | -310.5 |
| Change:NIR of Bank of Zambia | -335.7 | -821.6 | -310.5 |
| Reserve Assets | -93.3 | -263.9 | -352.3 |
| Use of Fund Credit and Loans(net) | -236.2 | -557.7 | 41.8 |
| Disbursements | 16.0 | 24.3 | 41.8 |
| Repayments | -252.2 | -582.0 | 0.0 |
| Debt rescheduling | 480.0 | 0.0 | 0.0 |
| Financing gap | 0.0 | 0.0 | 0.0 |

## Current Account

A current account deficit of US $\$ 504.6$ million ( $2.5 \%$ of GDP) was recorded in 2007 compared to a surplus of US $\$ 128.1$ million ( $3.0 \%$ of GDP) registered the previous year. This was mainly on account of a reduction in the merchandise trade surplus, coupled with an increase in deficits in both the services and income balances.
Zambia's merchandise trade surplus narrowed to US $\$ 983.1$ million from US $\$ 1,293.1$ million recorded in 2006. The decline was mainly explained by a rise in the value of merchandise imports, which were higher than the increase in merchandise export earnings. Merchandise imports, at US $\$ 3,610.5$ million, were $37.0 \%$ higher than US $\$ 2,635.8$ million recorded in 2006. The increase in imports of commodity groups, such as, iron and steel, industrial boilers and equipment, petroleum products, electric machinery and equipment, plastic and rubber products, chemicals, and motor vehicles, largely explained this outturn. Increased investment and expansionary activities in the mining sector, particularly at Lumwana, Albidon and the Konkola Deep Mining projects, coupled with the effect of a stronger Kwacha which made imports cheaper were the major factors.


Merchandise export earnings, at US \$4,537.3 million were $17.0 \%$ higher than the US $\$ 3,876.8$ million recorded in 2006. This was largely attributed to an increase in both metal and non-metal export earnings. Metal export earnings rose by $15.5 \%$ to US $\$ 3,667.7$ million in 2007 from the US $\$ 3,175.4$ million recorded in 2006, on account of an increase in both copper and cobalt earnings.
Copper export earnings went up by $12.5 \%$ to US $\$ 3,406.5$ million from the US $\$ 3,029.3$ million recorded in 2006. The higher earnings were due to the increase in the international price of copper. The average realised price of copper rose to US $\$ 3.15$ per pound (US $\$ 6,938.8$ per metric ton) in 2007 from US \$2.79 per pound (US $\$ 6,160.5$ per metric ton) in 2006, while copper export volumes marginally declined to

490,940 metric tons in 2007 from 491,735.4 metric tons the previous year. The reduction in export volumes was partly attributed to the decline in copper production during the first half of 2007 due to flooding at some mines as a result of heavy rains.


Cobalt export earnings, at US \$261.2 million, were $78.8 \%$ higher than the 2006 earnings of US $\$ 146.1$ million. This was largely explained by a $73.4 \%$ rise in the realised price of cobalt. The sharp increase in the price was due the strong demand for the commodity. In addition, cobalt export volumes increased to $4,809.0 \mathrm{mt}$ in 2007 from the $4,663.0 \mathrm{mt}$ recorded in 2006. The sharp increase in cobalt prices was driven by a surge in demand from emerging markets, such as, China and India, following the launch of low-cost airlines in air travel and the rise in mobile phone usage among the expanding middle class. Cobalt is used in the manufacturing of super alloys in gas turbines used in jet engines, and rechargeable batteries for cell phones, laptops, and fuel efficient hybrid cars.

Export earnings in 2007 were enhanced by a $24 \%$ growth in non-traditional export earnings. This increase included earnings from sugar exports. Increased investment in other crops such as bananas is expected to further boost domestic supply and export earnings


The increase in export earnings was further enhanced by a $24.0 \%$ growth in non-traditional export earnings to US $\$ 869.6$ million from the US $\$ 701.4$ million recorded in 2006. Explaining the increase in non-traditional export earnings was the increase in the exports of copper wire, electric cables and white spoon sugar. However, products such as burley tobacco, cotton lint, cotton yarn and fresh vegetables recorded reduced earnings (see Table 15).

| Table 15: Major Non-Traditional Exports (c.i.f.), 2005-2007, (US \$' million) |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 7}$ | \% Change (2006-2007) |
| Copper Wire | 106.5 | 175.0 | 195.4 | 11.7 |
| White Spoon Sugar | 67.8 | 54.3 | 74.4 | 37.0 |
| Burley Tobacco | 60.3 | 70.5 | 63.2 | -10.4 |
| Cotton Lint | 55.9 | 62.3 | -40.5 |  |
| Electrical Cables | 48.5 | 103.7 | 45.0 |  |
| Fresh Flowers | 32.1 | 34.7 | 10.5 | 10.4 |
| Cotton Yarn | 24.1 | 18.9 | 38.3 | -34.4 |
| Fresh Fruit/Vegetables | 21.3 | 25.3 | 12.4 | -2.8 |
| Gemstones | 19.5 | 18.1 | 24.6 | 58.2 |
| Gas oil | 9.8 | 10.3 | 28.6 | 102.9 |
| Eleciicity | 3.8 | 7.0 | 20.9 | 30.8 |
| Other | 116.3 | 9.2 | 64.0 |  |
| Exporter Audit Adjustment | 0 | 161.5 | 265.0 | 1.2 |

The services account deficit widened to negative US $\$ 634.4$ million in 2007 from negative US \$359.0 million in 2006, following an increase in services payments in the mining sector and freight and insurance services on metal sector imports. Similarly, the income account deficit widened to negative US $\$ 1,383.4$ million in 2007 from negative US $\$ 1,168.3$ million recorded in 2006 . This was largely on account of a higher increase in income payments relative to the rise in income receipts.

## Capital and Financial Account

The performance of the capital and financial account continued to be favourable, with a positive balance of US $\$ 951.7$ million in 2007. The continued strong performance of this account was mainly attributed to foreign direct investment, which surged to US $\$ 983.9$ million from the US $\$ 615.8$ million registered in 2006, driven largely by investment activities in the mining sector.

EXTERNAL DEBT
External Debt Stock
Preliminary data indicate that Zambia's total stock of outstanding and disbursed external debt increased by $12.5 \%$ to US $\$ 2,127.9$ million at end-2007 from the US $\$ 1,892.1$ million recorded at end-2006 (see Table 16).
An analysis of the structure of Zambia's external debt revealed that the debt owed by Government was US $\$ 1,106.5$ million, representing $52.0 \%$ of total stock, while the amount owed by the private sector to various creditors was US $\$ 1,021.4$ million, accounting for $48.0 \%$. Government external debt increased by $11.7 \%$, mainly as a result of disbursements from the International Monetary Fund (IMF) under the Poverty Reduction and Growth Facility (PRGF) arrangement and the World Bank. Debt owed to multilateral creditors was US $\$ 708.3$ million, accounting for $33.3 \%$ of total debt, while bilateral creditors accounted for $13.5 \%$. The debt owed by the private sector to various creditors increased by $13.2 \%$, reflecting continued investment in various sectors of the economy.

Table 16: Zambia's External Debt Stock by Creditor, 2005-2007 ${ }^{5}$

|  | 2005 |  | 2006 |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Creditor | US\$ mn | \% share | US\$ mn | \% share | US\$ mn | \% share |
| Bilateral | 1,014.0 | 20.1 | 277.4 | 14.7 | 286.8 | 13.5 |
| Paris Club | 807.0 | 16.0 | 204.2 | 10.8 | 212.6 | 10.0 |
| Non Paris Club | 207.0 | 4.1 | 73.2 | 3.9 | 74.2 | 3.7 |
| Multilateral | 3,540.8 | 70.0 | 579.4 | 30.6 | 708.3 | 33.3 |
| IMF | 591.1 | 11.7 | 32.5 | 1.7 | 86.0 | 3.9 |
| World Bank Group | 2,335.6 | 46.2 | 260.6 | 13.8 | 316.9 | 15.0 |
| Others | 614.1 | 12.1 | 286.3 | 15.1 | 305.4 | 14.4 |
| Suppliers/ Bank | 96.2 | 1.9 | 133.4 | 7.0 | 111.4 | 5.2 |
| Total Govt. Debt | 4,651.0 | 92.0 | 990.2 | 52.3 | 1,106.5 | 52.0 |
| Private Sector Debt | 404.7 | 8.0 | 901.9 | 47.7 | 1,021.4 | 48.0 |
| Total External Debt | 5,055.7 | 100.0 | 1,892.1 | 100.0 | 2,127.9 | 100.0 |

## External Debt Service

In 2007, external debt service payments amounted to US $\$ 60.5$ million, representing a decrease of $15.7 \%$ from the US $\$ 71.8$ million paid in 2006 (see Table 17). Of the total debt service, US $\$ 35.3$ million was paid to bilateral creditors and US $\$ 24.2$ million to multilateral creditors. In 2007, Zambia did not record any debt service to the IMF following debt reduction under the HIPC Initiative and the Multilateral Debt Relief Initiative (MDRI). These developments are among the good demonstrations of the benefits associated debt relief under the HIPC Initiative.

Table 17: Zambia's External Debt Service by Creditor, 2005-2007 (US \$'million)

| Creditor | 2005 | 2006 | 2007 |
| :---: | :---: | :---: | :---: |
| Bilateral | 71.5 | 38.5 | 35.3 |
| Paris Club | 50.3 | 20.9 | 3.6 |
| Others | 23.3 | 17.6 | 31.7 |
| Multilateral (Without IMF HIPC Assistance) | 309.7 | 55.8 | 24.2 |
| Multilateral (With IMF HIPC Assistance) | 85.0 | 33.2 | 24.2 |
| IBRD/IDA | 13.2 | 17.4 | 2.4 |
| IMF | 251.1 | 6.7 | 0.0 |
| o/w Relief | -224.7 | 14.1 | 0.0 |
| Others | 41.2 | 17.6 | 1.0 |
| Total | 156.5 | 71.8 | 60.5 |

### 3.5 FISCAL SECTOR DEVELOPMENTS

## Overview

The overall Government budget recorded a deficit of K109.5 billion, representing $0.2 \%$ of GDP. This was 3.7 percentage points lower than the programmed deficit of $3.9 \%$ of GDP. The domestic budget deficit was $1.6 \%$ of GDP, 1.2 percentage points below the projection of $2.1 \%$. This outturn was attributed to both higher revenue and lower expenditure than projected (see Table 18).

Table 18: Central Government Fiscal Operations, 2005-2007 (K' billion)

|  | 2005 |  | 2006 |  | 2007 Target |  | 2007 Prel. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \% of GDP |  | \% of GDP |  | \% of GDP |  | \% of GDP |  |
| Revenue and Grants | 7,728.3 | 23.7 | 8,320.0 | 21.4 | 10,175.1 | 22.2 | 10,626.0 | 23.4 |
| Domestic Revenue | 5,627.8 | 17.2 | 6,618.0 | 17.2 | 8,117.1 | 17.7 | 8,522.1 | 18.7 |
| Of which: <br> Tax Revenue <br> Non-tax Revenue | $\begin{array}{r} 5,502.9 \\ 124.9 \end{array}$ | 16.9 0.4 | $\begin{array}{r} 6,317.0 \\ 301.0 \end{array}$ | 16.4 0.8 | $\begin{array}{r} 7,799.3 \\ 317.8 \end{array}$ | 17.0 0.7 | $\begin{array}{r} 8,183.6 \\ 338.5 \end{array}$ | 18.0 0.7 |
| Grants | 2,100.5 | 6.4 | 1,702.0 | 4.4 | 2,058.0 | 4.5 | 2,103.9 | 4.6 |
| Exp. \& Net Lending | 8,845.8 | 27.1 | 8,955.7 | 23.2 | 11,948.2 | 26.1 | 11,209.5 | 24.6 |
| Of which: |  |  |  |  |  |  |  |  |
| Domestic Expenditure | 6,491.3 | 19.9 | 7,954.0 | 20.6 | 9,592.1 | 20.9 | 9,845.6 | 21.6 |
| Current Expenditure | 6,056.2 | 18.5 | 7,414.7 | 19.2 | 9,777.2 | 21.3 | 9,366.5 | 20.6 |
| Capital Expenditure | 2,789.6 | 8.5 | 1,541.0 | 4.0 | 2,171.0 | 4.7 | 1,843.0 | 4.1 |
| Net Lending | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Change in balances | -68.2 | -0.2 | -476.0 | -1.2 | - | - | 474.0 | 1.0 |
| Overall balance (Cash) | -1,185.7 | -3.6 | -1,111.7 | -2.9 | -1,773.1 | -3.9 | -109.5 | -0.2 |
| Of which: |  |  |  |  |  |  |  |  |
| Domestic balance (Cash) | -863.5 | -2.6 | -785.4 | -2.0 | -946.8 | -2.1 | -741.6 | -1.6 |
| Source: Ministry of Finance and National Planning |  |  |  |  |  |  |  |  |

## Revenue and Grants

Total revenue and grants, at K10,626.0 billion, were $4.4 \%$ above the target of K10,175.1 billion. As a proportion of GDP, total revenue and grants at $23.4 \%$ compared favourably with the projection of $22.2 \%$. This favourable outturn was explained mainly by higher domestic revenue collections than programmed, particularly tax revenue. Domestic revenue amounted to K8,522.1 billion and was $5.0 \%$ above the target of K8,117.1 billion. As a proportion of GDP, domestic revenue at $18.7 \%$ was higher than the projection of $17.7 \%$. In addition, grants were K2,103.9 billion, $2.2 \%$ above the target of K2,058.0 billion and were $4.6 \%$ of GDP, 0.1 percentage points above the target of $4.5 \%$ (see Table 19).

## Tax Revenue

In 2007, tax revenue at K8,183.6 billion was above the projection of K7,799.3 billion and reflected strong performance in international trade and income taxes. International trade taxes were $20.3 \%$ above the target, while income taxes were $11.7 \%$ higher than programmed. The good performance in international trade taxes was attributed to higher than projected import value added tax (VAT) and import duty. Explaining this performance was largely the rise in imports of machinery parts, motor vehicles, motor vehicle parts/accessories, copper ores and concentrates and hydrocarbon oils. The favourable performance in income tax mainly emanated from higher company and personal income taxes. The higher corporate tax was due to payment of higher provisional corporate tax by some companies in anticipation of increased profits for 2007 and the collection of corporate tax arrears. The collection of Pay-As-You-Earn (PAYE) arrears as a result of improved tax administration explained the increase in personal income tax.



In contrast, taxes on domestic goods and services at K1,231.2 billion were below the target by $30.6 \%$. This performance was largely attributed to lower domestic VAT owing to higher than projected VAT refunds.

## Non-Tax Revenue

Non-tax revenue at K338.5 billion was $6.5 \%$ above the projection of K 317.8 billion. As a proportion of GDP, non-tax revenue at $0.7 \%$ was in line with the target. The favourable performance of non-tax revenue was largely due to higher than anticipated revenues from road fees and charges of K194.4 billion against the projection of K159.2 billion. The improved collection of road fees and charges were attributed to enhanced enforcement and increased accountability by the Road Traffic and Safety Agency.

## Grants

During the year, grants amounted to K2,103.9 billion and were above the projection of $\mathrm{K} 2,058.0$ billion. As a percentage of GDP, grants at $4.6 \%$ were 0.1 percentage point above the target of $4.5 \%$. This was largely explained by programme grants, which were $10.2 \%$ above the projection of K528.2 billion. Project grants were K1,522.0 billion, broadly in line with the target of K1,529.8 billion.

Table 19: Central Government Revenue, 2005-2007 (K' billion)


## Total Expenditure

Total expenditure amounted to K11,209.5 billion in 2007, and was $6.2 \%$ lower than the projection of K11,948.2 billion. As a percentage of GDP, total expenditure at $24.6 \%$ was 1.5 percentage points lower than the target of $26.1 \%$. This outturn was explained by the lower than programmed current and capital expenditures, which were below target by $7.5 \%$ and $15.1 \%$, respectively (see Table 20 ).

## Current Expenditure

Current expenditure at K9,366.5 billion was K 410.7 billion below the projection. As a ratio of GDP, current expenditure at $20.6 \%$ was below the projection of $21.3 \%$. This was largely attributed to lower than programmed expenditures on recurrent departmental charges (RDCs), transfers and pensions and public sector reform programme (PSRP). The lower expenditure on RDCs was largely due to lower than programmed expenditures on constitutional and electoral reforms, awards and compensation, and other RDCs.

However, expenditures on public debt interest, personal emoluments, and other current expenditures were above target. Interest expenditure on public debt was $12.0 \%$ higher than the projection, mainly on account of the relatively higher than projected levels of interest rates during the year. Expenditure on personal emoluments was $0.6 \%$ above target, following the higher wage award for the civil service than was originally programmed. Other current expenditures were $23.5 \%$ above the programmed expenditure, largely due to procurement of additional inputs under the Fertiliser Support Programme for the 2007/ 2008 farming season and payments of outstanding gratuities, and loans and advances.

|  | 2005 |  | 2006 |  | 2007 Target |  | 2007 Prel. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | K'bn | \% of GDP | K'bn | \% of GDP | K'bn | \% of GDP | K'bn | \% of GDP |
| Total Expenditure | 8,845.8 | 27.1 | 8,955.7 | 23.2 | 11,948.2 | 26.1 | 11,209.5 | 24.6 |
| Domestic Expenditure | 6,491.3 | 19.9 | 7,954.0 | 20.6 | 9,592.1 | 20.9 | 9,845.6 | 21.6 |
| Current Expenditure | 6,056.2 | 18.5 | 7,414.7 | 19.2 | 9,777.2 | 21.3 | 9,366.5 | 20.6 |
| Wages and Salaries | 2,455.0 | 7.5 | 2,832.6 | 7.3 | 3,509.7 | 7.7 | 3,530.9 | 7.8 |
| Public Service Reform | 43.9 | 0.1 | 15.0 | 0.0 | 102.0 | 0.2 | 35.0 | 0.1 |
| RDCs | 1,449.7 | 4.4 | 1,885.0 | 4.9 | 2,887.3 | 6.3 | 2,437.0 | 5.4 |
| Transfers and Pensions | 794.0 | 2.4 | 1,610.0 | 4.2 | 2,038.3 | 4.4 | 1,926.9 | 4.2 |
| Interest on Public Debt | 861.5 | 2.6 | 749.2 | 1.9 | 692.5 | 1.5 | 775.6 | 1.7 |
| Domestic Debt | 731.5 | 2.2 | 689.5 | 1.8 | 649.5 | 1.4 | 721.3 | 1.6 |
| Foreign Debt | 130.0 | 0.4 | 59.7 | 0.2 | 43.0 | 0.1 | 54.3 | 0.1 |
| Other Current Expenditure | 442.2 | 1.4 | 316.0 | 0.8 | 535.4 | 1.12 | 661.1 | 1.5 |
| Contingency | 9.9 | 0.0 | 6.9 | 0.0 | 12.0 | 0.0 | - | 0.0 |
| Capital Expenditure | 2,789.6 | 8.5 | 1,541.0 | 4.0 | 2,171.0 | 4.7 | 1,843.0 | 4.1 |
| Domestically Financed | 565.1 | 1.7 | 599.0 | 1.6 | 1,104.0 | 2.4 | 1,083.0 | 2.4 |
| Foreign Financed | 2,224.5 | 6.8 | 942.0 | 2.4 | 1,067.0 | 2.3 | 760.0 | 1.7 |

## Capital Expenditure

Total capital expenditures amounted to $\mathrm{K} 1,843.0$ billion, representing $84.9 \%$ of the target. As a percentage of GDP, total capital expenditure at $4.1 \%$ was below the projection of $4.7 \%$. The lower than programmed capital expenditure was mainly due to the slow implementation of projects and programmes by the Ministries, Provinces and other Spending Agencies attributed to low absorption capacity.

## Budget Financing

The financing of the overall fiscal deficit was K109.0 billion, comprising net external financing of K145.0 billion ( $0.3 \%$ of GDP) and a net domestic repayment of K 36.0 billion ( $0.1 \%$ of GDP). This was below the projected financing of K1,773.1 billion, of which K742.6 billion was domestic financing (see Table 21).

Table 21: Budget Deficit Financing, 2005-2007 (K' billion)

|  | 2005 | 2006 | 2007 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Target | \% of GDP | Prel. | \% of GDP |
| Total Financing | 1,033.9 | 1,111.7 | 1,773.1 | 3.9 | 109.0 | 0.2 |
| Domestic | 596.3 | 944.7 | 742.6 | 1.6 | -36.0 | -0.1 |
| Bank | 439.5 | 204.7 | 100.0 | 0.2 | -431.0 | -0.9 |
| Non-bank | 156.8 | 740.0 | 642.6 | 1.4 | 395.0 | 0.9 |
| External | 437.6 | 167.0 | 1,030.5 | 2.2 | 145.0 | 0.3 |
| Programme Loans | 153.7 | 36.0 | 290.5 | 0.6 | 0.0 | 0.0 |
| Project Loans | 722.8 | 298.0 | 826.3 | 1.8 | 331.0 | 0.7 |
| Amortisation | -438.9 | -167.0 | -86.3 | -0.2 | -186.0 | -0.4 |

Source: Ministry of Finance and National Planning

## REAL SECTOR DEVELOPMENTS

## National Output

Preliminary data based on the first three quarters of 2007, show that the economy grew by $5.7 \%$ in 2007 compared with the $6.2 \%$ recorded in 2006 . The major sectors that contributed to this growth were transport and communications, construction, community, social and personal services, wholesale and retail trade and manufacturing (see Tables 22, 24a and 24b).

In 2007, the economy grew by $5.7 \%$ in part explained by increased greenfield investments. The first ever Steel Plant - Kafue Steel was a new development in the year under review as its construction reached an advanced stage. Currently, the country has to import steel, a critical input in the growing construction industry


Table 22: Sectoral Contribution to Real GDP Growth [In Constant 1994 Prices ], 2005-2007 (\%)

|  | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 7}$ |
| :--- | ---: | ---: | ---: |
| Growth in real GDP | $\mathbf{5 . 2}$ | $\mathbf{6 . 2}$ | $\mathbf{5 . 7}$ |
| Agriculture, forestry and Fisheries | -0.1 | 0.3 | 0.3 |
| Mining and quarrying | 0.7 | 0.6 | -0.2 |
| Manufacturing | 0.4 | 0.6 | 0.5 |
| Electricity, gas and water | 0.1 | 0.3 | 0.0 |
| Construction | 1.6 | 1.3 | 1.2 |
| Wholesale and retail trade | 1.0 | 0.4 | 0.7 |
| Restaurants, bars and hotels | 0.3 | 0.4 | 0.4 |
| Transport, storage and communications | 0.5 | 1.4 | 1.5 |
| Financial intermediaries | 0.3 | 0.3 | 0.3 |
| Real estate and business services | 0.4 | 0.3 | 0.3 |
| Community, social, and personal services | 0.3 | 0.7 | 1.0 |
| Taxes on products | -0.4 | -0.3 | -0.2 |
| Financial Intermediary Services Indirectly Measured | -0.1 | -0.1 | -0.1 |

## Agriculture, Forestry and Fisheries

Agriculture, Forestry and Fisheries recorded a growth of $1.9 \%$ in 2007 compared to the $2.2 \%$ in 2006, and contributed 0.3 percentage points to GDP growth. The slow down in output was mainly explained by floods in some parts of the country, which adversely affected crop output, notably maize production declined to 1.37 million mt from 1.42 million mt the previous farming season (see Table 23). However, a national food surplus of $527,000 \mathrm{mt}$ was recorded, partially as a result of the carry over from the 437,000 mt surplus in the previous consumption period. In particular, maize and cassava posted surpluses of $160,000 \mathrm{mt}$ and $336,000 \mathrm{mt}$, respectively. It is worth noting that agricultural production could have slowed further without the improved access to credit and Government's supportive agricultural initiatives, such as, the Fertiliser Support Programme, food security pack and heightened private sector participation in the sector.

Table 23: Output of Selected Crops, 2005/2006-2006/2007 Agricultural Seasons

| Crop | 2005/2006 Agric. Season <br> (Metric Tons) | 2006/2007 Agric. Season <br> (Metric Tons) | \% Change |
| :--- | ---: | ---: | ---: |
| Maize | $1,424,439$ | $1,366,158$ | -4.09 |
| Sorghum | 21,047 | 12,773 | -39.3 |
| Rice (paddy) | 13,964 | 18,317 | 31.2 |
| Soya beans | 57,815 | 55,194 | -4.5 |
| Wheat | $93,958.9$ | 115,843 | 23.3 |
| Seed Cotton | 118,426 | 54,886 | -53.7 |
| Cassava | $1,056,000$ | $1,060,000$ | 0.4 |
| Tobacco (Burley) | 7,742 | 10,000 | -54.5 |
| Tobacco (Virginia) | 14,685 | 15,562 | -22.2 |

## Mining and Quarrying

Preliminary estimates indicate that the output of the mining and quarrying sector declined by $2.1 \%$ compared with the growth of $7.3 \%$ in 2006 , thereby contributing negative 0.2 percentage points to national output (see Tables 24 a and b). This was on account of the fall in both metal and other mining and quarrying, by $1.4 \%$ and $49.7 \%$, respectively.
Among the major factors that explained the decline in metal output were the unfavourable hydrological conditions and difficulties in getting copper ore from the Democratic Republic of Congo following a temporal ban on movement of ore from DRC, particularly in the first quarter of the year.

## Manufacturing

The manufacturing sector grew by $4.9 \%$ in 2007 compared with a growth of $5.7 \%$ in 2006 . The sector contributed 0.5 percentage points to real GDP growth compared to 0.6 percentage points the previous year. Growth was mainly on account of the food, beverages and tobacco sub-sector, which grew by $9.3 \%$ compared to $8.9 \%$ the previous year. Positive growth was also recorded in the chemicals, rubber and plastics, fabricated metal products, base metal products, and the paper and paper products sub-sectors. However, the textile and leather sector declined by $16.1 \%$ compared to a decline of $1.3 \%$ in 2006 ,
following the closure of some major textile factories, coupled with the continued difficulties to compete with cheaper imports.

## Transport, Storage and Communications

The transport, storage and communications sector continued to register robust growth during the review period. Preliminary data indicate that the sector grew by $20.8 \%$ in 2007 compared with the $22.1 \%$ growth in 2006. The sector's contribution to real GDP was 1.5 percentage points, up from the 1.4 percentage points the previous year. All the sub-sectors, namely communications, roads, rail and air transport recorded strong growth.


## Construction

Despite severe supply constraints and high prices of cement, the construction sector grew by $12.2 \%$ in 2007 compared to $14.4 \%$ in 2006. The sector's contribution of 1.2 percentage points to real GDP growth was almost the same as the 1.3 percentage points recorded in 2006. Growth in this sector continued to be driven by housing, road construction and other civil works.

## Tourism

The tourism sector (restaurants, bars, and hotels) continued to record positive growth during the year under review, in part reflected in higher tourist arrivals and increased bed occupancy rates. The sector grew by $14.2 \%$ compared to $16.1 \%$ in 2006 thereby maintaining its contribution of 0.4 percentage points to real GDP growth. The number of tourist arrivals in 2007 rose by $6.4 \%$ to an estimated 805,059 people.

Table 24a: GDP by Kind of Economic Activity at Constant 1994 Prices, 2005-2007 (K' billion)

| KIND OF ACTIVITY | 2005 | 2006 | 2007* | Growth In 2007 (\%) |
| :---: | :---: | :---: | :---: | :---: |
| Agriculture, Forestry and Fishing | 468.3 | 458.2 | 467.0 | 1.9 |
| Agriculture | 206.0 | 212.3 | 211.0 | (0.6) |
| Forestry | 165.2 | 167.4 | 176.1 | 5.2 |
| Fishing | 77.2 | 78.5 | 79.9 | 1.8 |
| Mining and Quarrying | 270.8 | 290.6 | 284.4 | (2.1) |
| Metal Mining | 262.5 | 286.2 | 282.1 | (1.4) |
| Other mining and quarrying | 8.2 | 4.5 | 2.2 | (49.7) |
| PRIMARY SECTOR | 719.1 | 748.8 | 751.4 | 0.3 |
| Manufacturing | 335.3 | 354.6 | 372.1 | 4.9 |
| Food, Beverages and Tobacco | 205.7 | 224.0 | 244.9 | 9.3 |
| Textile and Leather Industries | 48.9 | 48.2 | 40.5 | (16.1) |
| Wood and Wood Products | 26.3 | 26.5 | 27.9 | 5.2 |
| Paper and Paper Products | 9.8 | 9.8 | 9.7 | (1.3) |
| Chemicals, Rubber and Plastic Products | 29.5 | 30.9 | 33.8 | 9.5 |
| Non-Metallic Mineral Products | 6.9 | 6.5 | 6.6 | 1.7 |
| Basic Metal Products | 1.4 | 1.4 | 1.4 | (4.9) |
| Fabricated Metal Products | 6.8 | 7.2 | 7.4 | 3.5 |
| Electricity, Gas and Water | 81.0 | 89.5 | 90.4 | 1.0 |
| Construction | 287.3 | 328.7 | 368.6 | 12.2 |
| SECONDARY SECTOR | 703.6 | 772.7 | 831.2 | 7.6 |
| Wholesale and Retail Trade | 576.7 | 588.1 | 610.0 | 3.7 |
| Restaurants, Bars and Hotels | 79.9 | 92.8 | 106.0 | 14.2 |
| Transport, Storage and Communications | 204.4 | 249.4 | 301.4 | 20.8 |
| Rail Transport | 9.4 | 9.2 | 9.0 | (2.2) |
| Road Transport | 90.7 | 96.5 | 103.1 | 6.9 |
| Other Transport and Allied Services | 38.3 | 51.2 | 64.5 | 26.0 |
| Communications | 65.9 | 92.6 | 124.8 | 34.7 |
| Financial Intermediaries and Insurance | 235.1 | 244.6 | 254.6 | 4.1 |
| Real Estate and Business Services | 287.1 | 296.2 | 305.7 | 3.2 |
| Community, Social and Personal Services | 235.9 | 257.0 | 290.2 | 12.9 |
| Public Admin. \& Defence; Public and Sanitary Service | 116.7 | 106.6 | 124.7 | 17.0 |
| Education | 77.0 | 104.1 | 115.8 | 11.2 |
| Health | 14.7 | 15.5 | 16.2 | 4.6 |
| Recreation, Religious and Culture | 12.5 | 15.4 | 17.5 | 13.7 |
| Personal Services | 14.9 | 15.4 | 16.0 | 3.5 |
| TERTIARY SECTOR | 1,619.1 | 1,728.2 | 1,867.8 | 8.1 |
| Less: FISIM | (138.0) | (141.6) | (145.1) | 2.5 |
| TOTAL GROSS VALUE ADDED | 2,903.7 | 3,108.2 | 3,305.3 | 6.3 |
| Taxes on Products | 252.2 | 243.5 | 237.2 | (2.6) |
| TOTAL GDP AT MARKET PRICES | 3,155.9 | 3,351.7 | 3,542.5 |  |
| Real Growth Rates (\%) | 5.2 | 6.2 | 5.7 | 5.7 |

Source: Central Statistical Office
*Preliminary data

Table 24b: Gross Domestic Product by Kind of Economic Activity at Current Prices, 2005-2007, (K' billion)

| KIND OF ECONOMIC ACTIVITY | 2005 | 2006 | 2007* |
| :---: | :---: | :---: | :---: |
| Agriculture, Forestry and Fishing | 6,723.6 | 7,800.2 | 9,275.6 |
| Agriculture | 1,421.7 | 1,537.0 | 1,608.1 |
| Forestry | 4,920.3 | 5,855.7 | 7,230.8 |
| Fishing | 381.6 | 407.5 | 436.7 |
| Mining and Quarrying | 1,030.9 | 1,612.5 | 1,136.4 |
| Metal Mining | 1.011 .7 | 1,597.5 | 1,131.0 |
| Other Mining and Quarrying | 19.1 | 15.0 | 5.4 |
| PRIMARY SECTOR | 7,754.5 | 9,412.8 | 10,412.0 |
| Manufacturing | 3,430.2 | 4,015.7 | 4,598.6 |
| Food, Beverages and Tobacco | 2,121.0 | 2,423.5 | 2,788.5 |
| Textile, and Leather Industries | 500.4 | 630.8 | 637.3 |
| Wood and Wood Products | 273.4 | 323.2 | 399.2 |
| Paper and Paper products | 162.4 | 191.3 | 221.6 |
| Chemicals, rubber and plastic products | 281.2 | 331.2 | 391.4 |
| Non-metallic mineral products | 51.8 | 55.3 | 60.7 |
| Basic metal products | 4.7 | 6.9 | 4.7 |
| Fabricated metal products | 35.2 | 53.6 | 95.3 |
| Electricity, Gas and Water | 922.7 | 1165.9 | 1,345.0 |
| Construction | 3,728.0 | 5,462.7 | 7,128.3 |
| SECONDARY SECTOR | 8,080.9 | 10,633.3 | 13,071.8 |
| Wholesale and Retail trade | 5,868.9 | 6,524.7 | 7,489.3 |
| Restaurants, Bars and Hotels | 894.0 | 1,120.1 | 1,310.1 |
| Transport, Storage and Communications | 1,395.6 | 1,629.2 | 1,888.6 |
| Rail Transport | 93.8 | 94.7 | 92.6 |
| Road Transport | 543.0 | 640.4 | 761.6 |
| Air Transport | 243.8 | 356.0 | 491.3 |
| Communications | 515.0 | 538.2 | 543.1 |
| Financial Intermediaries and Insurance | 2,771.5 | 3,246.9 | 3,647.2 |
| Real Estate and Business services | 1,979.4 | 2,296.4 | 2,509.0 |
| Community, Social and Personal Services | 2,710.0 | 3,365.5 | 4,204.7 |
| Public Administration and Defence | 909.9 | 892.5 | 1,166.4 |
| Education | 1,154.2 | 1,842.6 | 2,291.3 |
| Health | 338.8 | 389.9 | 463.1 |
| Recreation, Religious, Culture | 45.6 | 60.9 | 77.9 |
| Personal services | 161.5 | 179.6 | 206.1 |
| TERTIARY SECTOR | 15,619.5 | 18,182.8 | 21,048.8 |
| Less: FISIM | $(1,592.8)$ | (1,865.9) | (2,096.0) |
| TOTAL GROSS VALUE ADDED | 29,862.1 | 36,373.9 | 42,436.7 |
| Taxes on Products | 2,594.2 | 2,849.2 | 3,045.6 |
| TOTAL GDP AT MARKET PRICES | 32,456.3 | 39,223.1 | 45,482.2 |
| Growth Rates in GDP (\%) | 25.58 | 18.18 | 17.87 |

Source: Central Statistical Office
*Preliminary estimates

## Investment Pledges

Total investment pledges were estimated at US $\$ 1.8$ billion in 2007 compared to US $\$ 751.2$ million in 2006, reflecting continued investor confidence as a result of favourable macroeconomic performance. Further, investment pledges were broad-based and targeted at the growth sectors of the economy with potential for high job creation. On a sector-by-sector basis, manufacturing was leading with US $\$ 722.5$ million (40.9\%), followed by mining, US $\$ 441.5$ million (25.0\%), transport US $\$ 254.4$ million (14.4\%), and information and communications technology (ICT), US $\$ 139.8$ million ( $7.9 \%$ ). Other contributors to the total pledged investments were tourism, US $\$ 78.8$ million (4.5\%), agriculture, US $\$ 65.9$ million ( $3.7 \%$ ), construction, US $\$ 21.2$ million ( $1.2 \%$ ), services, US $\$ 20.7$ million ( $1.2 \%$ ), real estate, US $\$ 16.5$ million ( $0.9 \%$ ), education, US $\$ 4.1$ million ( $0.2 \%$ ), health, US $\$ 1.3$ million ( $0.1 \%$ ) and financial sector, US $\$ 1.0$ million ( $0.1 \%$ ).
The pledges, when fully executed, were expected to generate 12,711 jobs: manufacturing ( 4,909 ); agriculture (4,277); tourism (1,322); services (610); mining (578); construction (423); transport (210); ICT (193); real estate (107); education (30); health (29) and financial sector (23).

Following a continued attractive investment environment
Zambia's foreign direct investmen increased further in 2007. One of the biggest projects embarked upon was the Lumwana Mining Project in the North-Western Province


### 4.0 FINANCIAL SYSTEM REGULATION AND SUPERVISION

### 4.1 BANKING SECTOR

## Overview

The overall financial performance and condition of the banking sector during the year were satisfactory. Total assets increased by $29.1 \%$ to K13,779.3 billion. The banking sector remained adequately capitalised and all the banks, except one, met the minimum capital adequacy requirement of $10 \%$ for total regulatory capital. The asset quality of the sector was also satisfactory as reflected in the lower ratio of gross non-performing loans to total gross loans. Further, the sector's earnings performance was satisfactory as the profit before tax increased by K86.8 billion to K536.0 billion. Equally, the liquidity position was satisfactory.

## Performance rating ${ }^{6}$

The performance of the banking sector was satisfactory during the reviewed year. Out of 13 operating commercial banks, 11, 10, 9 and 8 had satisfactory level of capital adequacy, asset quality, earnings and liquidity, respectively (see Table 25).

Table 25: Performance Rating ${ }^{7}$ for Banks, 2005-2007

|  | Capital Adequacy |  |  | Asset Quality |  |  | Earnings |  |  | Liquidity |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Performance | 2005 | 2006 | 2007 | 2005 | 2006 | 2007 | 2005 | 2006 | 2007 | 2005 | 2006 | 2007 |
| Strong | 13 | 3 | 0 | 6 | 0 | 0 | 8 | 1 | 0 | 1 | 0 | 0 |
| Satisfactory | 0 | 8 | 11 | 7 | 8 | 10 | 2 | 8 | 9 | 7 | 8 | 8 |
| Fair Needs Improvement | 0 | 2 | 1 | 0 | 5 | 2 | 2 | 4 | 2 | 5 | 3 | 3 |
| Marginal | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 1 |
| Unsatisfactory | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 2 | 1 |
| Total | 13 | 13 | 13 | 13 | 13 | 13 | 13 | 13 | 13 | 13 | 13 | 13 |

## Capital and Liabilities <br> Capital Adequacy

The banking sector was adequately capitalised. The primary regulatory capital improved by $24.4 \%$ to close the year at K1,185.9 billion from K953.6 billion at end-December 2006. Total regulatory capital also increased by $28.2 \%$ to K1,385.3 billion from K1,080.2 billion. The increase in capital levels was mainly due to a rise in retained earnings, paid-up capital and subordinated debt. Retained earnings and paid-up capital went up by K178.3 billion ( $27.7 \%$ ) and K47.1 billion ( $36.0 \%$ ) to K822.6 billion and K178.1 billion from K644.2 billion and K131.0 billion, respectively. Subordinated debt increased by $48.3 \%$ to K149.7 billion from K100.9 billion at end of the preceding year (see Chart 16).


[^0]The capital adequacy ratios were satisfactory despite falling to $15.9 \%$ for primary regulatory capital and $18.6 \%$ for total regulatory capital at end-December 2007, from $18.0 \%$ and $20.4 \%$ at end-December 2006, respectively. The decline in the capital adequacy ratios was on account of an increase in total risk weighted assets by K2,169.6 billion (41.0\%) to K7,454.9 billion (see Chart 17).


## Deposits and Other Liabilities

Total liabilities increased by K2,775.9 billion (28.8\%) to K12,421.7 billion from K9,645.9 billion at endDecember 2006 and represented $90.1 \%$ of total liabilities and shareholders' funds compared to $90.4 \%$ in the preceding year. Deposits continued to be the largest source of funding and accounted for 72.0\% of total liabilities and shareholders' funds compared to $73.9 \%$ in December 2006. Total deposits increased by K2,041.6 billion (25.9\%) to K9,928.1 billion from K7,886.5 billion at end of preceding year. Demand deposits were the largest component of total deposits and constituted $67.9 \%$ of total deposits compared to $68.5 \%$ in December 2006 (see Chart 18).


## Asset Quality ${ }^{s}$

The asset quality of the banking sector in the year under review was satisfactory, as the level of gross non-performing loans (NPLs) to total gross loans and advances declined to $8.8 \%$ from $11.3 \%$ in the previous year. However, the nominal amount of NPLs increased by K61.0 billion (13.9 \%) to K498.8 billion from K437.8 billion in December 2006.
In terms of asset structure, the banking sector continued to be dominated by net loans and leases at 38\% of total assets from 34\% in December 2006 while investments in securities were at $18 \%$ from $20 \%$ in December 2006. These were followed by balances with foreign institutions which remained at $16 \%$, and balances with Bank of Zambia at 15\%, down from 20\% in December 2006 (see Charts 19 and 20).
With net loans and advances increasing by K1,732.3 billion (48.1\%), balances with foreign institutions by K498.4 billion (29.0\%) and investments in securities by K284.6 billion (13.2\%), the total assets of the banking sector grew by K3,104.1 billion (29.1\%) to K13,779.3 billion from K10,675.2 billion in December 2006.


## Earnings Performance

The banking sector's earnings performance in the year under review was satisfactory, with the profit before tax increasing by K86.8 billion (19.3\%) to K536.0 billion from K449.2 billion in the previous year (see Charts 21 and 22).



The increase in earnings was largely on account of interest income, which went up by K270.2 billion ( $28.3 \%$ ) to K1,224.0 billion from K953.8 billion for the previous year. The other contributing factors were an increase in non-interest income and the decline in loan-loss provisions. Total non-interest income increased by K84.4 billion ( $13.4 \%$ ) to K714.6 billion from K630.2 billion in 2006, and was largely influenced by commissions, fees and service charges, which went up by K81.1 billion (27.0\%) to K381.4 billion from K300.2 billion. Loan loss provisions decreased by K13.8 billion (7.9\%) to K160.7 billion from K174.5 billion.


On the other hand, total interest expenses grew by K73.9 billion (43.1\%) to K245.3 billion from K175.4 billion in 2006 while total non-interest expenses went up by K207.6 billion (26.3\%) to K996.5 billion from K788.9 billion. The increase in total non-interest expenses was largely attributed to salaries and employee benefits, which went up by K142.5 billion (35.5\%) to K543.6 billion from K401.2 billion in 2006 (see Table 26).

Table 26: Earnings Performance, 2005-2007 (K'billion)

| Particulars | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 6}$ |  |
| :--- | ---: | ---: | ---: |
| Interest Income | 842.7 | 953.8 | $\mathbf{2 0 0 7}$ |
| Interest Expenses | 134.3 | 171.4 | $\mathbf{1 , 2 2 4 . 0}$ |
| Net Interest Income | 708.4 | $\mathbf{7 8 2 . 4}$ | $\mathbf{9 4 5 . 3}$ |
| Non-Interest Income | 474.7 | 630.2 | 714.6 |
| Net Operating Income | $\mathbf{1 , 1 8 3 . 1}$ | $\mathbf{1 , 4 1 2 . 6}$ | $\mathbf{1 , 6 9 3 . 3}$ |
| Non-Interest Expenses | 694.9 | 788.9 | 996.8 |
| Gross Operating Profit | 488.2 | 623.7 | 696.5 |
| Loan Loss Provisions | 38.6 | 174.5 | 160.7 |
| Profit Before Taxation | 449.6 | 449.2 | 535.8 |
| Taxation | 89.5 | 141.6 | 148.2 |
| Net Profit | $\mathbf{3 6 0 . 1}$ | $\mathbf{3 0 7 . 6}$ | $\mathbf{3 8 7 . 6}$ |
|  | Source: Bank of Zambia |  |  |

Overall, the industry's average return on assets (ROA) and on equity (ROE) at $4.7 \%$ and $35.1 \%$, respectively remained satisfactory. The ROA and ROE were $5.1 \%$ and $30.6 \%$ in 2006, respectively.

## Liquidity and Funds Management

The banking sector's liquidity position remained satisfactory, as reflected by the level of core deposits and the deposit concentration ratios. The core deposits to total deposits ratio remained stable and strong at $82.5 \%$ compared to $82.3 \%$ at end-December 2006. The deposit concentration ratio, as measured by the aggregate of each bank's twenty largest deposits, improved to $35.1 \%$ compared to $37.1 \%$ in December 2006. This was despite the decline in the liquidity and liquid to total asset ratios to $46.0 \%$ and $37.6 \%$ from $52.5 \%$ and $43.7 \%$ the previous year, respectively (see Table 27).

Table 27: Liquidity Indicators, Dec 2006 - Dec 2007

|  | 2005 | 2006 | 2007 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Dec | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
| Liquid assets/total assets ratio | 41.0 | 43.7 | 40.8 | 37.9 | 38.3 | 37.8 | 38.4 | 38.5 | 36.4 | 35.0 | 35.0 | 33.5 | 36.0 | 37.6 |
| Liquidity ratio ${ }^{\text {a }}$ | 51.0 | 52.5 | 49.1 | 46.1 | 46.8 | 46.2 | 46.4 | 47.2 | 44.0 | 42.2 | 42.6 | 40.8 | 44.1 | 46.0 |
| Core deposits/ total deposits ${ }^{10}$ ratio | 83.0 | 82.3 | 80.7 | 81.2 | 81.7 | 80.9 | 80.9 | 80.4 | 81.1 | 81.1 | 80.5 | 80.0 | 79.7 | 82.5 |
| Deposit Concentration ${ }^{11}$ ratio | 34.9 | 37.1 | 36.5 | 37.1 | 35.7 | 35.0 | 38.9 | 38.1 | 37.3 | 37.8 | 36.5 | 34.0 | 32.6 | 35.1 |

Source: Bank of Zambia

## Sensitivity Tests

## Government Securities Trading Income Tests

With income from investments in Government securities decreasing by $4.9 \%$ to K301.3 billion from K316.8 billion in 2006, net profit before tax, which rose by $19.3 \%$ from the previous year, was less sensitive from this income item in 2007. Net profit before tax, on the other hand, was more influenced by interest income from loans and advances as well as the non-interest income from commissions, fees and service charges, which increased by $41.9 \%$ and $27.0 \%$, respectively.

## Foreign Exchange Trading Income Tests

With regard to foreign exchange trading, income increased by $4.7 \%$ to K306.4 billion from K292.6 billion in 2006, while net profit before tax increased by $19.3 \%$, implying that net profit before tax was less sensitive to this profit and loss item. This further implied that there was reduced dependence on foreign exchange trading as a source of income by the commercial banks in 2007 compared to 2006. The contributing factor to the decreased sensitivity was the increase in income from loans and advances as well as from commission, fees and service charges during the year, which had greater influence; thus making the net profit before tax more sensitive to changes in these income items.

## Market Share

## Assets, Loans and Deposits

Subsidiaries of foreign banks ${ }^{12}$ continued to dominate the banking sector in terms of assets, loans and deposits. As at end-December 2007, these banks held $63.8 \%$ of the sector's total assets, $65.2 \%$ of total loans and $60.2 \%$ of total deposits compared to $63.5 \%, 67.4 \%$ and $61.1 \%$ in 2006 , respectively. On the other hand, banks partially owned by Government ${ }^{13}$ accounted for $20.6 \%$ of total assets, $16.5 \%$ of total loans and $23.8 \%$ of total deposits compared to $21.7 \%, 16.0 \%$ and $24.5 \%$ in 2006 , respectively. Local banks ${ }^{14}$ accounted for $15.5 \%$ of total assets, $18.4 \%$ of total loans and $16.0 \%$ of total deposits compared to $14.8 \%, 16.6 \%$ and $14.4 \%$ in 2006, respectively (see Table 28).

[^1]In the year under review, a lot of asset financing was undertaken by firms in Zambia, especially the mining companies. Konkola
Copper Mines (KCM) Limited
imported a cooling unit that
was part of the smelter upgrade
at the Chingola plant


|  | 2005 |  |  | 2006 |  |  | 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Assets | Loans | Deposits | Assets | Loans | Deposits | Assets | Loans | Deposits |
| Subsidiaries of foreign banks | 61.7 | 72.7 | 58.6 | 63.5 | 67.4 | 61.1 | 63.8 | 65.2 | 60.2 |
| Banks with partial Government | 25.6 | 15.1 | 29.3 | 21.7 | 16.0 | 24.5 | 20.6 | 16.5 | 23.8 |
| Ownership |  |  |  |  |  |  |  |  |  |
| Local banks | 12.7 | 12.2 | 12.1 | 14.8 | 16.6 | 14.4 | 15.6 | 18.3 | 16.0 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |

Source: Bank of Zambia

## Profit before Taxation

The distribution of profit before tax indicated that subsidiaries of foreign banks accounted for 69.8\% of the sector's total earnings in 2007 compared to $68.7 \%$ in 2006. Banks partially owned by government accounted for $8.0 \%$ compared to $11.2 \%$, while local banks accounted for $22.2 \%$ compared to $20.1 \%$ (see Table 29)

| Table 29: Earnings by Type of Ownership (\%), 2005-2007 |  |  |  |  |
| :--- | ---: | ---: | ---: | :---: |
|  | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 7}$ |  |
| Subsidiaries of foreign banks | 66.1 | 68.7 | 69.8 |  |
| Government banks | 17.3 | 11.2 | 8.0 |  |
| Local banks | 16.6 | 20.1 | 22.2 |  |
| Total | 100.0 | 100.0 | 100.0 |  |

## Regulation and Supervision

## Risk Based Supervision Approach

During the year, the Bank of Zambia in its efforts to strengthen the supervisory capacity reviewed the Risk-Based Supervision (RBS) framework. This culminated in the Enhanced RBS framework. The enhanced RBS approach to supervision entails regular interaction with banks in order to understand and monitor their activities and risks and determine the adequacy of the banks' management systems to identify, measure, monitor and control their risk. The framework is a structured, forward-looking and continuous process designed to identify key risk factors to which individual banks and the entire banking sector are exposed. The framework focuses the level of supervisory attention on those areas or banks that pose the greatest risks to financial system stability.

The BoZ plans to roll-out the enhanced RBS framework in 2008. As part of the implementation plan of the enhanced Risk-Based Supervision framework, the Supervision Department shall issue Risk Management Guidelines to the supervised banks.

## Branch Network Expansions

In 2007, five of the licensed banks opened a total of 23 new branches and 2 new agencies (see Table 30). This was an indication of a positive step towards financial inclusion, which is one of the critical objectives of the FSDP. Most of the branches opened were targeted at the rural and peri-urban population which has been identified as being financially excluded.

| Table 30: New Branches Opened in 2007 |  |  |
| :--- | :---: | :--- |
| Bank | Branches | Location |
| Barclays Bank (Z) Plc | 18 | Lusaka; Chelstone, Chilenje, Kabwata, Lusaka International Airport; <br> Chingola; Kabwe; Kalomo; Kalulushi; Kapiri Mposhi; Lundazi; Mansa; <br> Mongu; Monze; Mufulira; Mumbwa; Nakonde; Petauke; \& Solwezi |
| Cavmont Capital Bank (Z) Limited | 1 | Solwezi |
| Finance Bank (Z) Limited | 2 | Lusaka; Mulungushi Conference Centre \& University of Zambia. |
| Investrust Bank (Z) Limited | 2 | Chililabombwe \& Mwami Border Post |
| Standard Chartered Bank Plc | 1 | Lusaka (Cross Roads Shopping Complex) |
| Zambia National Commercial Bank Limited | 1 | Senanga |
| Total | 25 |  |

Source: Bank of Zambia

## Capital Adequacy Review

Effective 2 January 2007, the minimum capital requirement for banks was raised from K2 billion to K12 billion. The revision was necessitated by the dilution, in US Dollar terms, of the K2 billion, which had declined to approximately US $\$ 460,000$ as at end-December 2006 compared to US $\$ 2.1$ million when the minimum capital was last revised in 1995. The revision in the minimum capital for banks was announced by way of Government Gazette Notice No. 682 published on 29 December 2006. The Gazette Notice further advised that those banks whose primary paid up capital was below the prescribed minimum requirement of K12 billion had up to 30 June 2008 to comply with the revised minimum capital requirement. Twelve out of the registered thirteen banks met the revised minimum capital requirement as at 31 December 2007.

## Status of Commercial Banks in Liquidation

The Bank continued to oversee the liquidation processes of ten banks, namely, African Commercial Bank (In Liquidation), Credit Africa Bank (In Liquidation), Commerce Bank (In Liquidation), First Merchant Bank (In Liquidation), Export Import Bank (In Liquidation) Manifold Investment Bank (In Liquidation), Meridien Biao Bank (In Liquidation), Prudence Bank (In Liquidation), Union Bank Zambia Limited (In Liquidation) and United Bank of Zambia (In Liquidation).
During the year, the Bank reviewed the process of winding up African Commercial Bank (In Liquidation), Credit Africa Bank (In Liquidation), First Merchant Bank (In Liquidation), Export and Import Bank (In Liquidation), Manifold Investment Bank (In Liquidation), and Prudence Bank (In Liquidation). This was on account of the liquidation processes of these banks having reached an advanced stage while minimal realisations were attained.

## Meridien Biao Bank Zambia Limited (In Liquidation)

The Bank disposed of most of the major assets of Meridien Biao Bank Zambia Limited (In Liquidation) as well as settled in full its obligations to depositors. The remaining assets once realised would be applied towards the bank's obligations to the central bank. The Bank has advertised for a tender to audit Meridien Biao Bank Zambia Limited (In Liquidation) to facilitate the termination of the liquidation process.

## United Bank of Zambia Limited (In Liquidation)

The Bank placed United Bank of Zambia under compulsory liquidation on 24 May 2006. Following this, the Bank undertook the legal and administrative process to facilitate the declaration of a dividend to depositors.

## Commerce Bank (In Liquidation)

Two major issues remain outstanding namely Kabwe Tannery Limited and the audit of United Machining Works Limited (In Receivership). Upon the conclusion of these issues, the Bank shall commence the winding up of Commerce Bank (In Liquidation).

## Union Bank Zambia Limited (In Liquidation)

The bank is in the process of declaring the payment of its sixth dividend of up to K100 million per depositor.

### 4.2 NON-BANK FINANCIAL INSTITUTIONS SECTOR

## Overview

In 2007, the overall financial performance and condition ${ }^{15}$ of the non-bank financial sector were satisfactory. The leasing, bureaux de change and micro-finance sub-sectors and the Development Bank of Zambia registered satisfactory performance while that of building societies continued to improve.
As at 31 December 2007, the structure of the non-bank financial sector under the supervisory authority of the Bank of Zambia comprised twelve leasing companies, three building societies, thirty six bureaux de change, one savings and credit bank, one development finance institution, eight microfinance institutions and one credit reference bureau.

## Regulation and Supervision

During the year, ten operating licences for non-bank financial institutions (NBFIs) were granted while two bureaux de change voluntarily surrendered their licences (see Table 31). This brought the total number of NBFIs to 62 as at 31 December 2007 from 54 in 2006.

Table 31: Licences Issued and Revoked in 2007

| Sub-Sector | Institution Licensed | Date Licensed | Institution Closed | Date Closed |
| :---: | :---: | :---: | :---: | :---: |
| A. Leasing Companies | 1. Executive Financial <br> Services Limited <br> 2. Mercantile Leasing Limited | $14 \text { May } 2007$ <br> 28 February 2007 |  |  |
| B. Micro-Finance Institutions | 1. Letshego Financial Services Limited <br> 2. Royal Microfinance of Zambia Limited | 24 September 2007 <br> 11 April 2007 |  |  |
| C. Bureaux de Change | 1. Saints Bureau de Change <br> 2. Struts Bureau de Change <br> 3. Zamwiche Bureau de Change <br> 4. Goldfield Bureau de Change <br> 5. Northmead Bureau de Change <br> 6. A and I Bureau de Change | 11 May 2007 <br> 28 February 2007 <br> 28 February 2007 <br> 22 August 2007 <br> 9 July 2007 <br> 13 September 2007 | 1. Seven Hills Bureau de Change <br> 2. Southend Bureau De Change | 23 April 2007 <br> 17 February 2007 |
| Source: Bank of Zambia cial Sector |  |  |  |  |

The overall financial performance and condition of the NBFIs was satisfactory. On average, the leasing, micro finance institutions (MFIs) and bureaux de change sub-sectors reported adequate regulatory capital. However, two leasing companies and one building society had regulatory capital deficiencies. In this regard, measures were taken by shareholders to recapitalise the three institutions.

## Leasing Sub-Sector

During the year, the overall performance of the leasing sub-sector was satisfactory. Overall, the leasing sub-sector maintained adequate capital and reserves relative to their risk profiles. Out of the ten (10) leasing companies in operation as at 31 December 2007, eight (8) met the prescribed minimum capital adequacy ratio of 10 percent, while two had regulatory capital deficiencies and as a result remedial measures were recommended for each institution (see Tables 32a and 32b).

[^2]| Performance Category | Composite Rating Scale | Number of Leasing companies |  |  | Proportion of Industry Assets (\%) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2006 | 2007 | 2005 | 2006 | 2007 |
| Current Condition | 1.0-2.0 | 4 | 3 | 4 | 96 | 48.5 | 51.1 |
| Satisfactory |  |  |  |  |  |  |  |
| Possible Emerging Problem | 2.1-2.5 | 2 | 3 | 1 | 1 | 47.6 | 1.7 |
| Watch | 2.6-3.5 | 1 | 1 | 2 | 2 | 1.1 | 8.7 |
| Problem | 3.6 or greater | 1 | 1 | 3 | 1 | 2.8 | 38.5 |
| Total |  | 8 | 8 | 10 | 100 | 100 | 100 |

Table 32b: Year-End Performance Rating for the Leasing Sub-Sector, 2005-2007

| Performance Category | Capital Adequacy No. of Leasing companies |  |  | Asset Quality No. of Leasing companies |  |  | Earnings No. of Leasing companies |  |  | Liquidity <br> No. of Leasing companies |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2006 | 2007 | 2005 | 2006 | 2007 | 2005 | 2006 | 2007 | 2005 | 2006 | 2007 |
| Strong | 4 | 4 | 2 | 2 | 1 | 1 | 1 | 1 | 1 | 2 | 1 | 3 |
| Satisfactory | 3 | 2 | 3 | 3 | 4 | 3 | 3 | 2 | 1 | 2 | 0 | 1 |
| Fair Needs Improvement | 0 | 1 | 2 | 2 | 2 | 2 | 1 | 4 | 4 | 1 | 3 | 1 |
| Marginal | 0 | 0 | 1 | 0 | 0 | 1 | 2 | 0 | 0 | 2 | 2 | 1 |
| Unsatisfactory | 1 | 1 | 2 | 1 | 1 | 3 | 1 | 1 | 4 | 1 | 2 | 4 |
| Total | 8 | 8 | 10 | 8 | 8 | 10 | 8 | 8 | 10 | 8 | 8 | 10 |

## Capital Adequacy

As at 31 December 2007, the sector's regulatory capital marginally increased to K42,829 million from K42,637 million in 2006 and was above the minimum regulatory capital of $\mathrm{K} 26,834$ million ( $10 \%$ of riskweighted assets) by K16,168 million (see Chart 23). The increase in capital resources was mainly as a result of additional capital introduced by two new entrants amounting to $\mathrm{K} 5,517$ million coupled with additional capital injected by three existing leasing companies amounting to K1,037 million. However, the impact of the capital injections made during the year under review were negated by the after tax loss of K4,973 million recorded during the year. This was compounded by the loan loss provisions of K1,581 million largely attributed to one leasing company.


## Asset Quality

As at 31 December 2007, the total assets of the leasing sub-sector declined by K3,718 million (1\%) to K263,882 million from K267,600 million the previous year (see Chart 24). The decrease was largely attributed to the reduction in the sub-sector's loan portfolio which reduced by K17,084 million (9\%) to K178,445 million at 31 December 2007 from K195,529 million in 2006.



Net loans and advances constituted the largest proportion of total assets at 68\% (K178,445 million) (see Chart 25). Non-performing loans amounted to K43,012 million out of the sub-sector's total gross loan portfolio of K196,025 million and represented $22 \%$ of total loans which was above the prudential level of $10 \%$. On the basis of the ratio of non-performing loans and advances to gross loan portfolio, the leasing sub-sector's asset quality was rated marginal. However, one leasing company accounted for K32,843 million (76\%) of the sub-sector's total non-performing loans.
As at 31 December 2007, net loans and advances at K178,445 million or $68 \%$, constituted the largest proportion of total loans compared to $73 \%$ in 2006 . Other assets represented $16 \%$ of total assets whilst balances in Zambia were 8\% of total loans in 2007 compared to $14 \%$ and $6 \%$ respectively in 2006 (see Chart 25).


Non-performing loans amounted to K43,012 million out of the sub-sector's total gross loan portfolio of K196,025 million and represented 22\% of total loans which was above the prudential level of 10\%. On the basis of the ratio of non-performing loans and advances to gross loan portfolio, the leasing subsector's asset quality was rated marginal. However, one leasing company accounted for $74 \%$ or K32,843 million of the sub-sector's total non-performing loans.
As at 31 December 2007, total earning assets amounted to K174,162 million and accounted for 66\% of total assets. Balances with financial institutions in Zambia accounted for $12 \%$ of total earning assets while loans and leases accounted for 88\%.

## Earnings

The earnings performance of the leasing sub-sector was designated unsatisfactory because of a loss before tax of K4,358 million recorded in the period under review (see Table 33 and Chart 26). The loss reflected a decrease of K16,648 million (135\%) from a profit of K12,290 million recorded in 2006, largely due to statutory provisioning requirements for lease loan losses amounting to K11,795 million made during the year under review. This was attributed to one leasing company.

| Table 33: Earnings Performance, 2005-2007 (K' million) |  |  |  |
| :--- | ---: | ---: | ---: |
|  | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 7}$ |
| Interest income | 39,756 | 38,897 | 41,437 |
| Interest expenses | 13,572 | 13,807 | $\mathbf{1 7 , 5 3 3}$ |
| Net interest income | $\mathbf{2 6 , 1 8 4}$ | $\mathbf{2 5 , 0 9 0}$ | $\mathbf{2 3 , 9 0 4}$ |
| Provisions/(Provisions reversals) | 589 | $(729)$ | 11,795 |
| Net interest income after provisions | 25,594 | 25,819 | 11,957 |
| Non-interest income | 3,262 | 4,726 | 6,080 |
| Total net income | 28,857 | 30,545 | 18,037 |
| Non-interest expenses | 16,292 | 18,255 | 22,395 |
| Profit before tax | $\mathbf{1 2 , 5 6 5}$ | $\mathbf{1 2 , 2 9 0}$ | $\mathbf{( 4 , 3 5 8 )}$ |
| Tax | 1,443 | $\mathbf{3 1 9}$ | 615 |
| Profit after tax | $\mathbf{1 1 , 1 2 2}$ | $\mathbf{1 1 , 9 7 1}$ | $\mathbf{( 4 , 9 7 3 )}$ |

The principal source of income for the leasing sub-sector continued to be interest from loans and leases at $87 \%$ of total income. Interest income increased by $6.5 \%$ to $\mathrm{K} 41,437$ million in 2007 from K38,897 million in 2006. This was largely due to an increase in income from loans and advances to K18,785 million from K13,252 million over the period under review. Interest expenses increased by $27 \%$ to K17,533 million in 2007 from K13,807 million in 2006 , driven by the $7 \%$ increase in deposits. Noninterest expenses also increased by $23 \%$ to $\mathrm{K} 22,395$ million from $\mathrm{K} 18,255$ million during the same period largely on account of a $26 \%$ increase in salary and employee related benefits.


## Liquidity

The general level of liquidity in the leasing sub-sector as measured by the ratio of liquid assets to total deposits and short-term liabilities averaged $10 \%$ which was below the prudential ratio of $15 \%$. However a number of leasing companies had standby lines of credit with banks which provided them with liquidity as and when needed. Therefore, the liquidity of the sub-sector was designated fair as at 31 December 2007. Four out of the ten leasing companies in operation failed to meet the minimum prudential liquidity ratio of $15 \%$ for NBFIs (see Chart 27).

## Chart 27: Leasing

Sub-Sector Liquidity Trend,
Dec 2005 - Dec 2007
Liquid assets to total
deposits and short term
liabilities ratio
Prudential minimum

## Building Societies Sub-Sector

During the year, the overall performance of the building society sub-sector continued to improve as a result of capital injections and retained earnings. (See Tables 34a and 34b)

## Capital Adequacy

As at 31 December 2007 the building society sub-sector's aggregate regulatory capital improved by $18 \%$ to negative K32,281 million from negative K39,351 million in 2006. The improvement in the capital position was largely due to the profit after tax recorded in the year amounting to $\mathrm{K} 8,685$ million. Out of the three building societies in operation, one did not meet the minimum risk-weighted regulatory capital of $\mathrm{K} 10,823$ million. In this regard, appropriate remedial measures were put in place by shareholders to recapitalise the financially distressed institution.

Table 34a: Year-End Composite Rating for the Building Society Sub-Sector, 2005-2007

| Performance Category | Composite Rating Scale | Number of Building Societies |  |  | Proportion of Industry Assets (\%) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2006 | 2007 | 2005 | 2006 | 2007 |
| Current Condition Satisfactory | 1.0-2.0 | 0 | 0 | 2 | 0 | 0 | 37.4 |
| Possible Emerging Problem | 2.1-2.5 | 0 | 1 | 0 | 0 | 29.1 | 0 |
| Watch | 2.6-3.5 | 1 | 0 | 0 | 31.0 | 0 | 0 |
| Problem | 3.6 or greater | 2 | 2 | 1 | 69.0 | 70.9 | 62.6 |
| Total |  | 3 | 3 | 3 | 100 | 100 | 100 |

Table 34b: Year-End Performance Rating for the Building Society Sub-Sector, 2005-2007

| Performance Category | Capital Adequacy No. of Building Societies |  |  | Asset Quality No. of Building Societies |  |  | Earnings No. of Building Societies |  |  | Liquidity No. of Building Societies |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2006 | 2007 | 2005 | 2006 | 2007 | 2005 | 2006 | 2007 | 2005 | 2006 | 2007 |
| Strong | 0 | 1 | 1 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 1 |
| Satisfactory | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 1 | 3 | 0 | 1 | 2 |
| Fair Needs Improvement | 0 | 0 | 0 | 0 | 0 | 2 | 1 | 1 | 0 | 1 | 1 | 0 |
| Marginal | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 |
| Unsatisfactory | 2 | 2 | 1 | 1 | 1 | 0 | 1 | 0 | 0 | 2 | 1 | 0 |
| Total | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 |

## Asset Quality

The asset quality of the building society sub-sector was designated fair during the year. The proportion of non-performing assets to total assets was $0.11 \%$ in 2007, representing an increase of 0.06 percentage
points from the previous year. Total assets of the sector increased by $58 \%$ to K222,839 million as at 31 December 2007 from K140, 757 million as at 31 December 2006. The increase in total assets was largely accounted for by increases in net mortgage advances of $\mathrm{K} 62,404$ million and balances with financial institutions of K29,864 million.

## Earnings Performance

During 2007, the earnings performance of the building society sub-sector was satisfactory, with profit before tax rising by $25 \%$ to K9,857 million compared to a profit of K7,869 million for 2006 (see Chart 28). The improvement in earnings performance was largely due to the increase in interest income by $35 \%$ to K24,819 million from K18,368 million in 2006, mainly on account of the growth in the mortgage portfolio.


## Liquidity

The average liquidity of the building society sub-sector, as measured by the ratio of liquid assets to total deposits and short-term liabilities was $26.6 \%$ in 2007 . This was above the prudential minimum ratio of 25 percent for building societies and was therefore designated satisfactory (see Chart 29).



## Micro Finance Institutions

The financial condition and performance of the micro finance institutions (MFIs) was designated satisfactory. All the eight MFIs licensed and supervised by the Bank of Zambia were adequately capitalised as at 31 December 2007. The aggregate capital of the MFIs increased by 73\% to K79,263 million as at 31 December 2007 from K45,701 million as at 31 December 2006. The increase was largely due to the after tax profit recorded in the year amounting to K43,664 million.
Total assets amounted to K254,687 million representing an increase of $78 \%$ from the position of K143,422 million as at 31 December 2006. Loans and advances constituted the largest component of total assets at $90 \%$ compared to $86 \%$ the previous year. The growth in assets was largely due to retained earnings and injections of capital into the sub-sector by new entrants.

## Bureaux de Change

As at 31 December 2007, the bureau de change sub-sector was adequately capitalised. Out of the 36 bureaux de change, 35 met their minimum regulatory capital requirement of K 40 million. The aggregate capital and reserves increased by $19 \%$ to K17,976 million in 2007 from K15,089 million in 2006, largely due to profits after tax of K4,274 million.

Total assets at $\mathrm{K} 24,176$ million represented an increase of $30 \%$ from $\mathrm{K} 18,622$ million in 2006. The increase in total assets was largely financed by retained earnings in 2007.

The volume of purchases and sales of foreign currency by bureaux de change amounted to K1,964,423 million (US $\$ 510$ million) and K1,988, 425 million (US $\$ 516$ million), respectively. This, compared to K1,536,766 million (US $\$ 348$ million) and K1,558,079 million (US $\$ 353$ million) respectively in the previous year, represented an increase of $28 \%$ in the volume of transactions (see Chart 30).


### 4.3 FINANCIAL SECTOR DEVELOPMENT PLAN ${ }^{16}$

Overview
During 2007, the implementation of the Financial Sector Development Plan (FSDP) gathered pace and a number of achievements were recorded. These included Cabinet approval of obtaining a sovereign credit rating for Zambia, enactment of the National Payments Systems Act 2007 and issuance of the Pensions and Insurance Levy Regulation 2007, introduction of bonds with tenors of 7, 10 and 15 years and the launch of the first credit reference bureau.

## Sovereign Credit Rating

In 2007, Government approved sovereign credit rating for Zambia. In this regard, terms of reference for a financial advisor were developed. In addition, a mechanism for monitoring the implementation was developed. Sovereign credit rating is aimed at complimenting other Government initiatives to promote access to international financial markets.

## Measuring Financial Access in Zambia

In 2007 FinMark Trust undertook the supply side study on the inclusiveness of Zambia's financial system. This was aimed at complimenting the study on the demand for financial services in Zambia whose results were released in 2006.

## Pensions and Insurance Regulations

Regulations relating to the Pensions and Insurance Levy, 2007, came into effect on 14 December 2007. The regulations will enable Pensions and Insurance Authority (PIA) to raise funds for enhancing its operations.

## Credit Reference Bureau

The first credit reference bureau, Credit Reference Bureau Africa Limited (CRBAL), which was licensed by Bank of Zambia on 5 June 2006 was formally launched on 11 January, 2007. To facilitate the operations of the bureau, all commercial banks signed the Service Level Agreement with CRBAL in 2007 and the bureau subsequently commenced data mining from commercial banks.

[^3]
### 5.0 BANKING, CURRENCY AND PAYMENT SYSTEMS

## Overview

In 2007, the Bank of Zambia successfully continued to monitor account operations of commercial banks to ensure that all transactions were covered by adequate liquidity and that sufficient funds were available to meet all clearing obligations. In the area of currency, the Bank continued determining geographical requirements of banknotes and implementing the Clean Note Policy. Among the key developments in 2007, was the coming into effect of the National Payment Systems Act 2007 on June 15. Further, the Zambia Revenue Authority Tax Payment Stream was introduced in April 2007, allowing tax payments to be made using ZIPSS and therefore enhancing Government's efficiency in collecting tax revenue as payments made to tax accounts are received in real time.

### 5.1 Banking

In 2007, the Bank of Zambia continued to monitor account operations of commercial banks to ensure that all transactions were covered by adequate liquidity and that sufficient funds were available to meet all clearing obligations. In this regard, all commercial banks maintained the required clearing collateral levels. In addition, the Bank continued to act as banker to the Government by facilitating banking services for efficient revenue collections and transfers of funds to commercial banks.

## Management of Project Loans

## Zambia Agriculture Marketing and Processing Infrastructure Project

In 2007, the Bank continued to receive principal repayments and interest from Participating Commercial Banks (PCBs) on Zambia Agriculture Marketing and Processing Infrastructure Project (ZAMPIP) outstanding loans. As at $31^{\text {st }}$ December 2007, principal repayments and interest earned, amounted to US $\$ 246,932$ and US $\$ 27,718$ respectively, leaving the amount outstanding from PCBs at US \$356,602.0. The total funds available on the ZAMPIP US dollar revolving fund account as at $31^{\text {st }}$ December 2007 stood at US \$670,319.0.

## The Multi-Purpose Credit Facility

The Multi-Purpose Credit Facility (MCF), under the Enterprise Development Project (EDP), remained competitive in the provision of term-finance to the private sector through Participating Financial Intermediaries (PFIs).
In 2007, loans amounting to US $\$ 14.88$ million were approved and disbursed under the MCF to sixteen (16) final borrowers compared to US $\$ 14.73$ million disbursed to 30 borrowers in 2006, representing an increase of $1 \%$ in value terms.
Cumulatively, the number of successful applications as at 31 December 2007, stood at 332, with a total value of US \$112.93 million since the project started in 2000 (see Chart 31).



### 5.2 Currency

In the area of currency, the Bank of Zamia continued determining geographical requirements of banknotes and implementing the Clean Note Policy. In this regard, the main activities undertaken included forecasting and supply of banknotes, withdrawing and replacing unfit banknotes, determining banknote requirements and undertaking country-wide currency awareness and sensitisation campaigns.

## Currency in Circulation

Currency in circulation (CIC) increased by $24 \%$ to K1,515.0 billion at end-December 2007 from K1,226.0 billion at end-December 2006 on account of continued expansion of economic activities in various sectors of the economy. In this regard, the Bank of Zambia opened a sub-chest in Solwezi to meet the increasing demand for currency in the area, attributed to expansion in mining and related economic activities (see Charts 32, 33 and 34).




## Withdrawal and Replacement of Unfit Banknotes

Consistent with the Clean Note Policy, a total of 69.0 million pieces of unfit banknotes valued at K497.0 billion banknotes were withdrawn from circulation during the year. Of the banknotes withdrawn, 30.8 million pieces with a value of K23.9 billion were unfit polymer banknotes. In addition, a total of 58,990 pieces of mutilated banknotes with a value of K141.2 million were withdrawn.
During the same period, the Bank issued a total of 115.3 million pieces of new banknotes. Most of these banknotes were low value (K50, K100, K500 and K1000) and accounted for $61 \%$ of the total banknotes issued (see Table 35).

|  | 2006 |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
| Denomination | Values | Pieces | Values | Pieces |
| K 50,000 | 54,300,000,000 | 5,086,000 | 98,600,000,000 | 9,972,000 |
| K 20,000 | 64,280,000,000 | 8,214,000 | 61,800,000,000 | 13,090,000 |
| K 10,000 | 85,590,000,000 | 8,559,000 | 32,720,000,000 | 13,272,000 |
| K 5,000 | 48,450,000,000 | 9,690,000 | 41,715,000,000 | 8,343,000 |
| K 1,000 | 13,175,000,000 | 13,175,000 | 16,858,000,000 | 16,858,000 |
| K 500 | 5,711,000,000 | 11,422,000 | 7,773,000,000 | 15,546,000 |
| K 100 | 2,015,700,000 | 20,157,000 | 2,652,800,000 | 26,528,000 |
| K 50 | 456,100,000 | 9,122,000 | 582,650,000 | 11,653,000 |
| K 20 | 28,620,000 | 1,431,000 | - |  |
| TOTAL | 574,006,420,000 | 86,856,000 | 962,701,450,000 | 115,262,000 |

## Destruction of Unfit Banknotes

In 2007 a total of 71.2 million pieces of unfit banknotes, with a face value of K556.1 billion, were destroyed compared with 38.3 million pieces, valued at K181.3 billion in 2006. The destruction of the unfit banknotes was mostly through briquetting.

## Currency Awareness and Sensitisation Campaigns

In order to enlighten the public on proper handling and storage of polymer and paper notes, the Bank of Zambia undertook currency awareness and sensitisation campaigns in 28 cities and towns. The campaigns were aimed at reducing incidences of willful mutilation, soiling and defacing of Zambian banknotes so as to contribute towards the realisation of the objectives of the Clean Note Policy. The campaign further aimed at ensuring that members of the general public and other stakeholders were both sensitised and enlightened on the identification of the main recognition and security features on the banknotes in order to guard against counterfeits.

### 5.3 Payment Systems

## National Payment Systems Act

The National Payment Systems Act 2007 came into effect on June 15, 2007. The Act provides a statutory basis for Bank of Zambia to manage, administer, operate, regulate and supervise payment, clearing and settlement systems. The Act also empowers the Bank of Zambia to develop and implement payment system policy so as to promote efficiency, stability and safety of the Zambian financial system.

## Item Value Limits on Payment Streams

In April 2007, the Bank of Zambia, in conjunction with the Bankers Association of Zambia, introduced Item Value Limits (IVL) on the payment streams cleared through the Zambia Electronic Clearing House and Direct Debit and Credit Clearing (DDACC) payment streams. This initiative is aimed at increasing the efficiency of payments.
Under the IVL, the public can now channel payments of high value through the Real Time Gross Settlement (RTGS) system, allowing consumers real time access to their funds. Under this arrangement, all payments above K100 million are settled through the RTGS, while amounts below this threshold are paid by cheque, DDACC or any other electronic payment mechanism.

## Zambia Interbank Payment and Settlement System

The Zambia Interbank Payment and Settlement System (ZIPSS) continued to operate satisfactorily with all commercial banks participating. The volume of transactions processed in 2007 increased by $41 \%$ to 91,462 transactions compared to 65,066 in 2006. The value of transactions similarly increased by $35 \%$ to K164,295 billion in 2007 compared to K121, 953 billion in 2006 (see Chart 35).


The increase in the volume and value of transactions under the ZIPSS was mainly attributed to the introduction of the Zambia Revenue Authority Tax Payment Stream, IVL on Physical Interbank Clearing (PIC) and DDACC payments.

## Zambia Revenue Authority Tax Payment Stream

The introduction of the Zambia Revenue Authority Tax Payment Stream in April 2007 allowed tax payments to be made using ZIPSS. Under this arrangement, tax payers issue payment instructions to commercial banks to transfer funds through ZIPSS to the appropriate ZRA Tax Accounts at Bank of Zambia. The mechanism has enhanced Government's efficiency in collecting tax revenue as payments made to tax accounts are received in real time.

## Physical Interbank Clearing System

In 2007, the volume of cheques processed through the Physical Inter-bank Clearing (PIC) system increased by $9 \%$ to 2.5 million from 2.3 million in 2006. Accordingly, the value of the cheques processed increased by $5 \%$ to K29, 719 billion from K28, 269 billion (see Table 36). The increase in both volume and value of cheques processed was attributed to increased economic activity.

Table 36: Physical Inter-Bank Clearing - Volumes \& Values, 2005-2006

| Month | Volumes |  |  |  | Values (K'billion) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Month | 2005 | 2006 | $2007$ | $\begin{array}{r} \text { \% Change } \\ \text { (2006 to } \\ 2007) \end{array}$ | 2005 | 2006 | 2007 | $\begin{array}{r} \text { \% Change } \\ \text { (2006 to } \\ 2007) \end{array}$ |
| Jan | 171,061 | 186,399 | 206,242 | 11\% | 1,967 | 2,730 | 2,766 | 1\% |
| Feb | 176,048 | 174,012 | 187,580 | 8\% | 1,846 | 1,890 | 2,288 | 21\% |
| Mar | 181,308 | 197,805 | 203,588 | 3\% | 1,925 | 2,169 | 2,648 | 22\% |
| Apr | 187,446 | 168,603 | 193,629 | 15\% | 2,163 | 1,992 | 2,521 | 27\% |
| May | 189,185 | 197,208 | 213,672 | 8\% | 2,216 | 2,164 | 2,576 | 19\% |
| Jun | 196,870 | 198,018 | 204,793 | 3\% | 2,365 | 2,143 | 2,546 | 19\% |
| Jul | 181,561 | 186,036 | 211,029 | 13\% | 2,332 | 2,218 | 2,823 | 27\% |
| Aug | 202,159 | 203,501 | 217,821 | 7\% | 2,431 | 2,521 | 2,741 | 9\% |
| Sep | 197,424 | 185,071 | 202,495 | 9\% | 2,395 | 2,548 | 2,446 | -4\% |
| Oct | 181,973 | 203,213 | 227,790 | 12\% | 2,318 | 2,754 | 2,224 | -19\% |
| Nov | 190,130 | 202,921 | 218,272 | 8\% | 2,392 | 2,603 | 2,125 | -18\% |
| Dec | 185,000 | 187,480 | 202,279 | 8\% | 2,413 | 2,536 | 2,015 | -21\% |
| Total | 2,240,165 | 2,290,267 | 2,489,190 | 9\% | 26,763 | 28,268 | 29,719 | 5\% |
| Monthly Average | 186,680 | 190,856 | 207,433 | 9\% | 2,230 | 2,356 | 2,477 | 5\% |

Source: Zambia Electronic Clearing House Limited

## Direct Debit and Credit Clearing System

The volume of transactions processed through DDACC increased by $27 \%$ to 895,637 in 2007 from 703,951 in 2006. Consistent with this, the value of transactions processed increased by $53 \%$ to $\mathrm{K} 3,670$ billion from K2,395 billion. The increase in the volume and value of transactions was attributed to the continued preference of the DDACC stream for the payment of small value transactions (see Table 37).

Table 37: Direct Debit and Credit Clearing Volumes, and Values, 2005-2007

| Month | Volumes |  |  |  | Values (K'billion) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Month | 2005 | 2006 | 2007 | $\begin{array}{r} \text { \% Change } \\ (2006 \text { to } \\ 2007) \\ \hline \end{array}$ | 2005 | 2006 | 2007 | $\begin{array}{r} \text { \% Change } \\ (2006 \text { to } \\ 2007) \\ \hline \end{array}$ |
| Jan | 38,541 | 54,118 | 63,150 | 17\% | 180 | 174 | 262 | 51\% |
| Feb | 43,449 | 51,912 | 57,061 | 10\% | 173 | 156 | 222 | 42\% |
| Mar | 41,177 | 56,713 | 68,793 | 21\% | 186 | 175 | 246 | 41\% |
| Apr | 41,032 | 48,115 | 68,715 | 43\% | 180 | 158 | 270 | 71\% |
| May | 51,998 | 62,421 | 71,446 | 14\% | 165 | 181 | 297 | 64\% |
| Jun | 46,857 | 54,499 | 64,965 | 19\% | 183 | 176 | 294 | 67\% |
| Jul | 38,528 | 51,846 | 82,784 | 60\% | 179 | 185 | 326 | 76\% |
| Aug | 51,483 | 69,766 | 76,622 | 10\% | 226 | 229 | 395 | 72\% |
| Sep | 47,265 | 49,776 | 53,993 | 8\% | 192 | 209 | 281 | 34\% |
| Oct | 44,974 | 67,831 | 92,768 | 37\% | 172 | 219 | 429 | 96\% |
| Nov | 52,274 | 61,783 | 89,236 | 44\% | 210 | 256 | 308 | 20\% |
| Dec | 66,539 | 75,171 | 106,104 | 41\% | 209 | 277 | 340 | 23\% |
|  | 564,117 | 703,951 | 895,637 | 27\% | 2,255 | 2,395 | 3,670 | 53\% |
| Monthly |  |  |  |  |  |  |  |  |
| Average | 47,010 | 58,663 | 74,636 | 27\% | 188 | 200 | 306 | 53\% |

Source: Zambia Electronic Clearing House Limited

## Unpaid Cheques

During the year, the volume of unpaid cheques decreased by 33\% to 17,270 (with a value of K173 billion) from 25,739 (with a value of K402 billion) in 2006 (see Table 38). The reduction in the level of unpaid cheques was a result of the Bank's continued efforts in enforcing the provisions of the Bank of Zambia CB Circular No. 23/2003 on unpaid cheques and the enactment of the National Payment Systems Act 2007. Under the Act, it is an offence, with severe sanctions on conviction including imprisonment.

| Volumes |  |  |  |  | Values (K'billion) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Month | 2005 | 2006 | 2007 | $\begin{array}{r} \hline \text { \% Change } \\ (2006 \text { to } \\ 2007) \\ \hline \end{array}$ | 2005 | 2006 | 2007 | $\begin{array}{r} \hline \text { \% Change } \\ (2006 \text { to } \\ 2007) \\ \hline \end{array}$ |
| Jan | 1,827 | 2,506 | 1837 | -27\% | 19 | 161 | 14 | -19\% |
| Feb | 1,841 | 2,452 | 1409 | -43\% | 9 | 28 | 12 | -57\% |
| Mar | 1,878 | 2,744 | 1614 | -41\% | 13 | 24 | 14 | -42\% |
| Apr | 1,527 | 2,368 | 1286 | -46\% | 12 | 20 | 9 | -55\% |
| May | 1,812 | 2,037 | 1528 | -25\% | 579 | 13 | 19 | -46\% |
| Jun | 1,829 | 1,981 | 1281 | -35\% | 18 | 21 | 14 | -33\% |
| Jul | 2,241 | 1,833 | 1519 | -17\% | 19 | 37 | 15 | -59\% |
| Aug | 1,971 | 2,379 | 1,305 | -45\% | 31 | 27 | 11 | -59\% |
| Sep | 2,632 | 1,751 | 1,390 | -21\% | 20 | 12 | 12 | 0\% |
| Oct | 1,914 | 2,075 | 1,285 | -38\% | 13 | 23 | 25 | 9\% |
| Nov | 2,278 | 2,020 | 1,489 | -26\% | 14 | 20 | 15 | -25\% |
| Dec | 2,018 | 1,593 | 1,327 | -17\% | 13 | 15 | 13 | -13\% |
| Total | 23,768 | 25,739 | 17,270 | -33\% | 760 | 401 | 173 | -13\% |
| Monthly |  |  |  |  |  |  |  | -57\% |
| Average | 1,981 | 2,145 | 1,439 | -33\% | 63 | 33 | 14 | -57\% |

Source: Zambia Electronic Clearing House Limited

During the year under review, the Bank continued implementing the Bank-wide risk management framework, which comprised three components, namely, operational risk management, business continuity management and the financial risk management.

## Risk Management Sensitisation Workshops

The Bank-wide risk management sensitization workshops, which commenced in October 2006, continued during the reviewed period. The workshops, whose primary objective was to create awareness among all BoZ internal stakeholders and explain their envisioned roles and responsibilities in the risk management process, involved all members of staff as well as the Board of Directors. The workshops were completed in April 2007 and marked the end of Phase I of the implementation schedule.

## Establishment of Middle Office Function at the Bank

The Middle Office Project Team, which was appointed in September 2006 to initiate the establishment of a formal Middle Office function at the Bank of Zambia, continued with its mandate in 2007. Pursuant to its mandate, the Project Team undertook tours of selected local commercial banks and other central banks in the SADC region and beyond to study the operations of the middle office. The Middle Office Project Team submitted its final report in December 2007.

## Implementation of the Operational Risk Management Framework

The Bank continued its efforts to have the Operational Risk Management Framework, embraced by departments albeit with some difficulties. The critical phase of "Context Establishment" encountered some problems. To address this problem, the department embarked on redesigning and simplifying the Context Establishment Information Submission Templates.

## Business Continuity Management Activities Disaster Recovery Test

During the year under review, the Bank undertook the partial testing of the Disaster Recovery (DR) site. The testing involved seven user departments, and was aimed at ensuring that the resumption of business operations at the DR site conformed to the recovery time and recovery point objectives as outlined in the ICT Disaster Recovery Plan. Despite a few problems encountered during the testing of the Real Time Gross Settlement (RTGS) system, the rest of the tests, involving other business processes, were satisfactory.

### 7.0 REGIONAL OFFICE

In 2007, the Regional Office continued to participate in targeted on-site inspections of commercial banks and non bank financial institutions, and pre-opening inspections of branches in the Region to ensure compliance with financial system regulatory requirements and guidelines. In addition, the Regional Office participated in carrying out several surveys that included the Quarterly Survey of Business Opinion and Expectations, Quarterly Private Sector External Debt Reconciliation Survey, Real Sector and the Tourism Sector Survey.
In order to provide improved financial services to its clients, the Regional Office installed a cheque encoder for the transmission of cheque clearing details to the clearing House in Kitwe.

## ADMINISTRATION AND SUPPORT SERVICES

### 8.0 ADMINISTRATION AND SUPPORT SERVICES

8.1 Human Resources Management
8.1.1 Structure and Staffing

The total staff of the Bank was 607 against the establishment of 679. This compliment comprised 514 ( $85 \%$ ) employees on permanent and pensionable service and 93 (15\%) on fixed-term employment contracts (see Tables 39 and 40).

Table 39: Staffing Levels

|  | 2005 |  |  | 2006 |  |  | 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No. Functions | Estab | Actual | Diff | Estab | Actual | Diff | Estab | Actual | Diff |
| 1 Executive | 10 | 9 | -1 | 10 | 9 | -1 | 10 | 9 | -1 |
| Subtotal | 10 | 9 | -1 | 10 | 9 | -1 | 10 | 9 | -1 |
| 2 Core Departments |  |  |  |  |  |  |  |  |  |
| Economics | 49 | 36 | -13 | 49 | 41 | -8 | 49 | 42 | -7 |
| Bank Supervision | 37 | 33 | -4 | 37 | 38 | -2 | 37 | 34 | -3 |
| Non Banks Financial Institutions Supervision | 34 | 31 | -3 | 34 | 28 | -6 | 34 | 32 | -2 |
| Financial Markets | 33 | 27 | -6 | 33 | 31 | -2 | 33 | 31 | -2 |
| Banking, Currency \& Payment Systems | 93 | 70 | -23 | 93 | 81 | -12 | 93 | 85 | -8 |
| Regional Office | 120 | 120 | 0 | 120 | 117 | -3 | 120 | 116 | -4 |
| Subtotal | 366 | 317 | -49 | 366 | 336 | -33 | 366 | 340 | -26 |
| 3 Support Services |  |  |  |  |  |  |  |  |  |
| Finance | 44 | 40 | -4 | 44 | 39 | -5 | 44 | 37 | -7 |
| Procurement \& Maintenance Services | 73 | 61 | -12 | 73 | 65 | -8 | 73 | 67 | -6 |
| Human Resources | 38 | 39 | 1 | 38 | 33 | -5 | 38 | 32 | -6 |
| Information \& Communications Technology | 39 | 25 | -14 | 39 | 31 | -8 | 39 | 33 | -6 |
| Bank Secretariat | 19 | 13 | -6 | 19 | 15 | -4 | 19 | 16 | -3 |
| Security Services | 53 | 51 | -2 | 53 | 49 | -4 | 53 | 48 | -5 |
| Internal Audit | 26 | 21 | -5 | 26 | 21 | -5 | 26 | 20 | -6 |
| Risk Management Department | 4 | 3 | -1 | 11 | 4 | -7 | 11 | 5 | -6 |
| Subtotal | 296 | 253 | -43 | 303 | 257 | -46 | 303 | 258 | -45 |
| TOTAL | 672 | 579 | -93 | 679 | 599 | -80 | 679 | 607 | -72 |

Table 40: Distribution of Staff

| Office | Permanent \& Pensionable Staff |  |  |  | Contract Staff | Grand |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Male | Female | Subtotal | Male | Female | Subtotal | Total |
| Lusaka | 275 | 126 | 401 | 50 | 30 | 80 | 481 |
| Ndola | 76 | 37 | $\mathbf{1 1 3}$ | 10 | 3 | 13 | 126 |
| Subtotal | $\mathbf{3 5 1}$ | $\mathbf{1 6 3}$ | $\mathbf{5 1 4}$ | $\mathbf{6 0}$ | $\mathbf{3 3}$ | $\mathbf{9 3}$ | $\mathbf{6 0 7}$ |
| Source: Bank of Zambia |  |  |  |  |  |  |  |

### 8.1.2 Staff Movements

During the reviewed year, the Bank hired a total of 19 new employees on three-year fixed term contracts, while 11 separations were recorded, resulting in a net staff increase of 8 (see Table 41).

| MOVEMENT TYPE | MONTH |  |  |  |  |  |  |  |  |  |  |  | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |  |
| Recruitments | 0 | 1 | 5 | 3 | 1 | 1 | 2 | 0 | 0 | 0 | 6 | 0 | 19 |
| Reinstatement | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 6 | 0 | 0 |
| Total Inward Staff Movements | 0 | 1 | 5 | 3 | 1 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 19 |
| Dismissals | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Resignations | 1 | 1 | 0 | 3 | 0 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 8 |
| Statutory Retirements | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 2 |
| VESS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Death | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| Total Outward Staff Movements | 1 | 1 | 0 | 3 | 0 | 1 | 0 | 3 | 0 | 1 | 0 | 1 | 11 |
| Net Staff Movements | -1 | 0 | +5 | 0 | +1 | 0 | +2 | -3 | 0 | -1 | +6 | -1 | +8 |

### 8.1.3 Capacity Building Programmes

### 8.1.3.1 Talent Development and Nurturing

The Bank continued to provide talent capacity building programmes through scholarships, tuition and paid study leave for staff to improve their proficiency using various institutions and the Bank's In-Service Training Centre (ISTC). A total of 23 Bank employees completed various study programmes in 2007 (see Table 42)

|  | YEAR |  |  |  |  |  | TOTALS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PROGRAMME | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 |  |
| PhD | 0 | 1 | 0 | 1 | 2 | 3 | 7 |
| Masters Qualifications; MBA, LLM, MSc etc | 2 | 6 | 8 | 9 | 7 | 8 | 40 |
| Bachelors Degrees in Laws, Banking \& Financial Services, Public Administration \& Computing | 0 | 2 | 4 | 2 | 1 | 3 | 12 |
| Professional Qualifications; Chartered Financial Analyst, Certified Internal Auditors \& Association of Certified Chartered Accountants | 0 | 4 | 1 | 0 | 1 | 1 | 7 |
| Diplomas in Business Management, Public Administration, Treasury \& International Banking, Computing, Banking, Purchasing \& Supply \& accounting | 2 | 15 | 12 | 3 | 5 | 8 | 45 |
| TOTAL | 4 | 28 | 25 | 15 | 16 | 23 | 111 |

### 8.1.3.2 Performance Management System

The Bank embarked on a project to revise its Performance Management System with the help of Messrs P3 Africa Consultancy (Pty) Limited of South Africa in 2007.

### 8.1.3.3 University Chairs

The Bank of Zambia renewed the two Memoranda of Understanding (MoU) for another three years with the University of Zambia (UNZA) and the Copperbelt University (CBU) for the continued provision of financial support to the two institutions.

A notable change in the new MoUs was the provision of separate funding for research purposes. The Bank also undertook to continue supporting the five outstanding students from each of the two faculties, Economics at UNZA and Business Administration at CBU.

### 8.1.3.4 Library and Records Management

In order to enhance improved access to records and operational efficiency, the Bank procured an Electronic Document Management System (EDMS) whose full implementation is scheduled for 2008. The Bank also continued with the programme of Bank-wide centralisation of registries.
8.1.3.5 Organisation Development

The Bank continued to monitor and review its performance as contained in its 2004-2007 Strategic Plan. With the support of local consultants and experts from the International Monetary Fund (IMF), the Bank commenced the preparation of the 2008-2011 Strategic Plan.

### 8.1.4 Employee Relations

During the year, the industrial relations environment in the Bank remained harmonious despite some difficulties which were experienced during the collective bargaining process. Management and the Bank of Zambia branch of the Zambia Union of Financial Institutions and Allied Workers (ZUFIAW) declared a collective dispute in October 2007 and, in line with the Law, appointed a Board of Conciliation to mediate in the dispute. However, in the spirit of mutual understanding, management and the Union resolved to engage in consultative talks which resulted in the eventual resolution of the dispute.

### 8.1.5 Staff Welfare

8.1.5.1 Recreation

In the period under review, Management approved a rehabilitation plan of the Clubhouse in an effort to raise the standard of the club to enhance staff interaction.

### 8.1.5.2 Health and Safety

8.1.5.2.1 Clean Work Environment Campaigns

In 2007, the Bank embarked on various programmes to improve its work environment and the community it serves in line with the 'Keep Zambia Clean and Healthy campaign'.

### 8.1.5.2.2 Employee Health

Building on the gains made in previous years, sensitisation campaigns on HIV/AIDS were intensified in 2007. A total of 45 members of staff underwent Voluntary Counselling and Testing (VCT), indicating a decline of $25 \%$ from the 2006 number of 60 . The number of Staff and their dependants accessing Antiretroviral drugs (ARVs) increased to 163 from 144 in 2006. The increase in people accessing ARVs reflected a sustained effort by Management to encourage VCT among staff and their dependants (see Table 43)

| Table 43: Beneficiaries of VCT and/or Arts, 2000 - 2007 |  |  |  |  |  |  |
| :--- | ---: | :---: | ---: | ---: | :---: | :---: |
|  | NUMBER OF BENEFICIARIES | TOTALS |  |  |  |  |
| YEAR | Staff | Spouses | Children |  |  |  |
| 2000 | 2 | 0 | 0 | 2 |  |  |
| 2001 | 11 | 2 | 3 | 16 |  |  |
| 2002 | 20 | 13 | 2 | 35 |  |  |
| 2003 | 7 | 6 | 2 | 15 |  |  |
| 2004 | 59 | 30 | 11 | 100 |  |  |
| 2005 | 78 | 38 | 14 | 130 |  |  |
| 2006 | 81 | 46 | 17 | 144 |  |  |
| 2007 | 94 | 51 | 18 | 163 |  |  |

The downward trend in total deaths continued, indicative of the effectiveness of the interventions that the Bank put in place to combat the HIV/AIDS scourge. As a result, during the period under review, the Bank did not record any HIV/AIDS related deaths (see Chart 36).


### 8.2 Internal Audit

During 2007, the Bank, through internal audit activities continued with evaluations of the effectiveness of internal controls over the accounting, operational and administrative functions of the Bank. The audits were conducted in accordance with the International Standards for the Professional Practice of Internal Auditing and Control Objectives for Information and related Technology (COBIT). In addition, the Bank continued to use Computer Assisted Auditing Tools, namely, Auto Audit and Audit Command Language (ACL) in undertaking its audit assignments.
In line with best practice, a full quality assessment was undertaken by PricewaterhouseCoopers on the Bank's Internal Audit Services for the five year period up to December 2006. The assessment revealed
that, overall, the Bank complied with the International Standards for the Professional Practice of Internal Auditing as issued by the Institute of Internal Auditors (IIA) of the United States of America.

Finance
In 2007, the Bank continued to ensure sound budgetary and financial controls and prepared audited financial statements for the year 2006 in line with International Financial Reporting Standards (IFRS). The financial statements were approved by the Board in May 2007, well within the statutory requirement of six months after the end of the financial year. Furthermore, the Bank continued to maintain efficient and reliable receipts and payments systems to cater for the needs of internal and external clients, such as, Government, commercial banks and suppliers of goods and services.

## Bank Secretariat

During the review period, the Board of Directors held four regular and three special Board meetings at which numerous important decisions were made. These included the following:

- Introduction of a Policy on Fixed Term Contracts;
- Introduction of the Whistleblower Policy;
- Re-aligning and increasing the membership of the Monetary Policy Advisory Committee (MPAC);
- Introduction of Staff Loan Facilitation from other financial institutions;
- Introduction of a Redundancy Policy for Management Staff; and
- Revisions to and reinstatement of the Voluntary Early Separation Scheme (VESS).

Building upon an exercise that commenced in 2005, the law review exercise gained particular momentum in the year under review and resulted in the enactment of the National Payment Systems Act. In addition, several Gazette notices prescribing certain regulatory requirements were issued in accordance with the Bank of Zambia Act and the Banking and Financial Services Act. The Bank also continued to actively participate in the SADC central bank governors' initiative to develop a model central bank law for the region.
As part of its Corporate Social Responsibility programme, the Bank continued to be active in the community by assisting needy institutions such as the University Teaching Hospital, Kalingalinga Hospice, and other charitable organisations. The Bank also continued to maintain the Mukuyu Slave Tree in Kabwe as part of the Tree's restoration and preservation.
In 2007, the Bank working with other stakeholders hosted two international conferences themed; Making Finance Work for Africa: Southern Africa Round-Table Discussion ( $7^{\text {th }}-9^{\text {th }}$ May 2007) and Central Bank Independence: Does it Hurt the Treasury? ( $12^{\text {th }}-13^{\text {th }}$ November 2007).
The Bank of Zambia continued to disseminate information to the public through several publications that included the Monetary Policy Statement, Statistics Fortnightly, Quarterly Financial and Statistical Review, and the ZAMBANKER. The dissemination was also done through the quarterly media briefs, media and parliamentary seminars, and participation at the Zambia International Trade Fair, the Copperbelt Mining and Commercial Show and the Agriculture and Commercial Show of Zambia.
The Governor, Dr Caleb M. Fundanga, was honoured with two international awards in 2007. In January 2007, he was given the Central Bank Governor of the Year for Africa and for the World AWARD by the Financial Times. The event was held in Lusaka at State House and was officiated by His Excellency the President Dr. Levy Mwanawasa Sc. The Governor was further honoured with the African Governor of the Year Award by Standard Bank in October 2007 in Washington DC.

### 8.5 Information and Communications Technology

During 2007, the Bank continued with its program of implementing the Control Objectives for Information and related Technologies (COBIT) as a framework for IT Governance. The development of the COBIT framework was augmented by other industry standards such as the ISO 17799/27000, Information Technology Infrastructure Library (ITIL) and the Project Management Institute (PMI) standards on project management. As a result of adopting these standards, the Bank conducted the first ever partial disaster recovery test at its disaster recovery site.

## ADMINISTRATION AND SUPPORT SERVICES

Further, the Bank undertook the following projects:

- Upgrading of the SWIFT infrastructure. Specifically, the SWIFTNet Phase 2 C1 infrastructure upgrade was completed on the production, test and training and contingency environments;
- Implementation of the Encoder System for Cheque Clearing and Imaging at Regional Office. This milestone ensured that the Bank had identical equipment at both locations thereby reducing support related costs;
- Upgrading of the Reuters System from version 5.0 to 6.0 to improve efficiency in information gathering and dissemination;
- Implementation of the Vehicle Fleet Management Systems on a centralised database system for the Head and Regional Offices;


### 8.6 Security Activities

During the year, the Bank conducted counterfeit sensitisation workshops throughout the country. This was aimed at raising awareness levels among the public on counterfeit matters.

### 8.7 Procurement and Maintenance

In 2007, the Bank of Zambia continued to implement the new "open floor concept", which has several advantages including efficient utilisation of space and accompanying improvements in office lighting and air conditioning. The concept also improves the management of voice, data and power cables.

## Bank of Zambia

Financial statements
for the year ended 31 December 2007
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## Bank of Zambia

## Directors' responsibilities in respect of the preparation of financial statements

The Bank's directors are responsible for the preparation and fair presentation of the financial statements, comprising the balance sheet as at 31 December 2007, and the income statement, the statement of changes in equity and statement of cash flows for the year then ended, and the notes to the financial statements, which include a summary of significant accounting policies and other explanatory notes, in accordance with International Financial Reporting Standards, and the Bank of Zambia Act, No. 43 of 1996.

The directors' responsibility includes: designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of these financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

The directors have made an assessment of the Bank's ability to continue as a going concern and have no reason to believe the Bank will not be a going concern in the year ahead.

## Approval of the financial statements

The financial statements of the Bank as indicated above and set out on pages 70 to 105 were approved by the Board of Directors on 29 May 2008 and signed on its behalf by:


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Nkwazi House, Stand No. 25/26
Corner Nkwazi/Cha Cha Cha Roads

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## Independent auditor's report to the Members of Bank of Zambia

## Report on the financial statements

We have audited the financial statements of the Bank of Zambia ("the Bank") which comprise the balance sheet as at 31 December 2007, and the income statement, the statement of changes in equity and statement of cash flows for the year then ended, and the notes to the financial statements, which include a summary of significant accounting policies and other explanatory notes as set out on pages 74 to 105 .

## Directors' responsibility for the financial statements

The Bank's directors are responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards and the requirements of the Bank of Zambia Act, No. 43 of 1996. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

## Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with relevant ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal controls relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Bank of Zambia as at 31 December 2007, and its financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards and the requirements of the Bank of Zambia Act, No. 43 of 1996.

## Report on other legal and regulatory requirements

We report that, in our opinion, proper books of account and other records relating to the Bank's accounts have been kept in accordance with Section 25 (1) of the Bank of Zambia Act, No. 43 of 1996.
1 cpm 4
KPMG
Chartered Accountants of Zambia


Lusaka, Zambia

## Bank of Zambia

Income statement
for the year ended 31 December 2007
In millions of Zambian Kwacha

|  | Note | 2007 | $\begin{array}{r} 2006 \\ \text { (Restated) } \end{array}$ |
| :---: | :---: | :---: | :---: |
| Interest income | 7 | 319,095 | 251,433 |
| Interest expense | 7 | $(84,008)$ | $(60,136)$ |
| Net interest income |  | 235,087 | 191,297 |
| Fee and commission income | 8 | 35,135 | 26,282 |
| Fee and commission expense | 8 | (80) | (103) |
| Net fee and commission income |  | 35,055 | 26,179 |
| Net income from foreign exchange transactions |  | 7,903 | 8,996 |
| Other operating (expense)/income | 9 | $(277,648)$ | 531,304 |
|  |  | $(269,745)$ | 540,300 |
| Operating income |  | 397 | 757,776 |
| Net impairment (loss)/reversal on financial assets | 10 | $(1,685)$ | 5,413 |
| Personnel expenses | 11 | $(203,194)$ | $(186,713)$ |
| Depreciation and amortisation | 26,27 | $(12,474)$ | $(14,921)$ |
| Other expenses | 12 | $(87,334)$ | $(87,765)$ |
| (Loss)/profit for the year |  | $(304,290)$ | 473,790 |


| Bank of Zambia |  |  |  |
| :---: | :---: | :---: | :---: |
| Balance sheet as at 31 December 2007 |  |  |  |
| In millions of Zambian Kwacha |  |  |  |
|  | Notes | 2007 | 2006 |
|  |  |  | (restated) |
| Assets |  |  |  |
| Domestic cash in hand |  | 1,747 | 1,993 |
| Foreign currency cash and bank accounts | 14 | 4,145,314 | 3,107,405 |
| IMF Subscriptions | 15 | 3,085,870 | 2,219,656 |
| Loans and advances | 16 | 38,569 | 41,374 |
| IMF funds receivable from Government | 17 | 68,837 | 75,956 |
| Held-to-maturity financial assets | 18 | 1,963,491 | 1,950,308 |
| Held-for-trading financial assets | 20 | - | 1,906 |
| Amounts due from closed banks | 21 | - |  |
| Items in course of settlement | 23 | 40,609 | 125,181 |
| Other assets | 24 | 5,508 | 6,041 |
| Available-for-sale investments | 25 | 2,786 | 2,839 |
| Property, plant and equipment | 26 | 184,466 | 183,401 |
| Intangible assets | 27 | 1,835 | 3,216 |
| Total assets |  | 9,539,032 | 7,719,276 |
| Liabilities |  |  |  |
| Notes and coins in circulation | 29 | 1,515,151 | 1,226,161 |
| Foreign currency liabilities to other institutions | 30 | 90,724 | 159,407 |
| Foreign currency liabilities to IMF | 31 | 334,023 | 149,765 |
| Domestic currency liabilities to IMF | 32 | 3,085,870 | 2,219,656 |
| Deposits from the Government | 33 | 1,951,177 | 1,100,531 |
| Deposits from banks and other financial institutions | 34 | 2,066,714 | 2,055,271 |
| Other deposits | 35 | 29,616 | 47,094 |
| Provisions | 36 | 4,000 | 2,890 |
| Other liabilities | 37 | 47,816 | 28,770 |
| Employee benefits | 38 | - | 11,500 |
| Total liabilities |  | 9,125,091 | 7,001,045 |
|  |  |  |  |
| Equity |  |  |  |
| Capital | 39 | 10,020 | 10,020 |
| General reserve fund | 40 | 42,490 | 42,490 |
| SDR allocation | 40 | 246,897 | 246,897 |
| Property revaluation reserves | 40 | 147,684 | 150,945 |
| Retained earnings | 40 | $(33,150)$ | 267,879 |
| Total equity |  | 413,941 | 718,231 |
| Total liabilities and equity |  | 9,539,032 | 7,719,276 |

These financial statements were approved by the Board of Directors on 29 May 2008.


The notes on pages 74 to 105 form part of these financial statements.

## Bank of Zambia

Statement of Changes in Equity
for the year ended 31 December 2007
In millions of Zambian Kwacha

## Balance at 1 January 2006

Net income recognised directly in equity:

- Reversal of revaluation surplus on land

Profit for the year as restated

| Share | General <br> ceserve <br> fund | SDR <br> allocation | Property <br> revaluation <br> reserve | Retained <br> earnings | Total |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 10,020 | 36,456 | 246,897 | 154,677 | $(203,113)$ | 244,937 |
|  |  |  |  |  |  |
| - | - | - | $(496)$ | - | $(496)$ |
| - | - | - | - | 473,790 | 473,790 |

Total recognised income and expense for the year as restated

| - | 6,034 | - | - | $(6,034)$ | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - | $(3,236)$ | 3,236 | - |
| 10,020 | 42,490 | 246,897 | 150,945 | 267,879 | 718,231 |
| 10,020 | 42,490 | 246,897 | 150,945 | 310,624 | 760,976 |
| - | - | - | - | 42,745 | 42,745 |
| 10,020 | 42,490 | 246,897 | 150,945 | 267,879 | 718,231 |
| 10,020 | 42,490 | 246,897 | 150,945 | 267,879 | 718,231 |
| - | - | - | $(3,261)$ | 3,261 |  |
| - | - | - | - | $(304,290)$ | $(304,290)$ |
| - | - | - | $(3,261)$ | 301,029 | $(304,290)$ |
| 10,020 | 42,490 | 246,897 | 147,684 | $(33,150)$ | 413,941 |

## Bank of Zambia

## Statement of cash flows

for the year ended 31 December 2007
In millions of Zambian Kwacha

## Cash flows from operating activities

## (Loss)/profit for the year

Adjustment for:

- Depreciation/amortisation 26,27
- Dividends received
- Profit on disposal of property, plant and equipment
- Impairment loss on available-for-sale investments
- Impairment loss on other assets
- Impairment loss on amounts due from closed banks
- Movement in provisions during the year
- Reversal of revaluation on land
- Property, plant and equipment adjustments

Changes in operating assets and liabilities
Change in IMF subscription
Change in loans and advances
Change in IMF funds receivable from Government
Change in held-to-maturity financial assets
Change in held-for-trading financial assets
Change in amounts due from closed banks
Change in items in course of settlement
Change in available-for-sale investments
Change in other assets
Change in notes and coins in circulation
Change in foreign currency liabilities to other institutions
Change in foreign currency liabilities to IMF
Change in domestic currency liabilities to IMF
Change in deposits from the Government
Change in deposits from banks and other financial institutions
Change in other deposits
Change in employee benefits
Change in other liabilities

Dividends received
Net cash generated from operating activities

| Notes | 2007 | 2006 |
| :---: | :---: | :---: |
|  | $(304,290)$ | 473,790 |
| 26,27 | 12,474 | 14,921 |
|  | (152) | (105) |
|  | $(1,163)$ | (122) |
|  | 53 | - |
|  | 2,022 | $(7,534)$ |
|  | (390) | 2,121 |
| 36 | 1,110 | 3,067 |
|  | - | (496) |
|  | 88 | 900 |
|  | $(290,248)$ | 486,542 |
|  | $(866,214)$ | (1,259,659) |
|  | 2,805 | 286,507 |
|  | 7,119 | 2,018,485 |
|  | $(13,183)$ | $(299,778)$ |
|  | 1,906 | $(1,828)$ |
|  | 390 | 2,170 |
|  | 84,572 | $(38,543)$ |
|  | - | - |
|  | $(1,489)$ | 6,740 |
|  | 288,990 | 261,777 |
|  | $(68,683)$ | $(150,159)$ |
|  | 184,258 | (1,944,676) |
|  | 866,214 | 1,259,659 |
|  | 850,646 | 234,290 |
|  | 11,443 | 750,728 |
|  | $(17,478)$ | 44,983 |
|  | $(11,500)$ | 11,500 |
|  | 19,046 | $(24,740)$ |
|  | 1,048,594 | 1,643,998 |
|  | 152 | 105 |
|  | 1,048,746 | 1,644,103 |
| 26,27 | $(12,325)$ | $(10,313)$ |
|  | 1,242 | 146 |
|  | $(11,083)$ | $(10,167)$ |
|  | 1,037,663 | 1,633,936 |
|  | 3,109,398 | 1,475,462 |

4,147,061
3,109,398

## Bank of Zambia

## Notes to the financial statement

for the year ended 31 December 2007

## 1 Principal activity

The Bank of Zambia's (the "Bank" or "BoZ") principal activity, which is governed by the provisions of the Bank of Zambia Act No. 43 of 1996, is central banking and its related activities.

2 Basis of preparation of financial statements
(a) Statement of compliance

These financial statements have been prepared in accordance with the International Financial Reporting Standards and comply with the requirements of the BoZ Act No. 43 of 1996. In preparing these financial statements, the Bank has not early adopted applicable amendments and interpretations to published standards that are effective on 1 January 2008 or later (refer to note 6).
(b) Basis of measurement

The financial statements have been prepared on the historical cost convention except for the following:

- Financial instruments at fair value through profit and loss are measured at fair value.
- Available-for-sale financial assets are measured at fair value except where fair value cannot be determined.


## (c) Functional and presentation currency

These financial statements are presented in Zambian Kwacha, which is the Bank's functional and presentation currency. Except where indicated financial information presented in Kwacha has been rounded to nearest million.

## Significant accounting policies

The accounting policies set out below have been applied consistently to both periods presented in these financial statements.

## (a) Interest income and expense

Interest income includes interest earned on fixed income investment securities, income on foreign currency dealings, accrued discounts on treasury bills, interest from advances to financial institutions. Interest income and expense are recognised in the income statement using the effective interest method. The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or liability. The effective interest rate is established on initial recognition of the financial asset and liability and is not revised subsequently.

The calculation of the effective interest rate includes all fees paid or received transaction costs, and discounts or premiums that are an integral part of the effective interest rate. Transaction costs are incremental costs that are directly attributable to the acquisition, issue or disposal of a financial asset or liability.

Where the financial assets have been impaired, recognition of interest income is suspended.

## (b) Fee and commission income

Fee and commission income, including account servicing fees, supervision fees, licensing and registration fees, are recognised as the related services are performed.

Other fee and commission expense relate mainly to transaction and service fees on foreign currency transactions, which are expensed as the services are received.
(c) Other operating income

Other operating income comprises gains less losses related to financial and non-financial assets and liabilities, and includes all realised and unrealised fair value changes on financial assets and liabilities at fair value through profit and loss, dividends received and foreign exchange differences.

Other income is recognised in the period in which it is earned and when it is probable that economic benefits will flow to the Bank on accrual basis, except for dividend income from available for sale investments which is accounted for in the income statement as other income when the right to receive payment is established.

## Bank of Zambia

## Notes for the year ended 31 December 2007 (continued)

## Significant accounting policies (continued)

(d) Impairment of financial assets

The Bank assesses at each balance sheet date whether there is objective evidence that a financial asset or group of financial assets not carried at fair value through profit or loss are impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated. Objective evidence that a financial asset or group of assets is impaired includes observable data that comes to the attention of the Bank about the loss events.

The Bank first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If the Bank determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

Objective evidence that financial assets are impaired can include default or delinquency by a borrower, restructuring of a loan or advance by the Bank on terms that the Bank would not otherwise consider, indications that a borrower or issuer will enter bankruptcy, the disappearance of an active market for a security, or other observable data relating to a group of assets such as adverse changes in the payment status of borrowers or debt issuers in that group, or economic conditions that correlate with defaults in the group of assets.

If there is objective evidence that an impairment loss on financial assets carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in the income statement.

When a loan is uncollectible, it is impaired. Such loans are written off after all the necessary procedures have been completed and the amount of the loss has been determined. Subsequent recoveries of amounts previously written off are recognised in the income statement. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in the income statement.

Impairment losses on available-for-sale investment securities are recognised by transferring the difference between the amortised acquisition cost and current fair value out of equity to profit or loss. Reversals of impairment loss on available-for-sale equity instruments are recognised directly in equity. Subsequent reversals of impairment losses on available-for sale debt securities are reversed through the income statement.
(e) Foreign currencies

Transactions in foreign currencies are translated to the Bank's functional currency at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated to the Bank's functional currency at the foreign exchange rate ruling at that date. The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional currency at the beginning of the period, adjusted for effective interest and payments during the period, and the amortised cost in foreign currency translated at the exchange rate at the end of the period. Non-monetary assets and liabilities denominated in foreign currencies, which are stated at historical cost, are translated at the foreign exchange rate ruling at the date of the transaction. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are translated to the functional currency at the foreign exchange rates ruling at the dates that the fair values were determined. Foreign exchange differences arising on translation are recognised in the income statement, except for differences arising on the translation of available for sale equity instruments.

## (f) Financial instruments

(i) Classification

Management determines the appropriate classification for financial instruments on initial recognition of the financial assets and financial liabilities. Financial instruments of the Bank are classified as follows:

## Bank of Zambia

Notes for the year ended 31 December 2007 (continued)

3 Significant accounting policies (continued)
(f) Financial instruments (continued)
(i) Classification (continued)

Financial assets
Loans and receivables
The Bank has classified the following financial assets as loans and receivables:

- Domestic cash in hand;
- Foreign currency cash and bank balances;
- IMF subscriptions;
- Loans and advances;
- IMF funds receivable from Government;
- Amounts due from closed banks;
- Items in course of settlement; and
- Other assets.

Held-for-trading
The Bank has classified all treasury bills as financial assets held-for-trading except for the treasury bills arising from the November 2006 conversion of a portion of the GRZ consolidated bond and the staff savings treasury bills.

Held-to-Maturity
The Bank has classified the following financial assets as held to maturity:

- GRZ consolidated bond;
- Other GRZ securities; and
- Staff savings treasury bills.

Available-for-sale
The Bank's equity investments are considered to be available for sale financial assets.

## Financial liabilities

The Bank has classified the following as other financial liabilities stated at amortised cost:

- Notes and coins in circulation;
- Foreign currency liabilities to other institutions;
- Foreign currency liabilities to IMF;
- Domestic currency liabilities to IMF
- Deposits from the GRZ;
- Deposits from banks and other financial institutions; and
- Other deposits.
(ii) Recognition

The Bank recognises financial assets which are classified as held-for-trading and available for sale and financial liabilities on the date the Bank becomes party to the contractual provisions of the financial instrument and applies trade date accounting for "regular way" purchases and sales. From this date any gains or losses arising from changes in fair value of the assets are recognised. Held-to-maturity securities, loans and advances and other financial liabilities are recognised on the day they are transferred to the Bank or the date they are originated.
(iii) Measurement

Financial instruments are measured initially at fair value. However for financial instruments not at fair value through profit or loss, such instruments are measured initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition financial assets and financial liabilities are measured as described below:

## Bank of Zambia

## Notes for the year ended 31 December 2007 (continued)

## 3 Significant accounting policies (continued)

(f) Financial instruments (continued)
(iii) Measurement (continued)

Held-to-maturity investments
If the Bank has the positive intent and ability to hold debt securities to maturity, then they are classified as held-tomaturity. Held-to-maturity investments are measured at amortised cost using the effective interest method, less any impairment losses.

## Available-for-sale financial assets

The Bank's investments in equity securities are classified as available-for-sale financial assets. Subsequent to initial recognition, they are measured at fair value and changes therein, other than impairment losses, and foreign exchange gains and losses on available-for-sale monetary items, are recognised directly in equity. When an investment is derecognised, the cumulative gain or loss in equity is transferred to profit or loss.

## Investments at fair value through profit or loss

An instrument is classified as at fair value through profit or loss if it is held for trading or is designated as such upon initial recognition. Financial instruments are designated at fair value through profit or loss if the Bank manages such investments and makes purchase and sale decisions based on their fair value or if it eliminates or significantly reduces measurement or recognition inconsistency. Upon initial recognition, attributable transaction costs are recognised in profit or loss when incurred. Financial instruments at fair value through profit or loss are measured at fair value, and changes therein are recognised in profit or loss.

## Otherfinancial instruments

All other non-derivative financial instruments are measured at amortised cost using the effective interest method, less any impairment losses.

The amortised cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between the initial amount recognised and the maturity amount, minus any reduction for impairment.

Unquoted equity instruments whose fair value cannot be reliably measured are carried at cost.
Fair value is the amount for which an asset could be exchanged or a liability settled in an arms length transaction between knowledgeable willing parties, other than in a forced sale or liquidation, and is best evidenced by a quoted market price, where one exists. The estimated fair values of financial instruments have been determined by the Bank using available market information and appropriate valuation methodologies. However, judgement is necessarily required to interpret market data to estimate fair values. Accordingly, the estimates are not necessarily indicative of the amounts the Bank could realise in a current market exchange

## (iv) De-recognition

The Bank de-recognises financial assets or a portion thereof when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred.

A financial liability is de-recognised when the Bank's contractual obligations have been discharged, cancelled or expired.
(v) Offsetting

The Bank offsets financial assets and liabilities and presents the net amount in the balance sheet when and only when, there is a legally enforceable right to offset the recognised amounts and there is an intention either to settle on a net basis or to realise the asset and settle the liability simultaneously. Income and expenses are presented on a net basis only when permitted by the accounting standards or for gains and losses, arising from a group of similar transactions such as the Bank's trading activity.

## Bank of Zambia

Notes for the year ended 31 December 2007 (continued)

3 Significant accounting policies (continued)
(g) Property, plant and equipment
(i) Recognition and measurement

Property, which comprises offices and residential buildings, is measured at revalued amount less accumulated depreciation and impairment losses. Other items included in property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the asset. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

When parts of an item of property or equipment have different useful lives, they are accounted for as separate items (major components) of property and equipment.
(ii) Subsequent costs

The cost of replacing part of an item of property, plant and equipment is recognised in the item's carrying amount only when it is probable that future economic benefits associated with the item will flow to the Bank and the cost of the item can be measured reliably. The costs of day-to-day servicing of property, plant and equipment are charged to the income statement during the financial period in which they are incurred.
(iii) Depreciation

Depreciation is recognised in the income statement on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment to write off the depreciable amount of the various assets over the period of their expected useful lives

The depreciation rates for the current and comparative period are as follows:

| Leasehold buildings | $2 \%$ |
| :--- | :--- |
| Fixtures and fittings | $4 \%$ |
| Plant and machinery | $5 \%$ |
| Furniture and furnishings | $10 \%$ |
| Integrated security system | $10 \%$ |
| Security and other equipment | $20 \%$ |
| Motor vehicles | $25 \%$ |
| Computer equipment | - hardware |
|  | -software |
| Office equipment | $35 \%$ |
|  | $33.3 \%$ |

The assets' residual values, depreciation methods and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.
(iv) Capital work-in-progress

Capital work-in-progress represents assets in the course of development, which at balance sheet date would not have been brought to use. No depreciation is charged on capital work-in-progress.
(h) Intangible assets-Computer software

Computer software acquired by the Bank is capitalised on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortised through the income statement on a straight-line basis over the estimated usefullives of the software, from the date that it is available for use. The current estimated useful life of the software is three years. All other expenditure on computer software, such as licence fees, is expensed as incurred.
(i) Land

Land is held on lease from the GRZ for a maximum period of 99 years. The prepaid lease rentals made at inception are insignificant and therefore not separated from the carrying value of the buildings.

## Bank of Zambia

## Notes for the year ended 31 December 2007 (continued)

## 3 Significant accounting policies (continued)

## (j) Revaluation surplus

The surplus arising on revaluation of property is credited to the revaluation reserve. A transfer, reflecting the portion of revaluation realized through use, is made from this reserve to the retained earnings for each year equivalent to the difference between the actual depreciation charge for the year based on revalued carrying amount and the depreciation charge based on original costs.
(k) Office stationery and other consumables

Office stationery and other consumables are included in other assets. These consumables represent bulk purchases and are held for consumption over more than one financial year.
(I) Impairment of non-financial assets

The carrying amounts of the Bank's non-financial assets that are subject to depreciation and amortisation are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. The recoverable amount is the higher of the asset's fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

Impairment losses are recognised in the income statement.
Impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation if no impairment loss had been recognised.
(m) Provisions

Provisions are recognised when the Bank has a present legal or constructive obligation as a result of past events for which it is probable that an out-flow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate of the amount of the obligation can be made. Provisions are determined by discounting the expected future cash flows at a rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.
( $n$ ) Retirement benefits
The Bank maintains a defined benefit scheme to provide retirement benefits to employees. The calculation of the obligation is performed by qualified actuaries. The method used in the last valuation was the attained age method. The defined benefit scheme is actuarially valued at intervals of not more than three years. Funding shortfalls arising in the defined benefit scheme are met through lump sum payments or increased future contributions and other methods as may be deemed fit by the board of trustees.

The Bank also provides for retirement benefits for all permanent employees as provided for in Statutory Instrument No. 119. On 1 February 2000, the National Pension Authority (NAPSA) also came into effect. Membership with the exception of expatriate employees is compulsory and monthly contributions by both employer and employees are made.

Gratuity and leave days are accrued as per provisions of contracts of employment. A provision is made of the estimated liability as a result of services received.
(o) Cash and cash equivalents

Cash and cash equivalents comprise cash in hand, balances with other central banks and amounts due from other banks that are held for the purpose of meeting short-term commitments and have less than three months' maturity from the date of acquisition.

## Bank of Zambia

Notes for the year ended 31 December 2007 (continued)

3 Significant accounting policies (continued)

## (p) Transactions with the International Monetary Fund ("IMF")

The Bank is the Government's authorized agent for all transactions with the IMF and is required to record all transactions between the IMF and the Government in its books as per guidelines from the IMF. The Bank therefore maintains different accounts of the IMF namely, the IMF Subscriptions, Securities account, IMF No. 1 and No. 2 accounts.

The IMF Subscriptions account represents the Government's subscription to the IMF Quota and is reported as an asset under the heading IMF Subscription. This Quota is represented by the IMF Securities, IMF No1 and No2 accounts which appear in the books of the Bank under the heading "Domestic currency liabilities to IMF".

The Quota is fixed in SDR's and may be increased by the IMF. Any increase in the quota is subscribed in local currency by way of non-negotiable, non-interest bearing securities issued by Government in favour of the IMF, which are repayable on demand. There is also a possibility that the increase in the quota maybe subscribed in any freely convertible currency, of which the value of the portion payable would be debited to the account of Government maintained with the Bank.

The Bank revalues IMF accounts in its balance sheet in accordance with the practices of the IMF's Treasury Department. In general, the revaluation is effected annually. Any increase in value is paid by the issue of securities as stated above while any decrease in value is effected by the cancellation of securities already in issue. These securities are lodged with the Bank acting as custodian and are kept in physical form as certificates at the Bank and they form part of the records of the Government

Risk management policies
(a) Overview

In its ordinary operations, the Bank is exposed to various financial and operational risks, which if not prudently managed may have adverse effects on the attainment of the Bank's strategic objectives. The identified risks are monitored and managed according to an existing and elaborate internal control framework. To underscore the importance of risk management in the Bank a risk management unit was created by management in November 2004 and in February 2007, the Board approved the transformation of the unit into the Risk Management Department whose role is to co-ordinate the Bank-wide framework for risk management and establish risk standards and management strategies for the management and mitigation of risks.

The Audit and Finance Committee of the Board oversees how management monitors compliance with the Bank's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Bank. The Audit and Finance Committee is assisted in its oversight role by Internal Audit. Internal Audit department undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the Audit and Finance Committee.

The Board of Directors has ultimate responsibility for ensuring that sound risk management practices are in place that enable the Bank efficiently and effectively meet its objectives. The approach of the Board is to ensure the following conditions are enhanced:
i) A business continuity strategy is in place to ensure continuity of mission critical activities in an event of a major distater.
ii) Active Board and senior management oversight. Management maintains an interest in the operations and ensures appropriate intervention is available for identified risks.
iii) Implementation of adequate policies, guidelines and procedures. The existing policies, procedures and guidelines are reviewed and communicated to relevant users to maintain their relevance.
iii) Maintain risk identification, measurement, treatment and monitoring as well as control systems. Management reviews risk management strategies and ensures that they remain relevant.
iv) Adequate internal controls. Improved internal control structures and culture emphasizing the highest level of ethical conduct have been implemented to ensure safe and sound practices.
v) Correction of deficiencies. The Bank has implemented a transparent system of reporting control weaknesses and following up on corrective measures.

## Bank of Zambia

## Notes for the year ended 31 December 2007 (continued)

## 4 Risk management policies (continued)

The following is the current exposure to the risks identified:
(b) Credit risk

Credit risk is the risk of financial loss to the Bank if a customer or counterparty to a financial instrument fails to meet its obligations and arises principally from the Bank's receivables from staff, Government and investment securities.

The Bank has two major committees that deal with credit risk. The Investment Committee deals with risk arising from foreign currency denominated deposits while the Finance and Budget Committee handles risks arising from all other assets. The details of policy and guidelines are passed on to relevant heads of departments to implement on a day-to-day basis.

The major issues covered in the credit risk assessment include establishing criteria to determine choice of counter parties to deal with, limiting exposure to a single counter party, reviewing collectabilitiy of receivables and determining appropriate credit policies.

The Bank is exposed to varying degrees of credit risk, in the following significant concentrations:
(i) Government bonds and treasury bills

The directors believe the credit risk of such instruments is low due to the fact that they are issued by the GRZ.
(ii) Equity investments

In the opinion of the directors the credit risk of such instruments is low in the light of the organizations involved which are supported by governments.
(iii) Fixed term deposits

The directors believe that the credit risk of such instruments is also low as the policy is to deal with only triple A rated institutions.
(iv) Loans to the GRZ

In the opinion of the directors the credit risk is low as such lending is advanced to Government, which is considered risk free.
(v) Loans to Commercial Banks

The Bank had no collateral recorded over loans and advances to closed commercial banks. Securities maybe held as collateral in reverse repurchases with operating commercial banks, however no such collateral was held as at 31 December 2007 and 2006.

## (vi) Staff loans

The credit risk on staff housing loans is mitigated by security over property and mortgage protection insurance. The risk on other staff loans is mitigated by security in the form of terminal benefits payments.

The Bank holds collateral against some staff loans and advances to former and serving staff in form of mortgage interest over property and endorsement of the Bank's interest in motor vehicle documents of title. Estimates of the fair values of the securities are based on the value of collateral assessed at the time of borrowing, and generally are not updated except when a loan is individually assessed as impaired.

## Bank of Zambia

Notes for the year ended 31 December 2007 (continued)
In millions of Zambian Kwacha
4 Risk management policies (continued)
(b) Credit risk (continued)
(vi) Staff loans (continued)

An estimate of the fair value of collateral held against staff loans is shown below:

|  | Loans and advances (Note 16) |  | Other assets (Note 24) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2007 | 2006 |
| Against past due but not impaired |  |  |  |  |
| - Property | - | - | 778 | 778 |
| - Motor vehicles | - | - | - | - |
| - Other | - | - | - | - |
| Against neither past due nor impaired |  |  |  |  |
| - Property | 18,372 | 18,364 | - | - |
| - Motor vehicles | 7,617 | 8,203 | - | - |
| - Gratuity and leave days | 9,980 | 7,734 | - | - |
|  | 35,969 | 34,301 | 778 | 778 |

The policy for disposing of the properties and other assets held as collateral provides for sale at competitive market prices to ensure the Bank suffers no loss or minimal loss.

The Bank monitors concentration of credit risk by the nature of the financial assets. An analysis of the concentration of credit risk at the reporting date on staff loans and other receivables is shown below:

|  | Loans and advances (Note 16) |  | Sundry receivables (Note 24) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2007 | 2006 |
| Carrying amount | 38,569 | 41,374 | 6,542 | 4,998 |
| Concentration by nature |  |  |  |  |
| - House loans | 18,695 | 19,598 | - |  |
| - Motor vehicle loans | 9,573 | 10,509 | - |  |
| - Multi-purpose loans | 6,231 | 4,581 | - |  |
| - Personal loans | 1,744 | 4,394 | - |  |
| - Other loans | 2,326 | 2,292 | - | - |
| - Former staff loans | - | - | 2,962 | 2,098 |
| - Other | - | - | 3,580 | 2,900 |
|  | 38,569 | 41,374 | 6,542 | 4,998 |

## Bank of Zambia

Notes for the year ended 31 December 2007 (continued)
In millions of Zambian Kwacha
4 Risk management policies (continued)

## (c) Operational risk

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Bank's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour.

To manage this risk the Bank ensures that all policies, procedures, authorization limits and approval frameworks are properly documented in the operational manuals for each department within the Bank and updated frequently to take account of the changes to internal controls, procedures and limits. The Bank, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations. In addition, the Bank has put in place a succession planning to attract and retain staff with vast banking and economic expertise.
(d) Liquidity risk

This is the risk of being unable to meet financial commitments or payments at the correct time, place and in the required currency. The Bank as a central bank does not face Zambian Kwacha liquidity risks.

In the context of foreign reserves management, the Bank's investment strategy ensures the portfolio of foreign reserves is sufficiently liquid to meet external debt financing, Government imports and interventions in foreign exchange market when need arises. The Bank maintains a portfolio of highly marketable foreign currency assets that can easily be liquidated in the event of unforeseen interruption or unusual demand for cash flows.

The following table provides an analysis of the financial assets and liabilities of the Bank into relevant maturity groups based on the remaining period to repayment from 31 December 2007.

## 31 December 2007

|  | Due |  |  |  | Due |
| :--- | ---: | ---: | ---: | ---: | ---: | Total

## Non-derivative liabilities

Notes and coins in circulation
Foreign currency liabilities to other institutions
Foreign currency liabilities to IMF
Domestic currency liabilities to IMF
Deposits from the Government
Deposits from banks and other financial institutions
Other deposits
Other liabilities
Total non-derivative liabilities

| $1,515,151$ | - | - | - | $-1,515,151$ |  |
| ---: | ---: | ---: | :--- | ---: | ---: |
| 90,724 | - | - | - | - | 90,724 |
| 334,023 | - | - | - | - | 334,023 |
| $3,085,870$ | - | - | - | $-3,085,870$ |  |
| $1,951,177$ | - | - | - | $-1,951,177$ |  |
| $2,066,714$ | - | - | - | $-2,066,714$ |  |
| 29,616 | - | - | - | - | 29,616 |
| - | - | 47,816 | - | - | 47,816 |
| $9,073,275$ | - | 47,816 | - | $-9,121,091$ |  |

## At 31 December 2006

## Non-derivatives liabilities

Total non-derivative liabilities

## Bank of Zambia

Notes for the year ended 31 December 2007 (continued)
In millions of Zambian Kwacha

4 Risk management policies (continued)
(e) Market risk

Market risk is the risk that changes in market prices, such as interest rates, equity prices and foreign exchange rates and credit spreads will affect the Bank's income or the value of its holding of financial instruments.

The Bank sets its strategy and tactics on the level of market risk that is acceptable and how it would be managed through the Investment Committee. The major thrust of the strategy has been to achieve a sufficiently diversified portfolio of foreign currency investments to reduce currency risk and induce adequate returns.

## (f) Currency risk

Currency risk is the risk of adverse movements in exchange rates that will result in a decrease in the value of foreign exchange assets or an increase in the value of foreign currency liabilities.

The Bank's liabilities are predominately held in Kwacha, while the foreign currency assets have been increasing, resulting in large exposure to foreign exchange risk. This position coupled with substantial exchange rate fluctuations is primarily responsible for the Bank recording large realized and unrealized exchange gains/ (losses) over the years. The Bank is exposed to foreign exchange risk arising from various currency exposures primarily with respect to the US Dollar, British Pound and Euro. The Investment Committee is responsible for making investment decisions that ensure maximum utilization of foreign reserves at minimal risk.

The Bank as a central bank by nature holds a net asset position in its foreign currency balances. Management has mandated the Investment Committee to employ appropriate strategies and methods to minimise the eminent currency risk. Notable among useful tools used by the Investment Committee is the currency mix benchmark, which ensures that the foreign currency assets that are held correspond to currencies that are frequently used for settlement of Government and other foreign denominated obligations. All benchmarks set by the Committee are reviewed regularly to ensure that they remain relevant.

The Bank takes on exposure to effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows and the net exposure expressed in Kwacha as at 31 December 2007 was as shown in the table below.

At 31 December 2007 USD $\quad$ GBP $\quad$ EUR | Total |
| ---: | ---: | ---: | ---: | ---: |

## Foreign currency assets

Foreign currency cash and bank accounts
IMF Subscriptions
Total foreign currency assets

| $2,431,110$ | 678,021 | 998,665 | 37,400 | 118 | $4,145,314$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
|  | - | - | $-3,085,870$ | $-3,085,870$ |  |
|  |  | $-431,110$ | 678,021 | 998,665 |  |

## Foreign currency liabilities

Foreign currency liabilities to other institutions
Foreign currency liabilities to IMF
Total foreign currency liabilities

Net exposure 2007

| $(8,970)$ |  | $(51,918)$ | $(29,836)$ |  | $(90,724)$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| - | - |  | $(334,023)$ |  | $(334,023)$ |
| $(8,970)$ |  | $(51,918)$ | $(363,859)$ |  | $(424,747)$ |
| 2,422,140 | 678,021 | 946,747 | 2,759,411 |  | 6,806,437 |

## At 31 December 2006

Total foreign currency assets
Total foreign currency liabilities
Net exposure 2006

| 1,855,541 | 421,915 | 770,806 2,278,781 |  | 5,327,061 |
| :---: | :---: | :---: | :---: | :---: |
| $(116,805)$ |  | $(23,018)(169,349)$ |  | $(309,172)$ |
| 1,738,736 | 421,915 | 747,788 | 18 | 5,017,889 |

## Bank of Zambia

Notes for the year ended 31 December 2007 (continued)
In millions of Zambian Kwacha
4 Risk management policies (continued)
(f) Currency risk (continued)

The following are the reporting date exchange rates for the significant currencies applied during the year:

|  | Reporting date |  |
| :--- | ---: | :---: |
|  | Spot rate |  |
|  | $\mathbf{2 0 0 7}$ | 2006 |
|  | ZMK | ZMK |
|  |  |  |
| USD 1 | $3,843.89$ | $4,405.56$ |
| GBP 1 | $7,644.32$ | $8,637.55$ |
| EUR 1 | $5,579.76$ | $5,803.45$ |

## Foreign currency sensitivity

The following table illustrates a 12 percent strengthing of the Kwacha against the relevant foreign currencies. 12 percent is based on observable trends, presented to key management personnel, in the value of Kwacha to major foreign currencies. The sensitivity analysis includes only foreign currency denominated monetary items outstanding at reporting date and adjusts their translation for a 12 percent change in foreign currency rates. This analysis assumes all other variables, in particular interest rates remain constant. The analysis is performed on the same basis for 2006.

| Effect in millions of Kwacha |  | Income |
| :---: | :---: | :---: |
|  | Equity | statement |
| 31 December 2007 |  |  |
| USD | $(290,657)$ | $(290,657)$ |
| GBP | $(81,400)$ | $(81,400)$ |
| EUR | $(113,609)$ | $(113,609)$ |
| Total | $\underline{(485,666)}$ | $\underline{(485,666)}$ |
| 31 December 2006 |  |  |
| USD | $(208,648)$ | $(208,648)$ |
| GBP | $(50,630)$ | $(50,630)$ |
| EUR | $(89,734)$ | $(89,734)$ |
| Total | $(349,012)$ | $(349,012)$ |

A 12 percent weakenining of the Kwacha against the above currencies at 31 December would have had an equal but opposite effect to the amounts shown above.
(g) Interest rate risk

Interest rate risk is the risk that the fair value of a financial instrument or the future cash flows will fluctuate due to changes in market interest rates.

The Bank takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on its financial position and cash flows. Interest margins may increase as a result of such changes but may reduce or create losses in the event that unexpected movements arise. The Board of Directors approves levels of borrowing and lending that are appropriate for the Bank to meet its objective of maintaining price stability at reasonable cost.

Foreign currency deposits are subject to floating interest rates. Interest rate changes threaten levels of income and expected cash flows. The Bank holds a net asset position of foreign exchange reserves and interest income far outweighs interest charges on domestic borrowing and staff savings.

Substantial liabilities including currency in circulation and balances for commercial banks and Government ministries attract no interest.

## Bank of Zambia

Notes for the year ended 31 December 2007 (continued)
In millions of Zambian Kwacha
4 Risk management policies (continued)
(g) Interest rate risk (continued)

Foreign currency deposits are the major source of interest rate risk for the Bank. Management has established information systems that assist in monitoring changes in the interest variables and other related information to ensure the Bank is in a better position to respond or take proactive action to meet challenges or opportunities as they arise. Management has also set performance benchmarks for income to arise from foreign currency deposits that are evaluated monthly through the Finance and Budget Committee and the Executive Committee. The Board reviews the performance against budget on a quarterly basis.

The following table shows the extent to which the Bank's interest rate exposures on assets and liabilities are matched. Items are allocated to time bands by reference to the earlier of the next contractual interest rate repricing date or maturity date. The Bank's exposure to interest rate risk is low and in compliance with the principle pursued by the Bank of ensuring safety and liquidity in the management of financial affairs.

| At 31 December 2007 | Less than 3 <br> months | Between 3 <br> months and <br> one year | Over 1 year |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | | Non interest |
| ---: |
| bearing |$\quad$ Total


| Liabilities |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Notes and coins in circulation |  | - |  | 1,515,151 | 1,515,151 |
| Foreign currency liabilities to other institutions | - | - |  | 90,724 | 90,724 |
| Foreign currency liabilities to IMF |  |  |  | 334,023 | 334,023 |
| Domestic currency liabilities to IMF | - | - |  | 3,085,870 | 3,085,870 |
| Deposits from the Government | - | - |  | 1,951,177 | 1,951,177 |
| Deposits from banks and other financial institutions | 2,066,714 |  |  |  | 2,066,714 |
| Other deposits | - | - |  | 29,616 | 29,616 |
| Other liabilities | - | - |  | 47,816 | 47,816 |
| Total financial liabilities | 2,066,714 | - |  | 7,054,377 | 9,121,091 |
| Net exposure at 31 December 2007 | 2,077,595 | 4,442 | 1,997,372 | (3,847,769) | 231,640 |
| At 31 December 2006 |  |  |  |  |  |
| Total financial assets | 3,105,182 | 631,204 | 1,362,241 | 2,620,650 | 7,401,437 |
| Total financial liabilities | 2,055,271 | - | - | 4,931,384 | 6,986,655 |
| Net exposure at 31 December 2006 | 1,049,911 | 631,204 | 1,362,241 | (2,310,734) | 732,622 |

A disclosure of interest sensitivity is not provided since most of the financial assets and liabilities accrue interest at fixed rates.

## Bank of Zambia

Notes for the year ended 31 December 2007 (continued)
In millions of Zambian Kwacha
4 Risk management policies (continued)
(h) Fair values versus carrying amounts

The table below sets out fair values of financial assets and liabilities, together with their carrying amounts as shown in the balance sheet.

|  | Carrying <br> amount | Fair value <br> amount | Fair value <br> $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 6}$ |
| :--- | ---: | ---: | ---: | ---: |
| Assets | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 7}$ |  |  |
| Domestic cash in hand |  |  |  |  |
| Foreign currency cash and bank accounts | 1,747 | 1,747 | 1,993 | 1,993 |
| IMF Subscriptions | $4,145,314$ | $4,145,314$ | $3,107,405$ | $3,107,405$ |
| Loans and advances | $3,085,870$ | $3,085,870$ | $2,219,656$ | $2,219,656$ |
| IMF funds receivable from Government | 38,569 | 38,569 | 41,374 | 41,374 |
| Held-to-maturity financial assets | 68,837 | 68,837 | 75,956 | 75,956 |
| Available-for-sale investments | $1,963,491$ | $1,963,491$ | $1,950,308$ | $1,950,308$ |
| ltems in course of settlement | 2,786 | 2,786 | 1,906 | 1,906 |
| Other assets | 40,609 | 40,609 | 125,181 | 125,181 |
| Total financial assets | 5,508 | $\mathbf{5 , 5 0 8}$ | $\mathbf{6 , 0 4 1}$ | $\mathbf{6 , 0 4 1}$ |
|  | $\mathbf{9 , 3 5 2 , 7 3 1}$ | $\mathbf{9 , 3 5 2 , 7 3 1}$ | $\mathbf{7 , 5 2 9 , 8 2 0}$ | $\mathbf{7 , 5 2 9 , 8 2 0}$ |

Liabilities

| Notes and coins in circulation | $1,515,151$ | $1,515,151$ | $1,226,161$ | $1,226,161$ |
| :--- | ---: | ---: | ---: | ---: |
| Foreign currency liabilities to other institutions | 90,724 | 90,724 | 159,407 | 159,407 |
| Foreign currency liabilities to IMF | 334,023 | 334,023 | 149,765 | 149,765 |
| Domestic currency liabilities to IMF | $3,085,870$ | $3,085,870$ | $2,219,656$ | $2,219,656$ |
| Deposits from the Government | $1,951,177$ | $1,951,177$ | $1,100,531$ | $1,100,531$ |
| Deposits from banks and other financial institutions | $2,066,714$ | $2,066,714$ | $2,055,271$ | $2,055,271$ |
| Other deposits | 29,616 | 29,616 | 47,094 | 47,094 |
| Other liabilities | $\mathbf{4 7 , 8 1 6}$ | $\mathbf{4 7 , 8 1 6}$ | $\mathbf{2 8 , 7 7 0}$ | $\mathbf{2 8 , 7 7 0}$ |
| Total financial liabilities | $\mathbf{9 , 1 2 1 , 0 9 1}$ | $\mathbf{9 , 1 2 1 , 0 9 1}$ | $\mathbf{6 , 9 8 6 , 6 5 5}$ | $\mathbf{6 , 9 8 6 , 6 5 5}$ |

## Bank of Zambia

Notes for the year ended 31 December 2007 (continued)
In millions of Zambian Kwacha

4 Risk management policies (continued)
(i) Basis for determining fair values

The following summarises the significant methods and assumptions used in estimating the fair values of financial instruments reflected in the table above.

## (i) Investments in equity and Government securities

The fair value of financial assets at fair value through profit or loss, held-to-maturity investments and available-for-sale financial assets is determined by reference to their quoted bid price at the reporting date. Debt and equity securities that do not have a quoted bid price are calculated by either discounting cash flows using the prevailing market rates for debts with a similar credit risk and remaining maturity or using quoted market prices for securities with similar credit, maturity and yield characteristics. Where fair value cannot be determined such investments are held at cost less impairment losses.
(ii) Loans and advances

Loans and advances are stated net of impairment losses. The estimated fair value of loans and advances represents the present value of estimated future cash flows expected to be received. Expected cash flows are discounted at current market rates at the reporting date to determine fair value.
(iii) Deposits

The estimated fair value of deposits with no stated maturity is the amount repayable on demand.
(j) Management of capital

The Bank's authorized capital is set and maintained in accordance with the provisions of the Bank of Zambia Act 43, 1996. The Act provides a framework, which enables sufficient safeguards to preserve the capital of the Bank from impairment (Sections 6, 7 and 8 of the Bank of Zambia Act 43, 1996). The Government of the Republic of Zambia is the sole subscriber to the paid up capital of the Bank and its holding is not transferable in whole or in part nor is it subject to any encumbrance.

In managing the Bank's capital, the Board's policy is to implement a sound financial strategy that ensures financial independence and maintains adequate capital to sustain the long term objectives of the Bank and to meet its operational and capital budget without recourse to external funding.

Distributable profits as described in the provisions of Sections 7 and 8 of the Bank of Zambia Act 43, 1996 are inclusive of unrealized gains. The Board is of the opinion that the distribution of unrealized gains would compromise the Bank's capital adequacy especially that such gains are not backed by cash but are merely book gains that may reverse within no time. The Bank has made proposals under the proposed amendments to the BoZ Act to restrict distributable profits to those that are realized.

There were no changes recorded in the Bank's strategy for capital management during the year.

The Bank's capital position as at 31 December was as follows:

|  | Notes | 2007 | 2006 |
| :---: | :---: | :---: | :---: |
| Capital | 39 | 10,020 | 10,020 |
| General reserve fund | 40 | 42,490 | 42,490 |
| SDR allocation | 40 | 246,897 | 246,897 |
| Property revaluation reserve | 40 | 147,684 | 150,945 |
| Retained earnings | 40 | $(33,150)$ | 267,879 |
| Total |  | 413,941 | 718,231 |

## Bank of Zambia

Notes for the year ended 31 December 2007 (continued)
In millions of Zambian Kwacha

Use of estimates and judgements

The preparation of these financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.
(a) Key sources of estimation uncertainty

Impairment losses on loans and advances
The Bank reviews its portfolio of loans and advances to assess impairment at each balance sheet date. In determining whether an impairment loss should be recorded in the income statement, the Bank makes judgements as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with individual loans. This evidence may include observable data that there has been an adverse change in the payment status of borrowers in a group, or local economic conditions that correlate with defaults on assets in the group. The methodology and assumptions used for estimating both the amount and timing of cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

## Impairment of non-financial assets

The carrying amount of the Bank's assets other than financial assets is reviewed at each balance sheet date to determine whether there is an indication of impairment. If any such impairment exists, the asset's recoverable amount is estimated. This estimation requires significant judgement. An impairment loss is recognised in the income statement whenever the carrying amount exceeds the recoverable amount.
(b) Critical accounting judgements in applying the Bank's accounting policies

## Held-to-maturity investments classification

The Bank classifies financial assets with fixed or determinable payments and fixed maturity as held-to-maturity. This classification requires significant judgement. In making this judgement, the Bank evaluates its intention and ability to hold such investments to maturity. If the Bank fails to keep these investments to maturity other than selling an insignificant amount close to maturity, it will reclassify the entire class as available-for-sale.

Held for trading and other classifications
In classifying financial assets or liabilities as "held for trading", the Bank determines that they meet the description set out in the accounting policy set out in note 3, significant accounting policies. All other classification for financial instruments will be determined by relevant accounting policies as set out in note 3 .

## New standards and interpretations not yet adopted

The Bank has considered all standards and interpretations issued but not yet effective at 31 December, 2007. All interpretations and amendments to some standards not yet effective for the year ended 31 December 2007 have not been applied in preparing these financial statements.

- IFRS 8 Operating Segments introduces the "management approach" to segment reporting. IFRS 8, which becomes mandatory for the Bank's 2009 financial statements, will require the disclosure of segment information based on the internal reports regularly reviewed by the Bank's Chief Operating Decision Maker in order to assess each segment's performance and to allocate resources to them. Currently, the Bank does not present segment information in respect of its business and geographical segments. IFRS 8 will not have any impact on the financial statements of the Bank.
- Revised IAS 23 Borrowing Costs removes the option to expense borrowing costs and requires that an entity capitalises borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset as part of the cost of that asset. The revised IAS 23 will become mandatory for the Bank's 2009 financial statements and will constitute a change in accounting policy for the Bank. In accordance with the transitional provisions the Bank will apply the revised IAS 23 to qualifying assets for which capitalisation of borrowing costs commences on or after the effective date. However, this standard is not expected to have any impact on the financial statements of the Bank.


## Bank of Zambia

Notes for the year ended 31 December 2007 (continued)
In millions of Zambian Kwacha
6 New standards and interpretations not yet adopted (continued)

- International Financial Reporting Interpretations Committee (IFRIC)-11, IFRS 2 Group and Treasury Share Transactions requires a share-based payment arrangement in which an entity receives goods or services as consideration for its own equity instruments to be accounted for as an equity-settled share-based payment transaction, regardless of how the equity instruments are obtained. IFRIC 11 will become mandatory for the Bank's 2008 financial statements, with retrospective application required. IFRIC 11 is not expected to have any impact on the financial statements of the Bank.
- IFRIC 12 Service Concession Arrangements provides guidance on certain recognition and measurement issues that arise in accounting for public-to-private service concession arrangements. IFRIC 12 , which becomes mandatory for the Bank's 2008 financial statements, is not expected to have any effect on the financial statements.
- IFRIC 13 Customer Loyalty Programmes addresses the accounting by entities that operate, or otherwise participate in, customer loyalty programmes for their customers. It relates to customer loyalty programmes under which the customer can redeem credits for awards such as free or discounted goods or services. IFRIC 13, which becomes mandatory for the Bank's 2009 financial statements, is not expected to have any impact on the financial statements.
- IFRIC 14, IAS 19 The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their interaction clarifies when refunds or reductions in future contributions in relation to defined benefit assets should be regarded as available and provides guidance on the impact of minimum funding requirements (MFR) on such assets. It also addresses when a MFR might give rise to a liability. IFRIC 14 will become mandatory for the Bank's 2008 financial statements, with retrospective application required. This standard may have an impact on the financial statements of the Bank. However, the impact is yet to be assessed.

7 Net interest income

|  | 2007 | 2006 |
| :---: | :---: | :---: |
| Interest income |  |  |
| Interest on held to maturity Government securities | 152,502 | 107,262 |
| Interest on loans and receivables | 2,962 | 54,408 |
| Interest on foreign currency investments and deposits | 163,631 | 89,763 |
| Total interest income | 319,095 | 251,433 |
| Interest expense |  |  |
| Interest paid on open market operations liability | 82,883 | 59,517 |
| Interest paid on staff savings | 1,125 | 619 |
| Total interest expense | 84,008 | 60,136 |
| Net interest income | 235,087 | 191,297 |
| Net fee and commission income |  |  |
|  | 2007 | 2006 |
| Fee and commission income |  |  |
| Fee and commission income on transactions with the Government | 15,943 | 13,124 |
| Supervision fees | 12,316 | 11,121 |
| Penalties | 4,556 | 333 |
| Licences and registration fees | 730 | 642 |
| Other | 1,590 | 1,062 |
| Fee and commission income | 35,135 | 26,282 |

Fee and commission expense
Fees and commission paid on foreign exchange transactions

Net fee and commission income
35,055

## Bank of Zambia

Notes for the year ended 31 December 2007 (continued)
In millions of Zambian Kwacha
$9 \quad$ Other operating (expense)/income

|  | 2007 | 2006 |
| :---: | :---: | :---: |
| Dividend on available-for-sale investments | 152 | 105 |
| Realised foreign exchange gains | 58,404 | 68,933 |
| Unrealised foreign exchange (losses)/gains | $(339,886)$ | 456,271 |
| Rental income | 953 | 941 |
| Profit on disposal of property, plant and equipment | 1,163 | 122 |
| Other | 1,566 | 4,932 |
|  | $(277,648)$ | 531,304 |

Impairment losses

|  | Amounts due <br> from closed <br> banks <br> (Note 21) | Other <br> assets <br> (Note 24) | sale investments <br> (Note 25) | Total |
| :--- | ---: | ---: | ---: | ---: |

## Personnel expenses

|  | 2007 | 2006 |
| :---: | :---: | :---: |
| Wages and salaries | 100,118 | 90,175 |
| Employer's pension contributions | 13,069 | 11,916 |
| Employer's NAPSA contributions | 2,079 | 1,452 |
| Other employee costs | 87,928 | 71,670 |
| Pension deficit | - | 11,500 |
|  | 203,194 | 186,713 |
| Other expenses |  |  |
|  | 2007 | 2006 |
| Administrative expenses | 42,395 | 42,975 |
| Repairs and maintenance costs | 7,870 | 6,503 |
| Expenses for bank note production | 37,058 | 36,814 |
| Other banking office expenses | 11 | 1,473 |
|  | 87,334 | 87,765 |

## Bank of Zambia

Notes for the year ended 31 December 2007 (continued)
In millions of Zambian Kwacha

## 13 Income tax

The Bank is exempt from paying income tax under section 56 of the Bank of Zambia Act, No. 43 of 1996.

14 Foreign currency cash and bank accounts

|  | 2007 | 2006 |
| :---: | :---: | :---: |
| Current account balances with non-resident banks | 472,931 | 131,067 |
| Clearing correspondent accounts with other central banks | 2,875 | 6,019 |
| Foreign currency cash with banking office | 1,005 | 1,868 |
| Deposits with non-resident banks | 3,631,102 | 2,909,326 |
| Special Drawing Rights ("SDR's") | 37,401 | 59,125 |
|  | 4,145,314 | 3,107,405 |
| IMF subscription |  |  |
|  | 2007 | 2006 |
| IMF currency holdings | 3,085,870 | 2,219,656 |

The IMF subscription represents membership quota amounting to SDR 489,100,000 (2006: SDR 489,100,000) assigned to the GRZ by the IMF and forms the basis for the Government's financial and organisational relationship with the IMF. The financial liability relating to the IMF subscription is reflected under note 32. The realisation of the asset will result in simultaneous settlement of the liability. The IMF Quota subscription and the related liability have the same value.

The movement on IMF subscription is on account of currency valuation adjustments between 2006 and 2007. The valuation is conducted once every 30 April of the year by the IMF and advised to member countries to effect necessary adjustments.

| Loans and advances | $\mathbf{2 0 0 7}$ | 2006 |
| :--- | ---: | ---: |
| Staff loans | $\mathbf{3 8 , 3 2 3}$ | 41,221 |
| Staff advances | $\mathbf{2 4 6}$ | -153 |
|  | $-38,569$ | 41,374 |

Loans and advances to staff are offered within appropriate business considerations. Credit quality is enhanced by insurance and collateral demanded. Collateral will generally be in the form of property or retirement benefits. In the opinion of the directors, the applicable interest rates for the loans and advances approximate market interest rates.

The aging of loans and advances at the reporting date was:

|  | Gross | Impairment | Gross | Impairment |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2007 | 2006 | 2006 |
| Not past due | 38,569 | - | 41,374 |  |
| Past due 0-30 days | - | - | - | - |
| Past due 31-120 days | - | - | - | - |
| More than one year | - | - | - | - |
| Total | 38,569 | - | 41,374 | - |

## Bank of Zambia

Notes for the year ended 31 December 2007 (continued)
In millions of Zambian Kwacha

Loans and advances (continued)
The maximum prevailing interest rates on staff loans were as follows:

|  | 2007 | 2006 |
| :--- | ---: | ---: |
| House loans | $\mathbf{1 0 \%}$ | $10 \%$ |
| Multi-purpose loans | $\mathbf{1 2 . 5 \%}$ | $12.5 \%$ |
| Personal loans | $\mathbf{1 0 \%}$ | $10 \%$ |

IMF funds receivable from the Government

| 2006 |  |  |
| ---: | ---: | ---: |
| Poverty Reduction and Growth Facility (PRGF) (Note 31)* | $\mathbf{2 0 0 7}$ |  |
| Charges on SDR allocation | $\mathbf{6 6 , 2 9 5}$ | 72,888 |
|  | $\mathbf{2 , 5 4 2}$ | $-3,068$ |

* Formerly Enhanced Structural Adjustment Facility (ESAF) obligations.

This represents funds drawn by the Government of the Republic of Zambia against the IMF PRGF facility (Note 31).
Held-to-maturity financial assets

|  | 2007 | 2006 |
| :---: | :---: | :---: |
| GRZ consolidated bond (note 19) | 1,661,494 | 1,655,177 |
| Other GRZ securities | 297,555 | 291,237 |
| Staff savings treasury bills | 4,442 | 3,894 |
|  | 1,963,491 | 1,950,308 |
| The Government of the Republic of Zambia (GRZ) consolidated bond |  |  |
|  | 2007 | 2006 |
| 6\% GRZ Consolidated Bond |  |  |
| 364 days Treasury Bills | 1,121,892 | $1,121,416$ |
|  | 539,602 | $533,761$ |
|  | 1,661,494 | 1,655,177 |

Effective 1 December 2006 a portion of the consolidated bond was converted to treasury bills for the purpose of enhancing the range of instruments available for implementing monetary policy and to support the Bank's strategic objective of maintaining price stability.

The securities will be available for trading as repurchase agreements (repos).
The economic substance of a repurchase agreement is regarded as that of a collateralised loan. Consistent with the principle of "substance over form" the portion of consolidated securities converted into treasury bills has been treated as held-tomaturity because the trade will not result in outright sale leading to full transfer of rewards and risks to the purchaser.

The consolidated bond arose on 27 February 2003 when GRZ and the Bank signed an agreement whereby all the debts owed by GRZ to the Bank were converted into a consolidated debt. In consideration of such consolidation of debt, GRZ undertook and agreed to issue, effective 1 January 2003, in favour of the Bank a 10-year long-term bond with a face value of K1,646,743 million and a coupon rate of $6 \%$. This reduced to K1,121,416 after the 2006 conversion.

## Bank of Zambia

Notes for the year ended 31 December 2007 (continued)
In millions of Zambian Kwacha
19 The Government of the Republic of Zambia (GRZ) consolidated bond (continued)
The following amounts owed by GRZ were included in the consolidated debt:

GRZ securities held by the Bank
Kwachaloan to GRZ
131,914
Parastatal debt guaranteed by the Bank 467,804

USD debt service on behalf of GRZ
USD

The bond is carried at amortised cost at an effective interest rate of $6.04 \%$. The bond is also reviewed regularly for any impairment.

The treasury bills are measured at amortised cost at an effective interest rate of $11.05 \%$. The treasury bills are renewable in the short term and the rolled over values will reflect fair values. However, where objective evidence of impairment exists, a measurement of the impairment loss will be determined and recorded in the profit and loss account.

20 Held-for-trading financial assets

|  | 2007 | 2006 |
| :---: | :---: | :---: |
| Treasury bills held-for-trading | - | 1,906 |
| Maturing as follows: |  |  |
| 91 days | - |  |
| 182 days | - | - |
| 273 days | - | 1,906 |
| Total | - | 1,906 |

These balances reflect actual holdings of treasury bills acquired by the Bank through rediscounts by commercial banks. Rediscount activity was generally low in 2007 with a nil holding recorded as at 31 December 2007.

## 21 Amounts due from closed financial institutions

|  | 2006 |  |
| :--- | ---: | ---: |
| Amounts due from closed banks | $\mathbf{2 0 0 7}$ |  |
| Specific allowances for impairment (note 10) | $\mathbf{1 3 8 , 1 8 1}$ | 138,571 |
| $(138,181)$ | $(138,571)$ |  |

The aging of advances to financial institutions at the reporting date was:
$\frac{2007}{\text { Gross Impairment }}$
$\frac{2006}{\text { Gross Impairment }}$

Not past due
Past due 0-30 days
Past due 31-120 days

More than one year

| 138,181 | 138,181 |
| ---: | ---: |
| $\mathbf{1 3 8 , 1 8 1}$ | 138,181 |

138,571
138,571

Total

## Bank of Zambia

Notes for the year ended 31 December 2007 (continued)
In millions of Zambian Kwacha

The aging of sundry receivables included under other assets at the reporting date was:

| 2007 |
| :--- |
| $\quad$ Gross Impairment |


| Not past due | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: |
| Past due 0-30 days | - | - |  |  |
| Past due 31-120 days | 1,544 | - | - | - |
| More than one year | 4,998 | 4,757 | 4,998 | 2,735 |
| Total | 6,542 | 4,757 | 4,998 | 2,735 |

## Agency relationship with Bank of China

There is an agency relationship between the Bank and Bank of China in respect of a financing arrangement between the Government of China on one hand and the Governments of Tanzania and Zambia on the other hand to fund certain supplies to Tanzania Zambia Railways Authority. The relationship commenced in 1998. The balances relating to this transaction were carried on balance sheet until 2005. However, in 2006 the Bank and Bank of China entered into an agreement for the Bank to maintain these balances off balance sheet.

Items in course of settlement
Items in the course of settlement represent a claim on commercial banks in respect of cheques deposited in the Bank by its customers on the last business day of the year and expected to be paid by respective banks on or after the first business day of the new year.

## Other assets

|  | $\mathbf{2 0 0 7}$ | 2006 |
| :--- | ---: | ---: |
| Sundry receivables | $\mathbf{6 , 5 4 2}$ | 4,998 |
| Stationery and office consumables | $\mathbf{1 , 1 6 8}$ | 1,579 |
| Prepayments | $\mathbf{2 , 5 5 5}$ | 2,199 |
| Specific allowances for impairment (note 10) | $\mathbf{1 0 , 2 6 5}$ | 8,776 |
|  | $\mathbf{( 4 , 7 5 7 )}$ | $(2,735)$ |

$\frac{2006}{\text { Gross Impairment }}$

## Bank of Zambia

Notes for the year ended 31 December 2007 (continued)
In millions of Zambian Kwacha
25 Available-for-sale investments (continued)

The aging of available-for-sale investments at the reporting date was:

|  | 2007 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Gross | Impairment | Gross | Impairment |
| Not past due | 2,839 | 53 | 2,839 | - |
| Past due 0-30 days | - | - | - | - |
| Past due 31-120 days | - | - | - | - |
| More than one year | - | - | - | - |
| Total | 2,839 | 53 | 2,839 | - |

## Zambia Electronic Clearing House Limited

The investment in Zambia Electronic Clearing House Limited ("ZECHL") represents the Bank's contribution to the set up costs. The principal activity of ZECHL is the electronic clearing of cheques and direct debits and credits in Zambia for its member banks, including the Bank of Zambia. The ZECHL is funded by contributions from member banks. ZECHL is considered to be an available-for-sale financial asset. As there is no reliable measure of the fair value of this investment, it is carried at cost, and regularly reviewed for impairment at each reporting date. ZECHL has a unique feature of being set up as a non profit making concern whose members contribute monthly to its operating expenses and other additional requirements. Monthly contributions of K45 million (2006: K30 million) by the Bank are included in administrative expenses.

## Africa Export Import Bank

On behalf of GRZ, the Bank of Zambia holds an investment in the equity of Africa Export Import Bank ("AEIB"). AEIB is a grouping of regional central banks and financial institutions designed to facilitate intra and extra African trade. AEIB is considered to be an available for sale financial asset. As there is no reliable measure of the fair value of this investment, it is carried at cost, and regularly assessed for impairment at each reporting date.

## Development Bank of Zambia (DBZ)

The Bank holds an equity investment of K53 million in DBZ. This investment is considered an available-for-sale financial asset. It is carried at cost, as there is no reliable measure of the fair value.

Before amendment of the Banking and Financial Services Act in December 2000, DBZ was not under the Bank's regulatory and supervisory jurisdiction. However, the amendment to the Banking and Financial Services Act brought DBZ under the supervision ambit of the Bank. It therefore, became necessary to divest to avoid conflict of interest where the Bank is both an investor and a supervisor.

Following difficulties faced in trying to sell this investment for cash, the Bank has impaired the balance in full.

## Valuation for available-for-sale investments

The investments in the above available-for-sale investments are disclosed at cost because there is no market for these investments that provide evidence of their current fair values.

## Bank of Zambia

Notes for the year ended 31 December 2007 (continued)
In millions of Zambian Kwacha
26 Property, plant and equipment

|  | Leasehold buildings | Furniture, fittings, computers, plant and equipment | Motor vehicles | Capital work-inprogress | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cost or valuation |  |  |  |  |  |
| At 1 January 2006 | 163,859 | 45,508 | 11,609 | 1,687 | 222,663 |
| Additions | 68 | 5,796 | 448 | 2,595 | 8,907 |
| Transfers | 157 | 157 | - | (809) | (495) |
| Disposals | (15) | - | (132) | - | (147) |
| Adjustments | (514) | (84) | - | (5) | (603) |
| At 31 December 2006 | 163,555 | 51,377 | 11,925 | 3,468 | 230,325 |
| At 1 January 2007 | 163,555 | 51,377 | 11,925 | 3,468 | 230,325 |
| Additions | 212 | 3,615 | 2,191 | 5,284 | 11,302 |
| Transfers | 508 | - | - | (571) | (63) |
| Disposals | (42) | (689) | $(1,877)$ | - | $(2,608)$ |
| Adjustments | - | - | - | (90) | (90) |
| At 31 December 2007 | 164,233 | 54,303 | 12,239 | 8,091 | 238,866 |
| Depreciation |  |  |  |  |  |
| At 1 January 2006 | 4,309 | 23,715 | 7,967 | - | 35,991 |
| Charge for the year | 3,276 | 5,327 | 2,156 | - | 10,759 |
| Disposals | (2) | - | (121) | - | (123) |
| Adjustments | 292 | 5 | - | - | 297 |
| At 31 December 2006 | 7,875 | 29,047 | 10,002 | - | 46,924 |
| At 1 January 2007 | 7,875 | 29,047 | 10,002 | - | 46,924 |
| Charge for the year | 3,273 | 5,743 | 991 | - | 10,007 |
| Disposals | (6) | (649) | $(1,878)$ | - | $(2,533)$ |
| Adjustments | - | - | 2 | - | 2 |
| At 31 December 2007 | 11,142 | 34,141 | 9,117 | - | 54,400 |
| Carrying amounts |  |  |  |  |  |
| At 31 December 2007 | 153,091 | 20,162 | 3,122 | 8,091 | 184,466 |
| At 31 December 2006 | 155,680 | 22,330 | 1,923 | 3,468 | 183,401 |

(a) The Bank's business premises were revalued on 24 November 2005 by registered valuation surveyors, DW Zyambo and Associates. Due to the absence of evidence of market based fair values the basis of valuation was the depreciated replacement cost. The assumption was that the buildings were of a specialised nature without an observable reference market price. The carrying amount of premises before revaluation was $\mathrm{K} 27,045$ million. The revaluation surplus of K117,803 million was credited to the revaluation reserve.
(b) Capital work-in-progress represents the expenditure to date on office refurbishment at Head Office, Lusaka.

## Bank of Zambia

Notes for the year ended 31 December 2007 (continued)
In millions of Zambian Kwacha
27 Intangible assets
Purchased software

## Cost

At 1 January 2006 17,952
Additions
1,406
Transfers from capital work in progress 495
At 31 December 2006
19,853
At 1 January 2007 19,853
Additions 1,023
Transfers from capital work in progress $\quad 63$
At 31 December 2007
20,939

Amortisation and impairment
At 1 January 2006 12,475
Charge for the year 4,162
At 31 December 2006
16,637
At 1 January 2007
16,637
Charge for the year
2,467
At 31 December 2007
Carrying amounts
At 31 December 2007
At 31 December 2006

## Bank of Zambia

Notes for the year ended 31 December 2007 (continued)
In millions of Zambian Kwacha

## Capital commitments

| 2007 | 2006 |  |
| ---: | ---: | ---: |
| Authorised by the directors but not contracted for | $\mathbf{4 1 , 5 2 6}$ | 24,839 |

The funds to meet the capital commitments will be sourced from internally generated funds.

Notes and coins in circulation

|  | 2007 | 2006 |
| :---: | :---: | :---: |
| Bank notes issued by denomination |  |  |
| K20 | 702 | 702 |
| K50 | 3,129 | 3,000 |
| K100 | 7,210 | 6,054 |
| K500 | 18,307 | 16,128 |
| K1,000 | 23,938 | 20,093 |
| K5,000 | 38,373 | 48,257 |
| K10,000 | 100,154 | 102,303 |
| K20,000 | 485,699 | 438,827 |
| K50,000 | 837,413 | 590,571 |
| Bank notes issued | 1,514,925 | 1,225,935 |
| Coins issued | 226 | 226 |
|  | 1,515,151 | 1,226,161 |
| Foreign currency liabilities to other institutions |  |  |
|  | 2007 | 2006 |
| Deposits from other governments | 90,724 | 159,407 |
| These are non-interest bearing deposits and are repayable on demand. |  |  |

## Foreign currency liabilities to IMF

| 2006 |  |  |
| :--- | ---: | ---: |
| Due to the International Monetary Fund: | 2007 |  |
| - Poverty Reduction and Growth Facility (PRGF) (a) | $\mathbf{3 3 1 , 4 8 1}$ | 146,697 |
| - Charges on SDR allocation (b) | 2,542 | 3,068 |
|  | 3 | 3 |

a) The facility (formerly the Enhanced Structural Adjustment Facility (ESAF)) loan was obtained in 2002 and is repayable semi-annually with the last payment due in 2017. The loan carries an interest rate of one-half per centum. There is an unutilised balance of K265,186 million by the Government on this facility.
b) The charges on the SDR allocation are levied by the IMF and repaid quarterly with full recovery from the Government of the Republic of Zambia.

## Bank of Zambia

Notes for the year ended 31 December 2007 (continued)
In millions of Zambian Kwacha
32 Domestic currency liabilities to IMF

|  | 2007 | 2006 |
| :---: | :---: | :---: |
| International Monetary Fund: |  |  |
| Securities account | 3,078,033 | 2,214,019 |
| No. 1 account | 7,713 | 5,548 |
| No. 2 account | 124 | 89 |
|  | 3,085,870 | 2,219,656 |

The above liabilities arose from IMF Quota subscriptions (Note 15) and have no repayment terms and bear no interest. The increase in value is on currency valuation adjustments between 2006 and 2007 as advised by IMF.

33 Deposits from the Government of the Republic of Zambia
20072006

Deposits of the Ministry of Finance and National Planning
1,951,177
1,100,531

The growth in the deposits from the Ministry of Finance and National Planning follows a directive during the year to sweep all idle balances for Government departments in commercial banks to Bank of Zambia. The deposits are non-interest bearing and are payable on demand.

34 Deposits from banks and other financial institutions

|  | 2007 | 2006 |
| :---: | :---: | :---: |
| Commercial bank current accounts | 145,036 | 266,480 |
| Minimum reserve requirements | 856,359 | 989,710 |
| Term deposits from financial institutions | 1,063,246 | 796,999 |
| Deposits of banks in liquidation | 1,476 | 1,485 |
| Deposits from other international financial institutions | 563 | 563 |
| Deposits from other central banks | 34 | 34 |
|  | 2,066,714 | 2,055,271 |
| Other deposits |  |  |
|  | 2007 | 2006 |
| Staff savings, deposits and clearing accounts | 29,322 | 45,910 |
| Other savings and deposits | 294 | 1,184 |
|  | 29,616 | 47,094 |

## Bank of Zambia

Notes for the year ended 31 December 2007 (continued)
In millions of Zambian Kwacha

## 36

## Provisions



The Bank provides a pension scheme for all non-contract employees administered by a Board of Trustees. The assets of this scheme are held in administered trust funds separate from the Bank's assets and the funds are governed by the Pension Scheme Regulation Act, No. 26 of 1996.

Contributions to the defined benefit fund are charged against income based upon actuarial advice. Any deficits are funded to ensure the ongoing financial soundness of the fund. The benefits provided are based on the years of membership and salary level. These benefits are provided from contributions by employees and the employer, as well as income from the assets of the scheme.

The fund is revalued every three years by independent consultant actuaries. The latest actuarial report was carried out by QED of South Africa to determine the fund's position as at 31 December 2006 and shows that the plan assets were K143,874 million and liabilities were K155,375 million resulting in a deficit of K11,500 million which has since been paid in full to the fund.

## Bank of Zambia

Notes for the year ended 31 December 2007 (continued)
In millions of Zambian Kwacha
38 Employee benefits (continued)
Plan assets comprise:

|  | $\mathbf{2 0 0 7}$ | 2006 |
| :--- | ---: | ---: |
| Equity securities | $\mathbf{1 1 , 8 4 6}$ | 5,364 |
| Government bonds | $\mathbf{9 5 , 0 2 7}$ | $\mathbf{7 2 , 3 0 5}$ |
| Corporate bonds | $\mathbf{2 , 0 0 0}$ | - |
| Treasury bills | $\mathbf{3 3 , 3 5 6}$ | 42,130 |
| Investment properties | $\mathbf{3 0 , 1 3 3}$ | 16,060 |
| Other assets | $\mathbf{2 3 , 6 5 5}$ | $\mathbf{8 , 0 1 5}$ |
| Total plan assets | $\mathbf{1 9 6 , 0 1 7}$ | $\mathbf{1 4 3 , 8 7 4}$ |

Movement in the present value of the defined benefit obligations

| Defined benefit obligations at 1 January | $\mathbf{1 5 5 , 3 7 4}$ |
| :--- | ---: |
| Benefits paid by the plan | $\mathbf{( 5 , 2 3 3 )}$ |
| Current service costs and interest | $\mathbf{3 7 , 0 3 5}$ |
| Actuarial (gains) losses recognised in equity | $\mathbf{-}$ |
| Defined benefit obligations at 31 December | $\mathbf{1 8 7 , 1 7 6}$ |

Movement in the present value of plan assets

| Fair value of plan assets at 1 January | 143,874 |
| :--- | ---: |
| Contributions paid into the plan | 28,878 |
| Benefits paid by the plan | $(5,233)$ |
| Expected return on plan assets | 23,354 |
| Unrecognised actuarial gains | $\mathbf{5 , 1 4 4}$ |
| Fair value of plan assets at 31 December | $\mathbf{1 9 6 , 0 1 7}$ |
|  |  |
| Expense recognised in profit or loss | $\mathbf{1 3 , 1 3 6}$ |
| Current service costs | $\mathbf{2 3 , 8 9 9}$ |
| Interest on obligation | $\mathbf{( 2 3 , 3 5 4 )}$ |
| Expected return on plan assets | $\mathbf{8 , 8 4 1}$ |
| Unrecognised plan asset | $\mathbf{( 5 , 1 4 4 )}$ |
| Unrecognised actuarial gains | $\mathbf{( 4 , 3 0 9 )}$ |
| Contribution by members | $\mathbf{1 3 , 0 6 9}$ |

## Actuarial assumptions

Principle actuarial assumptions at the balance sheet date were:

|  | 2007 | 2006 |
| :--- | :--- | :--- |
| Discount rate (p.a) | $15 \%$ | $15 \%$ |
| Salary increase (p.a) | $12 \%$ | $12 \%$ |
| Expected return on plan assets | $15 \%$ | $15 \%$ |
| Future pension increase | $3.5 \%$ | $3.5 \%$ |

## Bank of Zambia

Notes for the year ended 31 December 2007 (continued)
In millions of Zambian Kwacha

## 39

Capital

Authorised and paid up capital

The Government is the sole subscriber to the paid up capital of the Bank and its holding is not transferable in whole or in part nor is it subject to any encumbrance.

Reserves
General reserve fund
The General Reserve Fund represents appropriations of profit in terms of Section 8 of the Bank of Zambia Act No. 43 of 1996.
Under Section 8 of the Bank of Zambia Act, No 43 of 1996, if the Bank of Zambia Board of Directors certifies that the assets of the Bank are not, or after such transfer, will not be less than the sum of its capital and other liabilities then the following appropriation is required to be made to the general reserve fund:
(a) $25 \%$ of the net profits for the year, when the balance in the general reserve fund is less than three times the Bank's authorised capital; or
(b) $10 \%$ of the net profits for the year, when the balance in the general reserve fund is equal to or greater than three times the Bank's authorised capital.

The balance of the net profits after the above transfers should be applied to the redemption of any outstanding Government securities issued against losses incurred by the Bank.

Section 7 of the Bank of Zambia Act, provides that the remainder of the profits after the above transfers should be paid to the Government within sixty days following the auditor's certification of the Bank's financial statements.

## SDR allocation

This represents Special Drawing Rights allocated by the IMF amounting to SDR 68,298,000. The purpose of the allocations is to improve an IMF member country's foreign exchange reserves assets. The amount is not repayable to IMF and is stated at the historical SDR rate to the Zambian Kwacha.

Property revaluation reserves
This represents revaluation reserves that arise from the periodic revaluation of properties.

## Retained earnings

Retained earnings or losses are the carried forward income net of expenses of the Bank plus current year profit or loss attributable to equity holders. This is a holding account before the residual income is remitted to Government in accordance with the provisions of Section 7 of the Bank of Zambia Act, No 43 of 1996.

## Related party transactions

In the context of the Bank, related party transactions include any transactions made by any of the following:

- The Government of the Republic of Zambia (GRZ);
- Government bodies;
- Members of the Board of Directors including the Governor;
- Key management personnel.

The main services during the year to 31 December 2007 were:

- provision of banking services including holding the principal accounts of Government;
- provision and issue of notes and coins;
- holding and maintaining the register of the Zambian Government securities.


## Bank of Zambia

Notes for the year ended 31 December 2007 (continued)
In millions of Zambian Kwacha

## 41 Related party transactions (continued)

## The Government of the Republic of Zambia

During the year, the nature of dealings with Government included: banking services, sale of foreign currency and agency services for the issuance of securities culminating in the income and balances stated in (a) and (b) below:
a) Listed below was income earned in respect of interest, charges or fees on the transactions with Government for the year up to 31 December:

|  | $\mathbf{2 0 0 7}$ | 2006 |
| :--- | ---: | ---: |
| Profit on foreign exchange transactions | $\mathbf{3 , 6 8 5}$ | 7,532 |
| Fees and commission income on transactions with the Government | $\mathbf{1 5 , 4 5 3}$ | 13,124 |
| Interest on held to maturity Government securities | $\mathbf{1 5 0 , 0 3 0}$ | 103,880 |
| Interest on advances to GRZ | - | 52,045 |
| Total | $\mathbf{1 6 9 , 1 6 8}$ | 176,581 |

All transactions with related parties were made on an arms length basis.
b) Listed below were outstanding balances at close of business on 31 December:

GRZ - year end balances

| Holdings of Government securities | $\mathbf{1 , 9 6 3 , 4 9 1}$ | $1,950,308$ |
| :--- | ---: | ---: |
| Deposits from Government Institutions | $(1,951,177)$ | $(1,100,531)$ |

## Directors' and key management remuneration

| Directors' fees | $\mathbf{2 5 1}$ |  |
| :--- | ---: | ---: |
| Remuneration for key management personnel: | $\mathbf{1 4 , 9 7 3}$ |  |
| - Salaries and allowances | $\mathbf{6 3 1}$ | 14,245 |
| - Pension contributions |  | 576 |
|  | $\mathbf{1 5 , 8 5 5}$ | 15,103 |
| Loans and advances to key management personnel |  |  |
| Balance at 31 December | $\mathbf{2 , 8 1 9}$ | 3,077 |

c) No impairment has been recognised in respect of balances due from related parties.

## Contingent liabilities

The Bank is party to various litigation cases, whose ultimate resolution, in the opinion of the Directors, is not expected to materially affect the operations of the Bank.

## Prior year adjustment

Certain comparatives have been adjusted in respect of interest accrued on deposits from financial institutions and net income from foreign exchange transactions in order to properly reflect amounts recorded in respect of open market operations and foreign currency cash and bank accounts.

## Bank of Zambia

Notes for the year ended 31 December 2007 (continued)

Prior year adjustment (continued)
The effect is to adjust interest expense to K60,239 million (previously reported K20,199 million) and net income from foreign exchange transactions to K8,996 million (previously reported K11,701 million), retained earnings to K267,879 million (previously reported K310,624 million), deposits from financial institutions to K2,054,673 million (previously reported K2,014,634 million) and foreign currency cash and bank accounts to K3,107,405 (previously reported K3,110,110 million), respectively. There is no effect in the current year.

## Comparative figures

Comparative figures have been reclassified where appropriate to allow for more meaningful comparison with current year figures. In particular prior year figures have been reclassified in respect of the income statement, balance sheet and notes thereto.

## Events after the balance sheet date

Assets and liabilities are adjusted for events that occur between the Bank's annual balance sheet date, and the date the Board of Directors approves the financial statements if such events materially affect the condition of assets and liabilities at the balance sheet date. There were no material events after balance sheet date requiring adjustment or disclosure in the financial statements.

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MONETARY SURVEY (IN MILLIONS OF KWACHA)

| MONETARY SURVEY (IN | O | ACHA) |  |  |  |  |  |  |  |  |  |  |  | ABLE 1 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Monetary Account/Period | $\begin{array}{r} 2005 \\ \text { December } \end{array}$ | $\begin{array}{r} 2006 \\ \text { December } \end{array}$ | $\begin{array}{r} 2007 \\ \text { January } \end{array}$ | February | March | April | May | June | July | August | September | October | November | December |
| NEt foreign assets | -312,030 | 3,887,665 | 3,409,625 | 3,200,300 | 3,175,618 | 3,400,524 | 3,772,616 | 3,921,751 | 4,373,958 | 4,556,258 | 4,635,755 | 4,303,573 | 4,656,219 | 5,023,122 |
| Foreign assets (B0Z) | 4,751,306 | 5,559,756 | 5,380,960 | 5,206,288 | 5,478,195 | 5,612,929 | 5,686,311 | 5,794,217 | 6,064,898 | 6,089,632 | 6,195,471 | 5,974,943 | 7,092,714 | 7,250,652 |
| 0/W: IMF | 3,330,721 | 2,483,658 | 2,481,123 | 2,272,515 | 2,274,206 | 2,272,220 | 2,265,564 | 2,263,421 | 2,265,413 | 2,262,541 | 2,261,689 | 2,261,084 | 3,127,632 | 3,123,697 |
| Foreign assets (banks) | 1,205,252 | 1,838,533 | 1,548,910 | 1,313,927 | 1,340,079 | 1,469,797 | 1,524,899 | 1,699,377 | 1,652,021 | 1,815,814 | 1,895,962 | 1,839,453 | 2,239,352 | 2,339,236 |
| Foreign liabilities (BOZ) | -5,774,282 | - 2,767,681 | -2,718,498 | -2,509,504 | -2,559,657 | - 2,517,209 | - 2,557,241 | - 2,674,703 | - 2,583,913 | -2,592,294 | -2,575,627 | -2,606,104 | -3,404,241 | -3,442,937 |
| 0/W: IMF | -5,349,214 | -2,607,730 | - 2,564,487 | $-2,360,368$ | $-2,365,422$ | - $2,358,668$ | -2,350,157 | - 2,467,651 | - $2,481,819$ | $-2,527,482$ | -2,520,559 | -2,547,936 | -3,350,059 | -3,352,180 |
| Foreign liabilities (banks) | -494,306 | 742,943 | 800,748 | 810,412 | -1,082,999 | - 1,164,993 | 881,352 | 897,139 | 759,047 | 756,893 | -880,051 | -904,718 | -1,271,606 | -1,123,829 |
| domestic assets | 6,122,708 | 4,538,776 | 4,470,046 | 4,611,630 | 4,576,026 | 4,440,820 | 4,573,519 | 4,610,590 | 4,846,179 | 4,948,405 | 4,882,408 | 5,089,184 | 5,119,651 | 5,610,939 |
| DOMESTIC CREDIT | 5,054,356 | 6,469,046 | 6,149,086 | 6,185,696 | 6,472,480 | 6,151,781 | 6,091,520 | 6,087,294 | 6,241,876 | 6,618,836 | 6,844,869 | 6,975,509 | 7,141,970 | 7,616,607 |
| Net Claims on General Government | 2,386,879 | 2,474,646 | 2,137,196 | 2,090,557 | 2,098,187 | 1,653,344 | 1,609,638 | 1,539,839 | 1,485,625 | 1,519,512 | 1,524,601 | 1,484,922 | 1,417,902 | 1,861,453 |
| Claims on government (BOZ) | 1,939,711 | 1,941,618 | 1,941,028 | 1,941,028 | 1,957,682 | 1,957,682 | 1,958,594 | 1,957,630 | 1,957,278 | 1,961,022 | 1,965,608 | 1,969,197 | 1,946,313 | 1,944,215 |
| Claims on government (banks) | 1,834,263 | 2,102,848 | 1,963,533 | 1,950,169 | 2,077,084 | 2,146,347 | 2,188,258 | 2,177,181 | 2,254,591 | 2,180,616 | 2,402,089 | 2,452,666 | 2,478,796 | 2,496,823 |
| Government deposits at BOZ | -869,449 | - 1,036,523 | - 1,246,994 | - 1,400,758 | - 1,519,724 | - 1,948,810 | - 1,965,620 | - 2,097,365 | - 2,263,718 | - 2,189,144 | -2,336,522 | -2,492,689 | -2,487,777 | -1,956,823 |
| Goverrment deposits at banks | -517,647 | 533,297 | 520,372 | 399,882 | 416,855 | 501,875 | 571,594 | 497,607 | 462,526 | 432,982 | -506,574 | -444,253 | -519,429 | -622,762 |
| Claims on public enterprises | 230,343 | 224,415 | 180,823 | 196,938 | 227,697 | 283,100 | 325,999 | 246,370 | 194,329 | 245,881 | 316,847 | 368,816 | 416,234 | 378,545 |
| Claims on public enterrises (BOZ) | 96,340 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Claims on public enterrises (banks) | 134,003 | 224,415 | 180,823 | 196,938 | 227,697 | 283,100 | 325,999 | 246,370 | 194,329 | 245,881 | 316,847 | 368,816 | 416,234 | 378,545 |
| Claims on private enterprises | 1,879,190 | 3,054,686 | 3,160,004 | 3,159,064 | 3,362,689 | 3,206,337 | 3,332,486 | 3,426,559 | 3,652,598 | 3,920,689 | 4,022,542 | 4,092,041 | 3,737,911 | 4,309,122 |
| Claims on private enterrises (B0Z) | 13,598 | 16,059 | 6,651 | 12,111 | 13,305 | 13,279 | 13,197 | 14,075 | 14,697 | 14,837 | 15,613 | 16,677 | 17,701 | 18,151 |
| Claims on private enterprises (banks) | 1,865,592 | 3,038,626 | 3,153,353 | 3,146,953 | 3,349,384 | 3,193,057 | 3,319,288 | 3,412,485 | 3,637,901 | 3,905,852 | 4,006,929 | 4,075,364 | 3,720,210 | 4,290,971 |
| Claims on households | 528,039 | 625,392 | 576,725 | 641,155 | 685,668 | 905,308 | 734,093 | 786,019 | 821,048 | 844,656 | 855,344 | 928,366 | 1,455,004 | 942,615 |
| Claims on households (BOZ) | 39,009 | 41,713 | 42,494 | 41,487 | 42,049 | 42,721 | 41,865 | 42,208 | 42,058 | 42,846 | 40,936 | 39,011 | 38,004 | 37,935 |
| Claims on households (banks) | 489,030 | 583,679 | 534,231 | 599,668 | 643,619 | 862,587 | 692,228 | 743,811 | 778,989 | 801,810 | 814,408 | 889,355 | 1,417,000 | 904,680 |
| Claims on nongovernment/nonprofit inst. | 0 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Claims on nongovermment/nonprofiti inst. (BOZ) | 0 |  |  | - |  |  |  |  |  |  |  |  |  |  |
| Claims on nongoverrment/nonprofiti inst. (banks) | 0 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Claims on nonbank financial institutions | 29,906 | 89,907 | 94,337 | 97,982 | 98,238 | 103,692 | 89,305 | 88,507 | 88,276 | 88,098 | 95,534 | 101,364 | 114,918 | 124,872 |
| Claims on nonbank financial institutions (BOZ) | 0 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Claims on nonbank financial institutions (banks) | 29,906 | 89,907 | 94,337 | 97,982 | 98,238 | 103,692 | 89,305 | 88,507 | 88,276 | 88,098 | 95,534 | 101,364 | 114,918 | 124,872 |
| other items net | 1,068,352 | - 1,930,270 | -1,679,040 | - 1,574,066 | $-1,896,454$ | - 1,710,961 | - 1,518,001 | - 1,476,704 | -1,395,697 | - 1,670,431 | -1,932,461 | -1,886,325 | -2,022,319 | -2,005,668 |
| Claims on banks (BOZ) | 168,282 | 208,373 | 154,882 | 189,625 | 146,259 | 92,408 | 49,791 | 225,762 | 184,093 | 155,603 | 202,383 | 132,405 | 133,264 | 123,994 |
| Bankers deposits at BOZ | 1,345,067 | 2,089,535 | 1,857,655 | 54,662 | 54,663 | 54,673 | 54,673 | 54,621 | 54,621 | 54,621 | 54,593 | 54,593 | 54,593 | 54,642 |
| BOZ liabilities to banks | -1,302,169 | - $2,025,288$ | - 1,885,273 | 1,834,614 | 1,992,410 | 1,839,026 | 1,833,918 | 1,835,618 | 1,816,576 | 1,640,564 | 1,706,801 | 1,321,161 | 1,600,192 | 2,080,588 |
| Credit from BOZ | -121,662 | - 113,199 | - 114,352 | - 1,879,232 | -1,994,830 | - 1,730,760 | - 1,689,454 | - $1,682,125$ | - 1,639,359 | -1,542,031 | -1,653,008 | -1,219,797 | -1,505,063 | -1,992,860 |
| Other items net (BOZ) | 1,853,505 | - 757,414 | - 551,176 | - 112,906 | - 132,536 | - 161,580 | - 94,011 | - 44,463 | - 22,977 | - 57,710 | -28,267 | -27,533 | -40,465 | -23,727 |
| o/w: IMF | 1,826,545 | - 136,544 | - 177,992 | - 532,408 | - 509,056 | - 417,618 | - 357,186 | - 297,619 | - 445,321 | - 539,744 | -450,277 | -407,206 | -474,160 | -506,097 |
| Other items net (banks) | -931,986 | $-1,385,851$ | -1,194,338 | -1,128,422 | -1,453,364 | - 1,387,109 | -1,315,732 | - 1,568,499 | -1,343,330 | $-1,381,734$ | -1,764,686 | -1,739,949 | -1,790,680 | -1,742,208 |
| BROAD MONEY | 5,810,679 | 8,426,441 | 7,879,671 | 7,811,929 | 7,751,644 | 7,841,345 | 8,346,135 | 8,532,341 | 9,220,137 | 9,504,664 | 9,518,163 | 9,392,757 | 9,775,870 | 10,634,061 |
| MONEY | 2,280,107 | 3,463,739 | 3,082,556 | 3,041,405 | 2,961,296 | 3,014,144 | 3,116,284 | 3,182,325 | 3,448,592 | 3,541,591 | 3,477,696 | 3,536,020 | 3,674,123 | 4,172,541 |
| Currency outside banks | 823,120 | 1,071,151 | 1,013,003 | 969,943 | 963,222 | 1,011,360 | 1,070,259 | 1,168,100 | 1,179,181 | 1,286,754 | 1,251,497 | 1,218,690 | 1,203,626 | 1,305,005 |
| Demand deposits at BOZ | 2,334 | 1,365 | 1,313 | 935 | 938 |  | 999 | 1,009 | 1,016 | 1,023 | 869 | 880 | 762 | 543 |
| Demand deposits at banks | 1,454,654 | 2,391,223 | 2,068,240 | 2,070,528 | 1,997,137 | 2,001,826 | 2,045,026 | 2,013,217 | 2,268,394 | 2,253,815 | 2,225,330 | 2,316,450 | 2,469,735 | 2,866,993 |
| Quast-money | 3,530,572 | 4,962,702 | 4,797,115 | 4,770,524 | 4,790,347 | 4,827,200 | 5,229,852 | 5,350,016 | 5,771,545 | 5,963,073 | 6,040,467 | 5,856,737 | 6,101,748 | 6,461,520 |
| Savings Deposits | 907,283 | 1,095,235 | 1,130,085 | 1,111,538 | 1,191,850 | 1,135,050 | 1,191,755 | 1,221,274 | 1,256,287 | 1,278,752 | 1,336,092 | 1,348,010 | 1,370,037 | 1,425,783 |
| Savings deposits at BOZ | 8,879 | 8,656 | 8,065 | 7,219 | 6,500 | 7,528 | 7,077 | 7,081 | 6,801 | 8,521 | 13,210 | 15,724 | 13,442 | 16,924 |
| Savings deposits at banks | 898,404 | 1,086,580 | 1,122,020 | 1,104,320 | 1,185,350 | 1,127,522 | 1,184,679 | 1,214,193 | 1,249,486 | 1,270,231 | 1,322,883 | 1,332,286 | 1,356,595 | 1,408,859 |
| Time deposits and other deposits | 672,542 | 1,203,873 | 1,039,471 | 983,763 | 1,028,714 | 981,744 | 1,169,571 | 1,109,020 | 1,175,492 | 1,132,141 | 1,168,279 | 1,216,633 | 1,314,349 | 1,170,708 |
| Time deposits | 672,367 | 1,203,442 | 1,039,269 | 983,635 | 1,028,398 | 981,529 | 1,169,207 | 1,108,542 | 1,174,979 | 1,131,657 | 1,167,468 | 1,216,050 | 1,313,662 | 1,170,105 |
| Bills payable | 175 | 431 | 202 | 128 | 316 | 215 | 364 | 478 | 513 | 484 | 811 | 583 | 687 | 603 |
| Acceptances payable | 0 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Foreign currency deposits | 1,950,747 | 2,663,594 | 2,627,559 | 2,675,223 | 2,569,783 | 2,710,407 | 2,868,526 | 3,019,723 | 3,339,767 | 3,552,180 | 3,536,096 | 3,292,095 | 3,417,362 | 3,865,029 |
| Foreign currency demand deposits | 1,667,550 | 2,453,207 | 2,274,504 | 2,282,420 | 2,265,018 | 2,884,014 | 2,523,121 | 2,586,369 | 2,891,737 | 3,033,705 | 2,989,716 | 2,773,738 | 2,874,909 | 3,300,851 |
| Foreign currency savings deposits | 14,165 | 12,117 | 11,308 | 20,123 | 14,154 | 11,490 | 12,571 | 11,805 | 12,513 | 12,057 | 11,732 | 10,797 | 11,066 | 10,542 |
| Foreign currency time deposits | 269,032 | 198,270 | 341,747 | 372,680 | 290,611 | 414,903 | 332,834 | 421,549 | 435,517 | 506,418 | 534,648 | 507,560 | 531,387 | 553,636 |
| Veritial Check | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

andlytical accounts of the bank of zambia（in millions of kwacha）

| meatary | ${ }_{\text {cosember }}^{\text {2005 }}$ | ${ }_{\text {December }}^{\text {2006 }}$ | ${ }_{\text {January }}^{2007}$ | Febuary | March | Apil | May | June | Juy | ust | mber | October | November | Docember |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nef forilian assers | ${ }^{-1.0292976}$ | ${ }^{2} 2.792076$ |  |  | 2．918．538 | ${ }^{3.095 .720}$ | ${ }_{\substack{3,129.970 \\ 5.683,31}}$ | 3．19．5．44 | ${ }_{\text {che }}^{3.880 .9895}$ | 3．997， 3 38 | ${ }^{3,931,01818}$ | ${ }^{3,711,695}$ | ${ }_{\text {3，}}^{3,961.644}$ | 110. |
| ciol |  |  |  |  |  |  |  | 5，744，217 |  | 6，09，632 | ${ }^{-2.557 .657}$ | －2．606．1．64 |  | 16， |
|  | 3，274976 |  | $2.423,95$ <br> $5,7,129$ | 2．219，656 <br> 52,859 | 2，219，54，556 | 2，29，9，566 | 2， 219.956 | 2， 2.29 .965 | ${ }^{2.219 .956}$ | ${ }_{\text {2，}}^{2,299656}$ |  | ${ }_{-2,-292,965}$ |  | －3， 3 －30， |
|  | － 1.418 .7857 | ${ }_{\text {3，}}^{3.0572737}$ | ${ }^{2,897.711}$ |  |  | ${ }_{\text {3，393，}{ }^{\text {a }} \text { 207 }}$ | 3，41．944 | ， 3.52 2，8，824 | 3，99．070 |  | ${ }^{-55.067}$ | －58，${ }^{\text {cig }}$ | － 54.182 | ${ }^{-90,7589}$ |
| Gioss oroenn liailites |  |  |  |  |  | c－2．2．298 |  |  |  |  | －507．668 |  |  | 退 |
|  | －425．068 | －159，950 | －154，010 | －19， 3.10 | －194，235 | －158．541 | －207，085 | －207．05 | －102094 | －64，${ }^{\text {che }}$ | － |  |  | 边 |
| domentic assers | 3，29，312 | 467,401 | 40.448 | ${ }^{305.819}$ | 185.178 | 55.665 | ${ }^{-2044687}$ | －100．689 | ${ }^{-456,292}$ | －4999960 | 15.613 | 16.677 | 17，701 | 8，15 |
| ciole |  |  |  |  |  |  |  |  |  |  |  |  | ${ }_{0}$ |  |
| Clains on hie eentra government | ${ }^{1.80399714} 1$ | － | －1， 1.9441 .9298 |  |  | － | －1．996，5690 | ${ }_{\text {－}}^{\text {－2，0977，365 }}$ |  |  | （is93 | （13205 | 行，264 | （e， |
|  | （ | ${ }^{1059}$ | 5．65 | ${ }^{2.111}$ | ${ }^{3,305}$ | ${ }_{\text {l }}^{13,279}$ | ${ }_{\text {ckind }}^{13,195}$ | ${ }^{14.075}$ | 4，4．997 | ${ }_{4}^{4,2,369}$ | ${ }_{\text {－}}^{\text {4 }}$ |  | ${ }_{-474.180}$ | 50，097 |
| chand |  |  |  |  |  |  |  |  |  |  | ， | ， | O |  |
|  |  |  | 旡 862 | 6，625 | 2693 |  | （7973 |  |  |  |  |  |  |  |
| OTHER TIEMS（NET） | ${ }_{2}^{1.8534 .5654}$ |  |  |  | $\underset{\substack{\text { 50，0．056 } \\ 356546}}{ }$ |  |  | ${ }_{\text {－} 2979,9619}$ | ${ }^{-445} 37.3273$ | ${ }_{\text {－}}^{\text {－539，744 }}$ | ${ }_{265,343}$ | 256,870 | 2557,45 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 2.073 .443 | 9，942 | 905 | 963 | 158 | ，308 | 0，966 | 4，799 | 64,624 | 817 |  | ${ }_{-790.875}^{7}$ |  |  |
|  |  | 9，154 | 264 | 646 | 逆 | 948 | 4，375 | 54,947 | 55，354 | 256,124 | － |  | （14．521 |  |
|  |  |  |  |  |  |  |  |  |  | 57435 | 227，046 | －28i， 280 | 边 |  |
|  |  | （8．012 | 迷 | ${ }^{3} 9$ |  | ${ }_{3}^{355}$ | ， 10.025 |  |  |  | － $\begin{array}{r}\text {－10，2020 } \\ -12,299\end{array}$ |  | － 10.0020 | ${ }_{\text {－}}^{10.020}$ |
|  | 381 |  |  |  | cill | － | ${ }^{-179.927}$ | － $\begin{aligned} & 18,631 \\ & -20,303\end{aligned}$ |  |  | ${ }^{2}$ | ${ }^{-24.74743} 4$ |  | －24．939 |
|  |  | 510，30 |  | ${ }^{77,988}$ | ${ }^{24,967}$ | $10,9,77^{3}$ | 23，609 | ${ }^{338,265}$ | 250，247 | ${ }^{151.888}$ |  |  | 325 |  |
| Raseves nof fratiode earing | － |  | （5i．252 |  |  |  |  |  | － |  |  |  |  |  |
| （eren |  |  |  |  | － 325 | － 4.4385 | ${ }^{-1.542}$ | ${ }^{2,748}$ | ${ }_{-3,402}$ | ${ }^{-4.5105}$ |  |  | $\xrightarrow{1.390,4.94}$ |  |
| Other rabilites | －69，132 | 200，551 |  |  |  |  |  | －106．597 |  |  |  |  |  | ${ }_{\text {10，}}^{1.929}$ |
|  | － 2.27 .5386 |  |  |  |  |  |  |  |  |  | 557．199 | ${ }^{315.5868}$ | ${ }^{40,88981}$ |  |
|  |  |  | ， | ， | （1， | （1， |  |  |  |  | ${ }_{46504}^{10404}$ |  |  | ${ }^{1,022,703}$ |
|  | 412，7700 | ${ }_{41}$ | （eition | 560， 31 | －541，985 | ${ }_{\text {494，578 }}$ |  | ${ }_{4595950}$ |  | ${ }_{\text {524，489 }}$ | 4.078 | 16，604 | 4，205 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  | $\underset{\substack{13,42 \\ 3,295}}{\substack{\text { as }}}$ | cick |
|  |  | ${ }^{1920.032}$ | ${ }^{3}$ | ${ }^{254}$ | ${ }_{\text {cosed }}$ | ${ }^{\text {cose }}$ | ${ }_{\text {254 }}$ | ${ }^{\text {250 }}$ | － 250 | 250 |  |  |  | \％ri， |
|  | ${ }_{8,879}^{11,273}$ | cioce | ${ }_{\text {9，065 }}^{9.38}$ | ${ }_{\substack{\text { 8，2193 } \\ 7,293}}$ |  | ${ }_{\substack{8,487 \\ 7,58}}^{8.8}$ | ${ }_{\substack{8,076 \\ 7,07}}^{8 .}$ | ${ }_{\substack{8,090 \\ 7,081}}^{\text {8，}}$ |  | ${ }_{\substack{9,554 \\ 8,524}}^{\text {a }}$ | 1.099 | ${ }_{1.023}$ | 1，120 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1．596．8．87\％ |  | 1，．860．629 ${ }^{4.29}$ |  | 1，008， 4.1595 |  |  | ${ }_{\text {1，} 2828.085}^{3,785}$ |  | 2．0220427 |  | ${ }_{\text {1，96\％}}^{\text {，} 5,597}$ |  |  |
|  |  | （1．202 | （1．244 | （1．568 | （1．349 | （i．47 | （1．492 |  |  |  | ＋1．659 | ci．fer |  | cige |
| cill | ${ }^{1,6,50}$ | － | －628 | － 51.18 | － 5 | －586 | －694 | －663 | ${ }_{668}$ | ${ }^{639}$ | ${ }^{-645}$ | ${ }^{-674}$ | －997 |  |
|  | ${ }_{\text {－} 243}$ | ${ }_{243}^{\text {2421 }}$ | ${ }_{\text {－} 243}$ | － 24 <br> 24 | ${ }_{24}^{\text {－521 }}$ |  | $\underset{\substack{\text {－} 521 \\ 24}}{ }$ |  | ${ }_{243}^{\text {2421 }}$ | ${ }_{\text {－} 24}{ }^{\text {24 }}$ | ${ }_{\text {c }}^{\text {－} 24}$ |  | ${ }_{\text {cki }}^{\text {－} 24}$ | ${ }^{521}$ |
| Lemen Esiowal bal． | －764 | ${ }_{-764}$ | －764 | －764 | ${ }_{-764}$ | －764 | －764 | －764 | －764 | －764 | －764 | －764 | －764 | ${ }^{764}$ |
| Labilues Stane find | ${ }^{764}$ | ${ }^{764}$ | ${ }^{764}$ | ${ }^{764}$ | ${ }^{764}$ | ${ }^{764}$ | ${ }^{-764}$ | ${ }^{-764}$ | －764 | －764 | －764 | ${ }^{-764}$ | －764 |  |


| Monetary Account/Period | $\begin{array}{r} 2005 \\ \text { December } \end{array}$ | $\begin{array}{r} 2006 \\ \text { December } \end{array}$ | $\begin{array}{r} 2007 \\ \text { January } \end{array}$ | February | March | April | May | June | July | August | September | October | November | December |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FOREIGN ASSETS (NET) | 710,946 | 1,095,590 | 747,162 | 503,515 | 257,080 | 304,804 | 643,547 | 802,238 | 892,974 | 1,058,921 | 1,015,911 | 934,735 | 967,746 | 1,215,407 |
| Gross assets | 1,205,252 | 1,838,533 | 1,548,910 | 1,313,927 | 1,340,079 | 1,469,797 | 1,524,899 | 1,699,377 | 1,652,021 | 1,815,814 | 1,895,962 | 1,839,453 | 2,239,352 | 2,339,236 |
| Liabilities | -494,306 | -742,943 | -801,748 | -810,412 | -1,082,999 | -1,164,993 | -881,352 | -897,139 | -759,047 | -756,893 | -880,051 | -904,718 | -1,271,606 | -1,123,829 |
| RESERVES (CREDIT TO BOZ) | 1,483,901 | 2,242,552 | 2,012,911 | 1,979,819 | 2,130,636 | 1,978,474 | 1,990,512 | 1,996,128 | 2,014,910 | 1,799,613 | 1,900,396 | 1,546,897 | 1,793,710 | 2,288,987 |
| Cash in vaults | 138,834 | 153,017 | 155,256 | 145,205 | 138,226 | 139,448 | 156,594 | 160,510 | 198,334 | 159,049 | 193,595 | 225,736 | 193,518 | 208,399 |
| Other balances at BOZ | 260,832 | 388,506 | 267,217 | 136,358 | 172,284 | 154,064 | 177,505 | 105,044 | 178,545 | 86,573 | 88,279 | 251,855 | 298,734 | 161,779 |
| Statutory reserves at BOZ (kwacha and forex) | 715,064 | 992,574 | 924,677 | 878,279 | 916,177 | 854,226 | 931,109 | 993,889 | 1,028,463 | 1,134,625 | 1,132,575 | 654,971 | 735,492 | 858,749 |
| Money market placements | 369,171 | 708,455 | 665,761 | 819,977 | 903,949 | 830,736 | 725,304 | 736,685 | 609,568 | 419,366 | 485,947 | 414,335 | 565,966 | 1,060,060 |
| CREDIT TO DOMESTIC ECONOMY | 3,835,147 | 5,506,178 | 5,405,906 | 5,618,454 | 5,979,168 | 6,086,909 | 6,043,485 | 6,170,747 | 6,491,561 | 6,789,276 | 7,129,234 | 7,443,313 | 7,627,730 | 7,573,130 |
| Claims on general government (net) | 1,316,617 | 1,569,550 | 1,443,161 | 1,576,913 | 1,660,229 | 1,644,472 | 1,616,664 | 1,679,574 | 1,792,065 | 1,747,634 | 1,895,515 | 2,008,413 | 1,959,367 | 1,874,061 |
| Claims on general government | 1,834,263 | 2,102,848 | 1,963,533 | 1,976,795 | 2,077,084 | 2,146,347 | 2,188,258 | 2,177,181 | 2,254,591 | 2,180,616 | 2,402,089 | 2,452,666 | 2,478,796 | 2,496,823 |
| Treasury bills | 913,332 | 1,105,947 | 1,040,098 | 902,348 | 1,010,595 | 1,050,031 | 1,125,089 | 1,102,970 | 1,214,085 | 1,098,615 | 1,286,215 | 1,336,139 | 1,352,512 | 1,307,922 |
| Other assets | 920,931 | 996,900 | 923,435 | 1,074,447 | 1,066,489 | 1,096,316 | 1,063,169 | 1,074,211 | 1,040,507 | 1,082,001 | 1,115,874 | 1,116,528 | 1,126,284 | 1,188,901 |
| Deposits of general government | -517,647 | -533,297 | -520,372 | -399,882 | -416,855 | -501,875 | -571,594 | -497,607 | -462,526 | -432,982 | -506,574 | -444,253 | -519,429 | -622,762 |
| Claims on parastatals \& state enterpr. | 134,003 | 224,415 | 180,823 | 196,938 | 227,697 | 283,100 | 325,999 | 246,370 | 194,329 | 245,881 | 316,847 | 368,816 | 416,234 | 378,545 |
| Claims on private enterprises | 1,865,592 | 3,038,626 | 3,153,353 | 3,146,953 | 3,349,384 | 3,193,057 | 3,319,288 | 3,412,485 | 3,637,901 | 3,905,852 | 4,006,929 | 4,075,364 | 3,720,210 | 4,290,971 |
| Claims on households | 489,030 | 583,679 | 534,231 | 599,668 | 643,619 | 862,587 | 692,228 | 743,811 | 778,989 | 801,810 | 814,408 | 889,355 | 1,417,000 | 904,680 |
| Claims on nonbank fin. inst. | 29,906 | 89,907 | 94,337 | 97,982 | 98,238 | 103,692 | 89,305 | 88,507 | 88,276 | 88,098 | 95,534 | 101,364 | 114,918 | 124,872 |
| Claims on nongov./nonprofit inst. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | , | 0 | 0 | 0 | 0 |  |
| OTHER ITEMS (NET) | -931,986 | -1,385,851 | -1,194,338 | -1,155,049 | -1,453,364 | -1,387,109 | -1,315,732 | -1,568,499 | -1,343,330 | -1,381,734 | -1,764,686 | -1,739,949 | -1,790,680 | -1,742,208 |
| Assets | 988,930 | 937,454 | 964,289 | 1,090,563 | 981,762 | 1,213,476 | 1,067,254 | 1,141,860 | 1,312,253 | 1,322,030 | 1,142,614 | 1,067,799 | 1,395,885 | 1,436,890 |
| Balances held with comm. banks | 253,184 | 111,266 | 103,410 | 105,900 | 150,492 | 275,811 | 135,440 | 165,365 | 195,817 | 193,426 | 183,837 | 143,413 | 202,879 | 132,628 |
| Balances with branches | 63,854 | 11,794 | 39,445 | 140,691 | 12,289 | 30,940 | 22,495 | 20,618 | 19,368 | 4,014 | 36,679 | 13,858 | 50,282 | 9,846 |
| Bank premises | 231,622 | 246,336 | 241,732 | 250,341 | 253,164 | 251,999 | 253,610 | 256,373 | 262,023 | 265,965 | 291,490 | 294,005 | 306,125 | 366,152 |
| Other assets | 440,269 | 568,057 | 579,701 | 593,630 | 565,816 | 654,725 | 655,708 | 699,503 | 835,045 | 858,624 | 630,607 | 616,522 | 836,598 | 928,264 |
| Liabilities | -1,920,916 | -2,323,305 | -2,158,627 | -2,245,612 | -2,435,125 | -2,600,585 | -2,382,986 | -2,710,358 | -2,655,583 | -2,703,763 | -2,907,300 | -2,807,747 | -3,186,565 | -3,179,098 |
| Liabilities to comm. banks | -169,615 | -140,524 | -90,493 | -99,014 | -132,673 | -257,542 | -128,759 | -224,603 | -225,896 | -232,454 | -269,969 | -209,501 | -271,711 | -177,552 |
| Balances with branches | -8,447 | -7,727 | -24,835 | -5,579 | -56,145 | -48,472 | -49,289 | -66,471 | -61,260 | -33,321 | -28,870 | -34,235 | -20,528 | -47,148 |
| Capital | -967,830 | -1,026,135 | -1,068,695 | -1,083,260 | -1,030,263 | -1,030,380 | -1,047,407 | -1,027,636 | -1,047,352 | -1,081,728 | -1,132,490 | -1,158,921 | -1,236,331 | -1,352,279 |
| Reserves | -94,335 | -152,470 | -175,428 | -175,587 | -171,806 | -169,919 | -163,637 | -156,959 | -186,142 | -199,006 | -197,204 | -198,171 | -197,288 | -200,138 |
| Other liabilities | -680,689 | -996,449 | -799,176 | -882,172 | -1,044,238 | $-1,094,272$ | -993,894 | -1,234,689 | -1,134,933 | -1,157,254 | -1,278,767 | -1,206,920 | -1,460,708 | -1,401,981 |
| LIABILITIES TO NONGOVERNMENT SECTOR | 4,976,346 | 7,345,270 | 6,857,289 | 6,833,833 | 6,780,984 | 6,821,498 | 7,267,801 | 7,356,152 | 8,033,138 | 8,208,366 | 8,252,587 | 8,157,463 | 8,558,040 | 9,311,588 |
| Demand deposits in Kwacha | 1,454,654 | 2,391,223 | 2,068,240 | 2,070,528 | 1,997,137 | 2,001,826 | 2,045,026 | 2,013,217 | 2,268,394 | 2,253,815 | 2,225,330 | 2,316,450 | 2,469,735 | 2,866,993 |
| Demand deposits in forex | 1,667,550 | 2,453,207 | 2,274,504 | 2,282,420 | 2,265,018 | 2,284,014 | 2,523,121 | 2,586,369 | 2,891,737 | 3,033,705 | 2,989,716 | 2,773,738 | 2,874,909 | 3,300,851 |
| Savings deposits in Kwacha | 898,404 | 1,086,580 | 1,122,020 | 1,104,320 | 1,185,350 | 1,127,522 | 1,184,679 | 1,214,193 | 1,249,486 | 1,270,231 | 1,322,883 | 1,332,286 | 1,356,595 | 1,408,859 |
| Savings deposits in forex | 14,165 | 12,117 | 11,308 | 20,123 | 14,154 | 11,490 | 12,571 | 11,805 | 12,513 | 12,057 | 11,732 | 10,797 | 11,066 | 10,542 |
| Time deposits in Kwacha | 672,367 | 1,203,442 | 1,039,269 | 983,635 | 1,028,398 | 981,529 | 1,169,207 | 1,108,542 | 1,174,979 | 1,131,657 | 1,167,468 | 1,216,050 | 1,313,662 | 1,170,105 |
| Time deposits in forex | 269,032 | 198,270 | 341,747 | 372,680 | 290,611 | 414,903 | 332,834 | 421,549 | 435,517 | 506,418 | 534,648 | 507,560 | 531,387 | 553,636 |
| Bills payable | 175 | 431 | 202 | 128 | 316 | 215 | 364 | 478 | 513 | 484 | 811 | 583 | 687 | 603 |
| Acceptances payable | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  |
| CREDIT FROM THE BOZ | 121,662 | 113,199 | 114,352 | 112,906 | 132,536 | 161,580 | 94,011 | 44,463 | 22,977 | 57,710 | 28,267 | 27,533 | 40,465 | 23,727 |


| SOURCES OF LIQUIDITY(IN MILLIONS OF KWACHA) |  |  |  |  |  |  |  |  |  |  | TABLE $\quad 4$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| End of period. |  | Government Transactions |  |  |  |  | Foreign | Other BOZ influence. | Non- bank Bond influence | $\begin{aligned} & \text { Non-bank } \\ & \text { T.B influence. } \end{aligned}$ |  |
|  |  | Revenue | Expenditure. | Domestic. interest. | Other Govt Transactions | Total Govt Infuence. | Exchange influence |  |  |  |  |
| 1995 | December | -53,956 | 38,625 | 6,173 | 16,432 | 7,274 | -13,658 | -320 | 302 | 1,292 | -5,110 |
| 1996 | December | -59,593 | 65,932 | 8,396 | -16,022 | -1,287 | 27,340 | -1,110 | 292 | 2,112 | 27,347 |
| 1997 | December | -111,550 | 111,376 | 6,192 | -5,680 | 338 | 17,424 | 4,233 | 0 | 831 | 22,826 |
| 1998 | December | -199,709 | 103,365 | 4,142 | 122,676 | 30,474 | 1,732 | 3,339 | 0 | 753 | 36,298 |
| 1999 | December | -150,550 | 28,223 | 6,815 | 126,124 | 10,612 | 5,750 | 316 | -6,387 | 565 | 10,856 |
| 2000 | December | -226,202 | 59,145 | 11,150 | 192,599 | 36,692 | 16,690 | 2,598 | 267 | 0 | 56,247 |
| 2001 | December | -286,907 | 48,406 | 26,507 | 351,870 | ${ }^{139,876}$ | -63,675 | -1,824 | 0 | 2,495 | 76,872 |
| 2002 | December | -433,603 | 159,563 | 27,379 | 454,172 | 207,511 | -79,609 | 6,476 | -9,667 | 1,417 | 126,128 |
| 2003 | December | -394,281 | 26,570 | 33,121 | 521,095 | 186,505 | 11,946 | 532 | 22,421 | 43,983 | 265,387 |
| 2004 | December | -527,757 | 13,075 | 13,290 | 678,372 | 176,980 | 6,575 | 3,446 | O | 313 | 187,314 |
| 2005 | January | -602,177 | 12,711 | 20,264 | 473,518 | -95,684 | 47,925 | -726 | -26,705 | -21,114 | -96,304 |
|  | February | -372,994 | 17,632 | 30,354 | 302,169 | -22,839 | 42,315 | 241 | -10,943 | -40,666 | -31,892 |
|  | March | -369,370 | 16,094 | 23,376 | 391,593 | 61,693 | 81,172 | -1,397 | -37,648 | 30,772 | 134,592 |
|  | April | -516,993 | 13,722 | 16,288 | 442,852 | -44,131 | 108,878 | -1,782 | -6,862 | 0 | 56,103 |
|  | May | -502,051 | 18,177 | 15,299 | 506,454 | 37,879 | 59,756 | 1,093 | -42,270 | 0 | 56,458 |
|  | June | -513,951 | 11,212 | 45,108 | 460,266 | 2,635 | 97,084 | -945 | -2,862 | 0 | 95,912 |
|  | July | -613,086 | 14,290 | 19,676 | 692,510 | 113,391 | 147,290 | -1,151 | -27,457 | 3,015 | 235,088 |
|  | August | -583,718 | 15,633 | 26,316 | 623,041 | 81,272 | 24,342 | -1,087 | 5,296 | -23,328 | 86,495 |
|  | September | -614,680 | 27,623 | 36,205 | 580,919 | 30,067 | 15,518 | 68 | 11,497 | -12,239 | 44,911 |
|  | October | -666,655 | 23,455 | 47,903 | 633,532 | 38,235 | 1,739 | -40 | -7,883 | -16,428 | 15,623 |
|  | November | -635,342 | 19,410 | 21,926 | 588,790 | $-5,216$ | 10,424 | 1,569 | 0 | -34,296 | -27,519 |
|  | December | -620,299 | 17,489 | 18,385 | 867,606 | 283,182 | 17,515 | 17,098 | -8,098 | 617 | 310,314 |
| 2006 | January | -631,544 | 15,829 | 35277 | 827,751 | 247,313 | 33,419 | -460 | -33,852 | 0 | 246,420 |
|  | February | -465,527 | 18,618 | 23638 | 475,157 | 51,886 | 2,874 | 506 | -68,795 | 0 | -13,529 |
|  | March | -564,041 | 19,459 | 26,355 | 552,173 | 33,945 | 4,561 | -1,849 | 61,065 | 0 | 97,722 |
|  | April | -609,409 | 35,512 | 23,563 | 671,645 | 121,310 | 126,527 | -1,095 | 16,216 | 0 | 262,958 |
|  | May | -473,466 | 18,364 | 27,337 | 483,024 | 55,259 | 53,874 | -4,894 | -57,806 | 0 | 46,433 |
|  | June | -518,348 | 22,559 | 35,216 | 478,418 | 17,845 | 21,642 | -63 | -6,984 | 0 | 32,440 |
|  | July | -619,349 | 14,301 | 17,889 | 671,873 | 84,714 | $-9,813$ | -885 | -95,350 | 0 | -21,334 |
|  | August | -641,115 | 25,505 | 32,103 | 676,058 | 92,551 | -60,489 | -1,542 | -37,130 | 0 | -6,610 |
|  | September | -647,576 | 10,211 | 35,509 | 861,754 | 259,898 | 345,416 | 21,024 | 1,127 | 0 | 627,465 |
|  | October | -888,073 | 20,954 | 56,676 | 586,784 | -223,659 | 119,428 | -20,429 | -70,296 | 0 | -194,957 |
|  | November | -667,923 | 19,965 | 33,277 | 834,673 | 219,992 | -31,594 | 27,031 | 15,131 | 0 | 230,560 |
|  | December | -617,754 | 22,726 | 3,015 | 835,173 | 243,160 | -101,221 | -7,780 | 0 | 0 | 134,159 |
| 2007 | January | -873,611 | 19,543 | 51,489 | 653,082 | -149,498 | -133,382 | 14,245 | 59,872 | 0 | -208,762 |
|  | February | -633,224 | 20,591 | 38,164 | 570,344 | -4,124 | -13,932 | 1,213 | 10,153 | 0 | -6,690 |
|  | March | -672,220 | 41,320 | 26,547 | 607,020 | 2,668 | 154,622 | 14,490 | 8,367 | 0 | 180,147 |
|  | April | -1,010,794 | 13,758 | 28,739 | 710,903 | -257,393 | 230,530 | 11,884 | 94,504 | 0 | 79,526 |
|  | May | -428,184 | 9,070 | 304 | 328,528 | -90,282 | 63,928 | 3,176 | 13,046 |  | -10,130 |
|  | June | -783,936 | 19,791 | 23,761 | 818,160 | 77,776 | 50,219 | 10,395 | -37,621 | -4 | 100,765 |
|  | July | -941,760 | 45,958 | 24,276 | 898,210 | 26,684 | 3,540 | -531 | 24,523 | 1 | 54,217 |
|  | August | -869,782 | 39,077 | 30,192 | 867,055 | 66,542 | -97,176 | 15,446 | 14,926 | 0 | -262 |
|  | September | -867,012 | 22,668 | 31,206 | 847,699 | 34,561 | 54,943 | 19,108 | -30,573 | 0 | 78,039 |
|  | October | -1,111,989 | 16,078 | 37,569 | 895,689 | -162,654 | 18,468 | 19,674 | 0 | -19,939 | -144,450 |
|  | November | -819,941 | 19,451 | 35,053 | 1,037,409 | 271,972 | 19,293 | 5,748 | 5,348 | 35,946 | 338,307 |
|  | December | -813,360 | 12,127 | 18,036 | 1,186,635 | 403,438 | 3,199 | 1,010 | 0 | 71,265 | 478,913 |


| USES OF LIQUIDITY (IN MILLIONS OF KWACHA) |  |  |  |  |  |  |  | TABLE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| End of |  | Total primary influence | Net currency change | Net Bank TBs influence. | Net change in statutory reserves | Others | Errors and Omissions | Change in current a/c bal. of banks. |
| 1995 | December | -5,110.0 | -9,373.0 | -17,058.0 | 121.0 | 9,676.0 | -90.0 | -21,834.0 |
| 1996 | December | 27,347.0 | -1,915.0 | -11,610.0 | -15,994.0 | 386.0 | 161.0 | -1,625.0 |
| 1997 | December | 22,836.0 | -10,590.0 | -10,488.0 | 347.0 | 2,743.0 | -558.0 | 4,290.0 |
| 1998 | December | 36,298.0 | -23,600.0 | -29,324.0 | -3,813.0 | 31,515.0 | -2,743.0 | 8,333.0 |
| 1999 | December | 10,856.0 | -33,939.0 | -7,219.0 | -4,698.0 | -19,765.0 | -1,173.0 | -55,938.0 |
| 2000 | December | 56,247.0 | -44,760.0 | -13,217.0 | -63,981.0 | 18,069.0 | -1,125.0 | -48,767.0 |
| 2001 | December | 76,872.0 | -47,701.0 | -20,105.0 | -86,387.0 | -16,611.0 | 4.0 | -93,928.0 |
| 2002 | December | 126,127.0 | -33,002.0 | 10,314.0 | -79,433.0 | 62,919.0 | -47.0 | 86,878.0 |
| 2003 | December | 265,387.0 | -61,723.0 | -125,568.0 | -31,642.0 | -27,037.0 | -10.0 | 19,407.0 |
| 2004 | December | 187,314.0 | -16,306.0 | 15,790.0 | -24,223.0 | -48,069.0 | -6.0 | 114,500.0 |
| 2005 | January | -96,304.0 | 33,772.0 | -25,008.0 | -10,425.0 | -88,200.0 | 4.0 | -186,161.0 |
|  | February | -31,892.0 | 15,655.0 | -10,891.0 | 7,327.0 | 48,441.0 | -1.0 | 28,639.0 |
|  | March | 134,592.2 | -2,028.0 | -92,912.0 | -30,676.0 | -23,475.0 | -1.2 | -14,500.0 |
|  | April | 56,103.0 | -33,166.0 | -27,957.0 | -15,585.0 | 178,909.0 | 0.0 | 158,304.0 |
|  | May | 56,458.0 | -51,066.0 | 4,148.0 | -43,687.0 | -130,726.0 | 0.0 | -164,873.0 |
|  | June | 95,912.0 | -56,131.0 | -22,695.0 | -7,881.0 | -6,168.0 | 1.0 | 3,038.0 |
|  | July | 235,088.3 | -76,372.7 | -21,147.0 | -22,984.5 | -17,100.0 | 1.0 | 97,485.0 |
|  | August | 86,495.2 | 32,391.0 | -46,642.0 | -7,785.0 | -116,181.0 | 0.0 | -51,721.8 |
|  | September | 44,910.7 | 11,190.2 | -8,013.1 | 4,245.0 | -93,675.6 | 4.0 | -41,338.8 |
|  | October | 15,622.0 | 112.0 | -2,041.0 | 13,369.0 | 47,975.0 | 0.0 | 75,037.0 |
|  | November | -27,518.0 | 51,278.0 | -60,546.0 | 18,462.0 | -43,924.0 | 2.0 | -62,246.0 |
|  | December | 310,314.0 | -64,838.0 | -55,622.0 | -31,882.0 | -35,037.0 | 4.0 | 122,938.0 |
| 2006 | January | 246,419.7 | 93,801.0 | -125,368.0 | -111,818.0 | 48,508.0 | -4.0 | 151,538.7 |
|  | February | -13,528.8 | 14,896.0 | -57,055.0 | 119,563.0 | -230,039.0 | $-2.0$ | -166,165.8 |
|  | March | 97,722.1 | 9,298.0 | -97,916.0 | -10,220.0 | -65,526.0 | -1.0 | -66,642.9 |
|  | April | 262,957.8 | -6,342.0 | -183,545.0 | -27,540.0 | 173,352.0 | 1.0 | 218,883.8 |
|  | May | 46,433.0 | -57,364.0 | -128,134.0 | 8,460.0 | -54,237.0 | -3.0 | -184,845.0 |
|  | June | 32,440.0 | -82,858.0 | -35,399.0 | -57,232.0 | 73,121.0 | 0.0 | -69,928.0 |
|  | July | -21,334.0 | -59,862.0 | -10,204.0 | 15,605.0 | 125,292.0 | 2.0 | 49,499.0 |
|  | August | -6,610.0 | -64,726.0 | -6,084.0 | -4,645.0 | 37,486.0 | -2.0 | -44,581.0 |
|  | September | 627,465.0 | -111,598.0 | 17,398.0 | -51,933.0 | -295,996.0 | 2.0 | 185,338.0 |
|  | October | -194,957.1 | 64,398.2 | 40,569.4 | 57,712.5 | -39,138.6 | 2.3 | -71,413.2 |
|  | November | 230,560.1 | 6,470.7 | 9,304.0 | -84,936.6 | -285,108.6 | -1.3 | -123,711.8 |
|  | December | 134,159.0 | -54,788.0 | -67,769.0 | -26,778.0 | 179,817.0 | 1.0 | 164,642.0 |
| 2007 | January | -208,762.4 | 56,182.1 | -24,606.4 | 35,317.8 | 39,569.2 | -3.2 | -102,303.0 |
|  | February | -6,690.1 | 52,298.9 | 8,291.5 | -22,350.3 | -89,068.8 | -0.5 | -57,519.3 |
|  | March | 180,146.7 | -27,587.3 | -37,795.3 | 20,696.6 | -72,812.8 | -2.4 | 62,645.4 |
|  | April | 79,526.1 | -10,581.6 | -225,813.7 | 44,571.0 | 3,073.0 | -3.2 | -109,228.3 |
|  | May | -10,130.4 | -35,135.1 | -60,167.0 | -30,811.0 | 166,010.0 | -0.5 | 29,766.0 |
|  | June | 100,765.0 | -102,577.0 | -24,849.0 | -34,374.0 | -21,892.0 | 1.0 | -82,926.0 |
|  | July | 54,217.0 | -49,354.0 | -56,783.0 | -16,989.0 | 99,056.0 | 0.0 | 30,147.0 |
|  | August | -262.0 | -67,567.0 | -42,341.0 | -47,901.0 | 138,759.0 | 0.0 | -19,312.0 |
|  | September | 78,039.0 | 299.0 | 33,164.0 | -1,100.0 | -51,667.0 | 1.0 | 58,736.0 |
|  | October | -144,450.2 | 1,075.9 | 6,864.5 | 263,466.5 | 13,381.9 | -3.3 | 140,335.3 |
|  | November | 338,307.1 | 46,432.9 | -135,948.5 | -9,419.4 | -194,339.6 | 0.7 | 45,033.2 |
|  | December | 478,913.2 | -114,557.4 | 32,666.4 | -28,609.7 | -514,501.4 | 0.0 | -146,089.0 |

COMMERCIAL BANKS' LIQUIDITY AND OPERATING RATIOS
$\square$









| CURREN | CIRCUL | IN THOUS | OF KWAC |  |  |  |  |  |  | ABLE 8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| End of period |  |  | Issued |  |  | At banks |  |  | Outside banks |  |
|  |  | Total | Notes | Coin | Total | Notes | Coin | Total | Notes | Coin |
| 1995 | December | 91,917,584 | 91,783,860 | 133,724 | 13,936,098 | 13,917,123 | 18,975 | 77,981,486 | 77,866,737 | 114,749 |
| 1996 | December | 128,053,024 | 127,853,508 | 199,516 | 20,290,660 | 19,819,475 | 471,185 | 107,762,364 | 108,034,033 | $(271,669)$ |
| 1997 | December | 157,937,077 | 157,709,820 | 227,257 | 21,188,415 | 21,149,995 | 38,420 | 136,748,662 | 136,559,825 | 188,837 |
| 1998 | December | 197,056,249 | 196,828,898 | 227,351 | 25,995,000 | 25,994,000 | 1,000 | 171,061,249 | 170,834,898 | 226,351 |
| 1999 | December | 251,662,500 | 251,435,622 | 226,878 | 38,894,000 | 38,754,000 | 140,000 | 212,768,500 | 212,681,622 | 86,878 |
| 2000 | December | 331,738,268 | 331,511,141 | 227,127 | 43,027,000 | 43,026,000 | 1,000 | 288,711,268 | 288,485,141 | 226,127 |
| 2001 | December | 432,338,205 | 432,111,531 | 226,674 | 58,147,000 | 58,147,000 | 0 | 374,191,205 | 373,964,531 | 226,674 |
| 2002 | December | 481,227,530 | 481,000,950 | 226,580 | 57,051,000 | 57,051,000 | 0 | 424,176,530 | 423,949,950 | 226,580 |
| 2003 | December | 671,236,287 | 671,009,873 | 226,414 | 77,690,063 | 77,690,063 | 0 | 593,546,224 | 593,319,810 | 226,414 |
| 2004 | December | 829,422,716 | 829,196,707 | 226,009 | 85,916,164 | 85,916,164 | 0 | 743,506,552 | 743,280,543 | 226,009 |
| 2005 | January | 786,041,768 | 785,815,759 | 226,009 | 90,515,164 | 90,515,164 | 0 | 695,526,604 | 695,300,595 | 226,009 |
|  | February | 770,411,063 | 770,185,054 | 226,009 | 101,490,164 | 101,490,164 | 0 | 668,920,899 | 668,694,890 | 226,009 |
|  | March | 772,936,573 | 772,710,564 | 226,009 | 105,120,164 | 105,120,164 | 0 | 667,816,409 | 667,590,400 | 226,009 |
|  | April | 805,324,853 | 805,098,844 | 226,009 | 83,361,164 | 83,361,164 | 0 | 721,963,689 | 721,737,680 | 226,009 |
|  | May | 856,851,977 | 856,625,968 | 226,009 | 119,048,698 | 119,048,698 | 0 | 737,803,280 | 737,577,271 | 226,009 |
|  | June | 913,591,121 | 913,365,112 | 226,009 | 98,896,164 | 98,896,164 | 0 | 814,694,957 | 814,468,948 | 226,009 |
|  | July | 989,622,501 | 989,396,492 | 226,009 | 111,518,164 | 111,518,164 | 0 | 878,104,338 | 877,878,329 | 226,009 |
|  | August | 957,376,356 | 957,150,347 | 226,009 | 111,543,164 | 111,543,164 | 0 | 845,833,193 | 845,607,184 | 226,009 |
|  | September | 946,186,009 | 945,960,000 | 226,009 | 107,080,164 | 107,080,164 | 0 | 839,105,845 | 838,879,836 | 226,009 |
|  | October | 946,110,230 | 945,884,221 | 226,009 | 140,234,164 | 140,234,164 | 0 | 805,876,067 | 805,650,058 | 226,009 |
|  | November | 894,809,423 | 894,583,414 | 226,009 | 128,576,164 | 128,576,164 | 0 | 766,233,259 | 766,007,250 | 226,009 |
|  | December | 964,383,652 | 964,157,696 | 225,956 | 138,834,164 | 138,834,164 | 0 | 825,549,488 | 825,323,532 | 225,956 |
| 2006 | January | 870,594,731 | 870,368,227 | 226,504 | 125,085,000 | 125,085,000 | 0 | 745,509,731 | 745,283,227 | 226,504 |
|  | February | 855,998,860 | 855,772,356 | 226,504 | 122,242,000 | 122,242,000 | 0 | 733,756,860 | 733,530,356 | 226,504 |
|  | March | 846,079,081 | 845,852,577 | 226,504 | 101,617,000 | 101,617,000 |  | 744,462,081 | 744,235,577 | 226,504 |
|  | April | 858,647,453 | 858,420,966 | 226,486 | 97,569,164 | 97,569,164 | 0 | 761,078,289 | 760,851,803 | 226,486 |
|  | May | 917,457,304 | 917,230,817 | 226,486 | 127,456,164 | 127,456,164 | 0 | 790,001,140 | 789,774,654 | 226,486 |
|  | June | 1,001,534,546 | 1,001,308,153 | 226,392 | 134,174,164 | 134,174,164 |  | 867,360,382 | 867,133,990 | 226,392 |
|  | July | 1,061,501,156 | 1,061,274,796 | 226,361 | 136,607,294 | 136,607,294 | 0 | 924,893,863 | 924,667,502 | 226,361 |
|  | August | 1,126,334,093 | 1,126,107,732 | 226,361 | 154,345,164 | 154,345,164 | 0 | 971,988,930 | 971,762,569 | 226,361 |
|  | September | 1,238,707,264 | 1,238,480,903 | 226,361 | 160,410,164 | 160,410,164 | 0 | 1,078,297,100 | 1,078,070,740 | 226,361 |
|  | October | 1,172,309,934 | 1,172,083,572 | 226,362 | 159,821,164 | 159,821,164 | 0 | 1,012,488,771 | 1,012,262,409 | 226,362 |
|  | November | 1,168,056,751 | 1,167,830,389 | 226,362 | 155,126,614 | 155,126,614 | 0 | 1,012,930,138 | 1,012,703,776 | 226,362 |
|  | December | 1,226,161,009 | 1,225,934,647 | 226,362 | 153,017,164 | 153,017,164 | 0 | 1,073,143,845 | 1,072,917,483 | 226,362 |
| 2007 | January | 1,170,391,110 | 1,170,164,748 | 226,362 | 155,256 | 155,256 | 0 | 1,170,235,854 | 1,170,009,492 | 226,362 |
|  | February | 1,118,093,093 | 1,117,866,731 | 226,362 | 145,205 | 145,205 | 0 | 1,117,947,888 | 1,117,721,526 | 226,362 |
|  | March | 1,102,710,961 | 1,102,484,599 | 226,362 | 138,226 | 138,226 | 0 | 1,102,572,735 | 1,102,346,373 | 226,362 |
|  | April | 1,152,943,570 | 1,152,717,208 | 226,362 | 139,448 | 139,448 | 0 | 1,152,804,122 | 1,152,577,760 | 226,362 |
|  | May | 1,229,183,168 | 1,228,956,806 | 226,362 | 156,594 | 156,594 | 0 | 1,229,026,574 | 1,228,800,212 | 226,362 |
|  | June | 1,330,837,587 | 1,330,611,225 | 226,362 | 150,893 | 150,893 | 0 | 1,330,686,694 | 1,330,460,332 | 226,362 |
|  | July | 1,380,190,453 | 1,379,964,091 | 226,362 | 186,429 | 186,429 | 0 | 1,380,004,024 | 1,379,777,662 | 226,362 |
|  | August | 1,448,622,547 | 1,448,396,185 | 226,362 | 159,049 | 159,049 | 0 | 1,448,463,498 | 1,448,237,136 | 226,362 |
|  | September | 1,447,900,457 | 1,447,674,095 | 226,362 | 193,595 | 193,595 | 0 | 1,447,706,862 | 1,447,480,500 | 226,362 |
|  | October | 1,447,027,587 | 1,446,801,225 | 226,362 | 216,160 | 216,160 | 0 | 1,446,811,427 | 1,446,585,065 | 226,362 |
|  | November | 1,400,593,835 | 1,400,367,484 | 226,351 | 193,518 | 193,518 | 0 | 1,400,400,317 | 1,400,173,966 | 226,351 |
|  | December | 1,515,151,601 | 1,514,925,245 | 226,356 | 208,399 | 208,399 | 0 | 1,514,943,202 | 1,514,716,846 | 226,356 |

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COMMMERCIAL BANK INTEREST RATES (PERCENT PER YEAR)



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| Period |  |  | of Zambia R |  |  | Bureau Rates |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Monthly |  | Buying | Selling | Mid |  |  |
| Average |  |  |  |  | Buying | Selling |
| 1995 | December | 937.78 | 956.53 | 947.16 | 937.78 | 956.53 |
| 1996 | December | 1,272.27 | 1,292.62 | 1,282.45 | 1,294.97 | 1,328.81 |
| 1997 | December | 1,382.90 | 1,405.03 | 1,393.97 | 1,410.16 | 1,487.67 |
| 1998 | December | 2,263.34 | 2,299.55 | 2,281.45 | 2,329.97 | 2,445.95 |
| 1999 | December | 2,573.00 | 2,614.17 | 2,593.59 | 2,643.93 | 2,727.98 |
| 2000 | December | 4,079.32 | 4,141.36 | 4,110.34 | 4,227.64 | 4,418.45 |
| 2001 | December | 3,790.01 | 3,850.65 | 3,820.33 | 4,114.04 | 4,203.50 |
| 2002 | December | 4,702.43 | 4,777.67 | 4,740.05 | 4,897.96 | 5,000.82 |
| 2003 | December | 4,548.02 | 4,607.49 | 4,577.75 | 4,672.50 | 4,769.25 |
| 2004 | December | 4,621.82 | 4,681.36 | 4,651.51 | 4,700.06 | 4,794.46 |
| 2005 | January | 4,755.35 | 4,814.90 | 4,785.12 | 4,819.66 | 4,892.98 |
|  | February | 4,728.72 | 4,788.13 | 4,758.39 | 4,794.05 | 4,855.56 |
|  | March | 4,681.86 | 4,739.23 | 4,710.54 | 4,753.66 | 4,820.29 |
|  | April | 4,638.89 | 4,697.12 | 4,675.15 | 4,714.76 | 4,787.84 |
|  | May | 4,661.43 | 4,717.68 | 4,689.56 | 4,732.93 | 4,801.20 |
|  | June | 4,659.58 | 4,716.45 | 4,688.02 | 4,741.72 | 4,813.68 |
|  | July | 4,595.73 | 4,653.19 | 4,624.46 | 4,697.07 | 4,773.40 |
|  | August | 4,370.77 | 4,432.90 | 4,401.83 | 4,527.67 | 4,617.53 |
|  | September | 4,408.69 | 4,470.66 | 4,439.67 | 4,519.90 | 4,607.93 |
|  | October | 4,312.11 | 4,380.05 | 4,346.08 | 4,463.22 | 4,548.96 |
|  | November | 3,990.13 | 4,066.51 | 4,026.68 | 4,146.81 | 4,247.96 |
|  | December | 3,383.32 | 3,449.36 | 3,416.34 | 3,542.77 | 3,650.17 |
| 2006 | January | 3,332.64 | 3,394.78 | 3,363.72 | 3,455.09 | 3,548.96 |
|  | February | 3,257.81 | 3,321.41 | 3,289.61 | 3,370.38 | 3,455.83 |
|  | March | 3,266.20 | 3,323.28 | 3,294.74 | 3,342.00 | 3,429.00 |
|  | April | 3,172.89 | 3,230.12 | 3,201.50 | 3,291.47 | 3,366.94 |
|  | May | 3,142.46 | 3,202.74 | 3,172.60 | 3,209.99 | 3,300.34 |
|  | June | 3,440.18 | 3,501.02 | 3,470.61 | 3,527.80 | 3,598.66 |
|  | July | 3,515.28 | 3,578.15 | 3,546.72 | 3,599.21 | 3,673.29 |
|  | August | 3,865.95 | 3,901.94 | 3,883.95 | 3,911.73 | 4,002.80 |
|  | September | 4,021.50 | 4,056.42 | 4,046.46 | 4,044.23 | 4,153.46 |
|  | October | 3,825.18 | 3,845.26 | 3,835.17 | 3,874.73 | 3,988.14 |
|  | November | 3,974.96 | 3,994.97 | 3,984.97 | 4,000.43 | 4,078.18 |
|  | December | 4,117.86 | 4,137.81 | 4,127.83 | 4,123.88 | 4,204.66 |
| 2007 | January | 4,211.10 | 4,231.03 | 4,221.06 | 4,251.89 | 4,335.86 |
|  | February | 4,237.52 | 4,251.02 | 4,254.02 | 4,287.38 | 4,354.52 |
|  | March | 4,248.54 | 4,268.52 | 4,258.53 | 4,290.13 | 4,354.02 |
|  | April | 4,151.47 | 4,171.47 | 4,161.47 | 4,194.78 | 4,276.59 |
|  | May | 4,004.27 | 4,023.37 | 4,013.82 | 4,073.84 | 4,161.00 |
|  | June | 3,878.13 | 3,898.09 | 3,888.11 | 3,947.20 | 4,025.19 |
|  | July | 3,817.21 | 3,837.21 | 3,827.21 | 3,859.15 | 3,936.03 |
|  | August | 4,003.08 | 4,023.08 | 4,013.08 | 4,038.33 | 4,109.86 |
|  | September | 3,950.75 | 3,970.66 | 3,960.70 | 4,023.39 | 4,091.80 |
|  | October | 3,821.42 | 3,841.31 | 3,831.36 | 3,870.12 | 3,953.31 |
|  | November | 3,756.72 | 3,776.63 | 3,766.67 | 3,807.53 | 3,881.09 |
|  | December | 3,826.89 | 3,846.87 | 3,836.88 | 3,842.57 | 3,912.63 |











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| Period <br> Monthly／Annual <br> Totals |  | Bank of Zambia Inflows |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Purchases from ZCCM | $\begin{array}{r} \text { Other } \\ \text { Non-GRZ } \end{array}$ | Donor |
| 1995 | December | 393.79 | 43.25 | 302.09 |
| 1996 | December | 85.80 | 214.60 | 175.12 |
| 1997 | December | 45.05 | 114.20 | 141.21 |
| 1998 | December | 28.00 | 28.44 | 5.24 |
| 1999 | December | 16.36 | 9.60 | 199.64 |
| 2000 | December | 0.00 | 120.79 | 297.42 |
| 2001 | December | 16.66 | 8.35 | 0.91 |
| 2002 | December | 15.60 | 0.18 | 337.35 |
| 2003 | December | 0.00 | 14.14 | 45.29 |
| 2004 | December | 0.00 | 12.41 | 1.60 |
| 2005 | January | 0.00 | 11.04 | 22.11 |
|  | February | 0.00 | 13.32 | 1.17 |
|  | March | 0.00 | 10.67 | 13.26 |
|  | April | 0.00 | 10.16 | 189.82 |
|  | May | 0.00 | 8.65 | 0.00 |
|  | June | 0.00 | 9.62 | 62.05 |
|  | July | 0.00 | 18.83 | 12.72 |
|  | August | 0.00 | 16.49 | 3.02 |
|  | September | 0.00 | 8.59 | 12.26 |
|  | October | 0.00 | 28.86 | 2.91 |
|  | November | 0.00 | 17.93 | 39.03 |
|  | December | 0.00 | 18.60 | 67.45 |
| 2006 | January | 0.00 | 21.02 | 16.77 |
|  | February | 0.00 | 11.50 | 13.15 |
|  | March | 0.00 | 16.52 | 13.79 |
|  | April | 0.00 | 15.20 | 1.45 |
|  | May | 0.00 | 21.98 | 12.15 |
|  | June | 0.00 | 20.66 | 8.51 |
|  | July | 0.00 | 38.37 | 0.39 |
|  | August | 0.00 | 16.49 | 8.78 |
|  | September | 0.00 | 16.12 | 32.32 |
|  | October | 0.00 | 35.30 | 26.26 |
|  | November | 0.00 | 24.48 | 12.06 |
|  | December | 0.00 | 21.44 | 2.80 |
| 2007 | January | 0.00 | 30.58 | 0.90 |
|  | February | 0.00 | 14.99 | 24.67 |
|  | March | 0.00 | 24.03 | 11.88 |
|  | April | 0.00 | 62.72 | 1.05 |
|  | May | 0.00 | 20.53 | 18.95 |
|  | June | 0.00 | 30.53 | 61.28 |
|  | July | 0.00 | 66.55 | 0.00 |
|  | August | 0.00 | 39.48 | 4.53 |
|  | September | 0.00 | 64.26 | 27.58 |
|  | October | 0.00 | 46.56 | 15.65 |
|  | November | 0.00 | 52.66 | 2.14 |
|  | December | 0.00 | 73.51 | 2.20 |

CONSUMER PRICE INDICES BY INCOME GROUP（1994 WEIGHTS）（CPI BASE 1994＝100）
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TABLE 18







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Source: Bank of Zambia
Note:(1) Commercial banks holdings of GRZ ordinary Bonds excludes ZANACO Bond of K250.0 billion.
GRZ BONDS OUTSTANDING (MILLIONS OF KWACHA)


\begin{tabular}{|c|c|c|c|}
\hline \multirow[t]{2}{*}{Date} \& \& \multicolumn{2}{|l|}{Copper} \\
\hline \& \& Exports \& Production \\
\hline 1995 \& Total \& 344,297 \& 307,558 \\
\hline 1996 \& Total \& 327,474 \& 313,923 \\
\hline 1997 \& Total \& 300,718 \& 312,457 \\
\hline 1998 \& Total \& 257,394 \& 272,437 \\
\hline 1999 \& Total \& 251,333 \& 255,894 \\
\hline 2000 \& Total \& 200,574 \& 221,167 \\
\hline 2001 \& Total \& 296,387 \& 296,446 \\
\hline 2002 \& Total \& 329,964 \& 337,367 \\
\hline 2003 \& Total \& 353,414 \& 349,814 \\
\hline 2004 \& Total \& 393,182 \& 409,543 \\
\hline \multirow[t]{11}{*}{2005} \& January \& 30,997 \& 32,095 \\
\hline \& February \& \({ }^{25,736}\) \& 28,810 \\
\hline \& March \& 32,430 \& 30,972 \\
\hline \& April
May \& 32,950
40.523 \& \({ }^{32,8888}\) \\
\hline \& June \& 38,283 \& 37,858 \\
\hline \& July \& 34,945 \& 37,027 \\
\hline \& August \& 39,429 \& 37,189 \\
\hline \& September \& 34,227 \& 34,546 \\
\hline \& October \& 37,994 \& 43,336 \\
\hline \& November \& 33,022 \& 40,218 \\
\hline \& \begin{tabular}{l}
December \\
Total
\end{tabular} \& \[
\begin{array}{r}
47,850 \\
428,385
\end{array}
\] \& 44,327
437,878 \\
\hline \multirow[t]{12}{*}{2006} \& \& \& \\
\hline \& January \& \({ }^{36,338}\) \& 41,010 \\
\hline \& February
March \& 36,128
47,199 \& 40,143 \\
\hline \& April \& 35,689 \& 44,393 \\
\hline \& May \& 46,370 \& 50,231 \\
\hline \& June \& 47,701 \& 43,748 \\
\hline \& July \& 42,600 \& 40,845 \\
\hline \& August \& 31,817 \& 38,497 \\
\hline \& September \& 45,041 \& 39,172 \\
\hline \& October \& 36,056

28 \& 40,873 <br>
\hline \& November
December \& ${ }_{42,428}^{28,737}$ \& 33,454
40,076 <br>
\hline \& Total \& 476,104 \& 497,169 <br>
\hline \multirow[t]{10}{*}{2007} \& January \& 30,916 \& 35,750 <br>
\hline \& February \& 35,026 \& ${ }_{3,}^{35,538}$ <br>
\hline \& April \& ${ }_{30,266}$ \& 39, ${ }^{39} 104$ <br>
\hline \& May \& 38,212 \& 40,604 <br>
\hline \& June \& 44,126 \& 42,865 <br>
\hline \& ${ }_{\text {July }}^{\text {Jugust }}$ \& $3,1,353$
51,327 \& 43,962
48,590 <br>
\hline \& September \& 48,476 \& 45,803 <br>
\hline \& October \& 34,982 \& 46,288 <br>
\hline \& November \& 36,744 \& 43,479 <br>
\hline \& ${ }_{\text {dolel }}^{\text {Tocember }}$ \& 437,2815 \& 510,917 <br>
\hline
\end{tabular}


[^0]:    ${ }^{6}$ The performance rating of banks is based on financial ratio analysis on the four key components of an institution's financial condition and performance as follows: Capital adequacy, Asset quality, Earnings performance and Liquidity. The rating scale ranges from 1 to 5 , with a rating of 1 ; indicating the strongest financial condition and a rating of 5 ; the most critically deficient level of financial condition. The common rating nomenclature on a scale of 1 to 5 is: 1-Strong; 2-Satisfactory; 3 - Fair; 4-Marginal and 5-Unsatisfactory.
    ${ }^{7}$ 'Strong-Excellent performance and sound in every respect, no supervisory response required, Satisfactory- Above average performance and fundamentally sound with modest correctable weakness, Fair-Average performance with a combination of weaknesses if not redirected will become severe, Marginal-below average performance, immoderate weaknesses unless properly addressed could impair future viability of the bank. Unsatisfactory- Poor performance in most parameters, high risk of failure in the short term. The bank is under constant supervision and BOZ possession is most likely.

[^1]:    ${ }^{9}$ The liquidity ratio gives a rough indication of a bank's ability to meet its short-term payment obligations, with short-term liquid assets (with a maturity of not more than six months). However, the liquidity ratio assumes that no loan will repay in not less than six months.
    ${ }^{10}$ Core Deposits Savings plus Demand Deposits
    ${ }^{11}$ Deposit Concentration is the proportion of the 20 largest deposits to total deposits
    ${ }^{12}$ These are locally incorporated subsidiaries of foreign banks.
    ${ }^{13}$ These are banks that wholly or partially owned by the Government of Zambia (Two)
    ${ }^{14}$ Other banks incorporated locally which are not subsidiaries of foreign banks or government owned

[^2]:    ${ }^{15}$ The financial condition and performance of the NBFIs was evaluated on the basis of their performance in the parameters of Capital Adequacy, Asset Quality, Earnings Performance and Liquidity (CAEL). The composite rating averages the effects of the individual ratings in each of the above parameters. A five-tier rating system was utilised as follows

    Strong (rating 1)
    Satisfactory (rating 2)
    Fair (rating 3)
    Marginal (rating 4)
    Unsatisfactory (rating 5)

[^3]:    ${ }^{16}$ The vision of the FSDP is to create a stable, sound and market-based financial system that will support the efficient mobilisation and allocation of financial resources necessary to achieve economic diversification, sustainable growth and poverty reduction.

